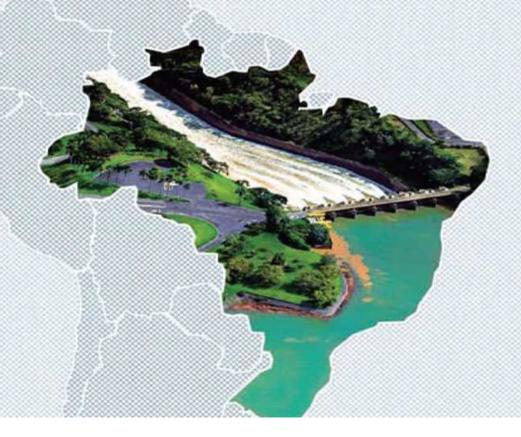




## **Successful Strategy**

Performance reflects balanced portfolio structure

March, 2011







#### Disclaimer



Some statements and estimates in this material may represent expectations about future events or results that involve risks and uncertainties known and unknown. There is no guarantee that the events or results referred to in these expectations will occur.

These expectations are based on present assumptions and analyses from the viewpoint of our management, based on their experience, the macroeconomic environment, market conditions in the energy sector and our expected future results, many of which are not under Cemig's control.

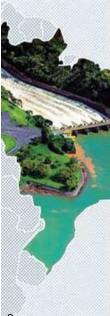
Important factors that can lead to significant differences between actual results and projections about future events or results include Cemig's business strategy, Brazilian and international economic conditions, technology, Cemig's financial strategy, changes in the energy sector, hydrological conditions, conditions in the financial markets, uncertainty regarding future results of operations, plans and objectives as well as other factors. Because of these and other factors, our actual results may differ significantly from those indicated in or implied by these statements.

The information and opinions contained herein should not be understood as a recommendation to potential investors and no investment decision should be based on the truthfulness, or completeness as of the date hereof of this information or these opinions. None of Cemig's professionals nor any of their related parties or representatives shall have any liability for any losses that may result from the use of the content of this presentation.

To evaluate the risks and uncertainties as they relate to Cemig, and to obtain additional information about factors that could lead to different results from those estimated by Cemig, please consult the section on Risk Factors included in our Formulário de Referência filed with the Brazilian Securities Commission – CVM, and in Form 20-F filed with the U.S. Securities and Exchange Commission – SEC.

All figures are in BR GAAP.





## Brazil's Leading Power Utility







(1) As of March 2<sup>nd</sup>, 2011(2) In the Power Industry

#### Cemig: Strength in Numbers (1)

CEMIG

Number of power plants

66

Total installed capacity

6,896 MW

Locations in Minas Gerais State

5,415

Size of concession area vs. France

Larger

**Electricity Distribution lines** 

474,559 km

**Power Transmission lines** 

8,768 km









#### Cemig at a Glance



- Based in State of Minas Gerais, controlling shareholder
  - growing throughout Brazil and Chile
- Strong financial profile 2009

Net revenues: R\$ 11.7BEBITDA: R\$ 4B

- Highest liquidity in the sector
  - listed on 3 stock exchanges New York, São Paulo, Madrid
  - More than 114,000 shareholders in 44 countries
  - Average Daily Trading Volume in 2010:
    - R\$42M in Bovespa
    - US\$32M in NYSE
- Solid dividend policy
  - Minimum 50% payout ratio
  - Every two years, may pay extra dividends, if cash conditions permit
- Strong Growth outlook in the long run
  - Acquisitions
  - Re-pricing of energy contracts

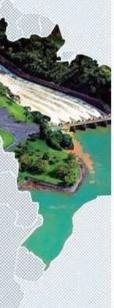












## The Cemig Story – Agenda



The positioning

The performance

The growth











## Cemig is Uniquely Positioned



- 1 The Brazil advantage
- 2 Unmatched scale
- 3 Diversified portfolio
- 4 Leader in renewable energy
- 5 Strong governance

#### An Emerging Powerhouse Economy



Latin American economy	#1
------------------------	----

Ranking of economy in world	#7
-----------------------------	----

2.1 Trillion
2

GDP growth 2010	7.5%
-----------------	------

Population	191M
------------	------

Power industry net revenue - 2010 >US\$145 Billion

Investment grade by Moody's, Fitch and S&P



#### Largest Integrated Utility in Brazil



#1 **Electricity** distributor\*

#3 Largest power transmission group

#3 Largest power generation group

#1 **Integrated** utility





**Power Transmission** 

Power Transmission (under construction)

**Electricity Distribution** 

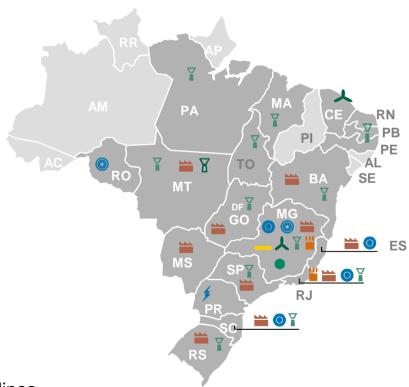
Cemiq "Free Consumer" Clients

Purchase of Energy

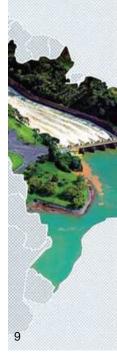
Wind Power Generation

Natural Gas Distribution

Telecom Backbone Provider



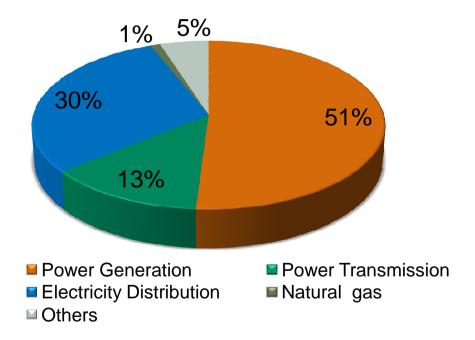
<sup>\*</sup> in terms of length of electricity distribution lines



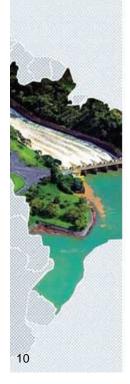
#### Diversified, Low Risk Business Portfolio



#### **Breakdown of EBITDA (2009)**

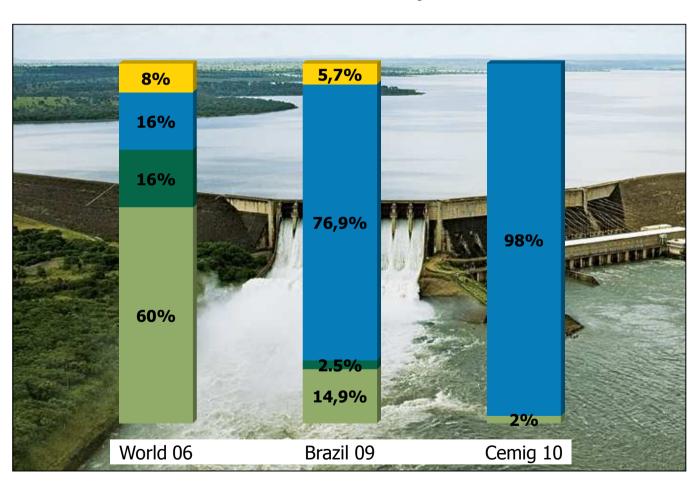


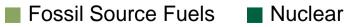




# Leader in Renewable Hydro Power Energy

#### **Power Generation by Source**













#### Best-in-Class Corporate Governance



- ✓ Minas Gerais, controlling shareholder a positive influence
  - one of fastest growing, investor-friendly states in Brazil
  - growth and profitability interest aligned with minority shareholders
  - 6 from a total of 14 members are appointed by minority shareholders
- ✓ Pro-market corporate bylaws include
  - Minimum 50% dividend payout
  - Capex limited to 40% of EBITDA
  - Net debt limited to 2.5x EBITDA
  - Net debt limited to 50% of total cap.
- Leader in sustainability
  - only Latin American utility in DJSI since 1999
  - Included in the ISE Bovespa sustainability index since 2005
- ✓ Present in the Global Dow Index.











## The Cemig Story – Agenda



The positioning

The performance

The growth



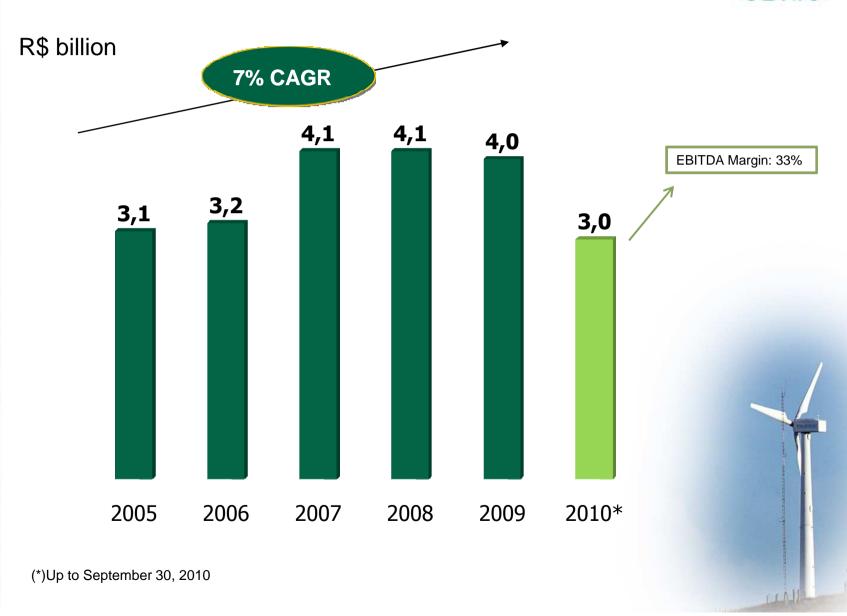






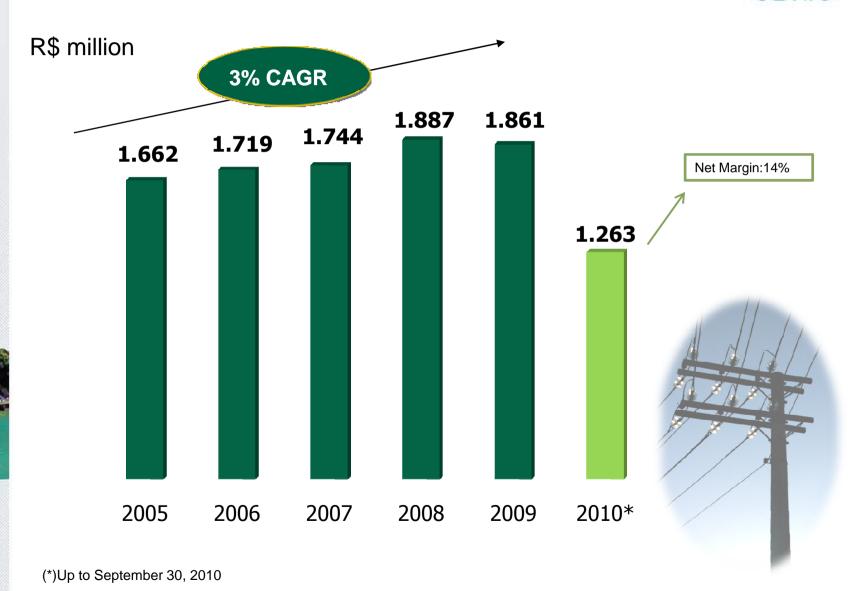
#### Growth in EBITDA





#### Net Income Continues to Expand

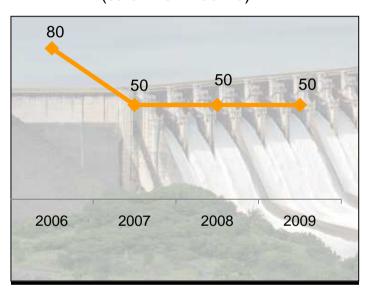




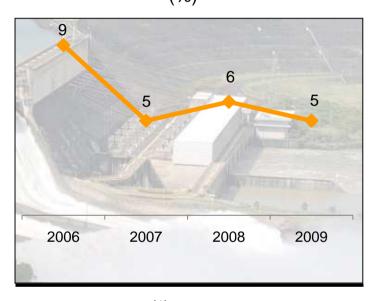
## Attractive and Secure Dividend Payout



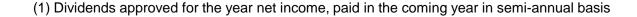


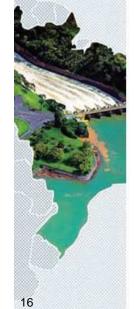


## Dividend Yield (%)



- ✓ Proposal for 2009 Net Income distribution was approved <sup>(1)</sup>:
  - Ordinary Dividends of R\$ 931 million Dividends per share: R\$1.50
  - Stock Dividend of 10%
- ✓ Extraordinary Dividends was also approved and paid in December 2010:
  - R\$900 million Dividends per share: R\$1.31





#### Strong Balance Sheet to Support Growth

CEMIG

(September 30th, 2010)

Net debt to EBITDA

2.1X

Debt in foreign currency<sup>(\*)</sup>

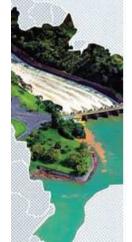
< 2%

Cash on hand

R\$4.2B

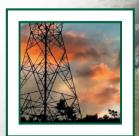
Net Revenue 2010

R\$ 9.1B







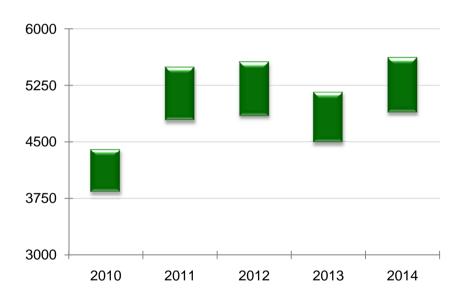


## EBITDA guidance



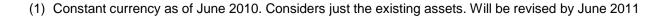
#### EBITDA guidance<sup>(1)</sup> 2010-2014 R\$ million

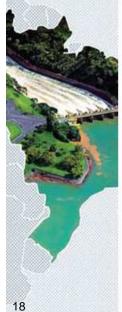
(upper + lower limits of range)



Year	Lower limit	Upper limit
2010	3,825	4,400
2011	4,773	5,491
2012	4,832	5,560
2013	4,483	5,158
2014	4,879	5,614

Consolidated figures include values from Holding and other holdings.





## The Cemig Story – Agenda



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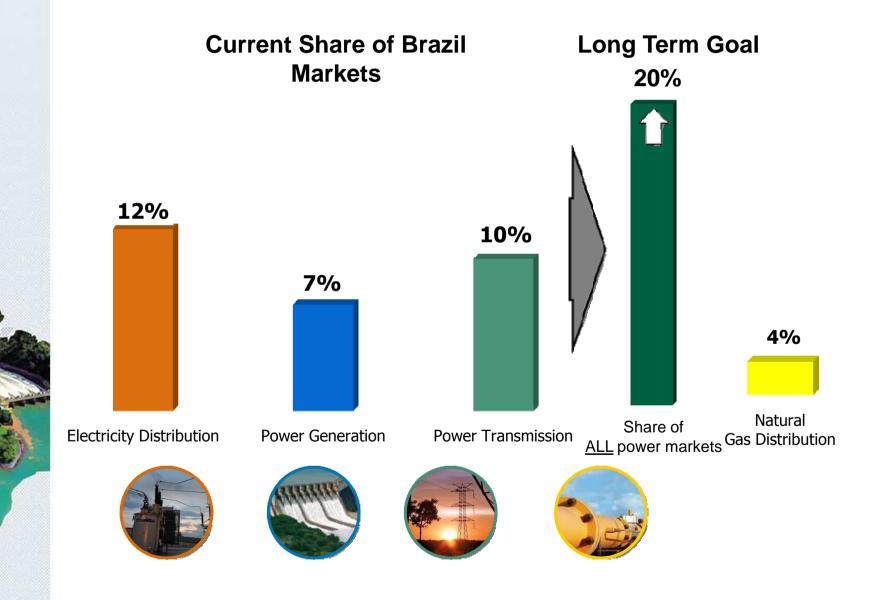






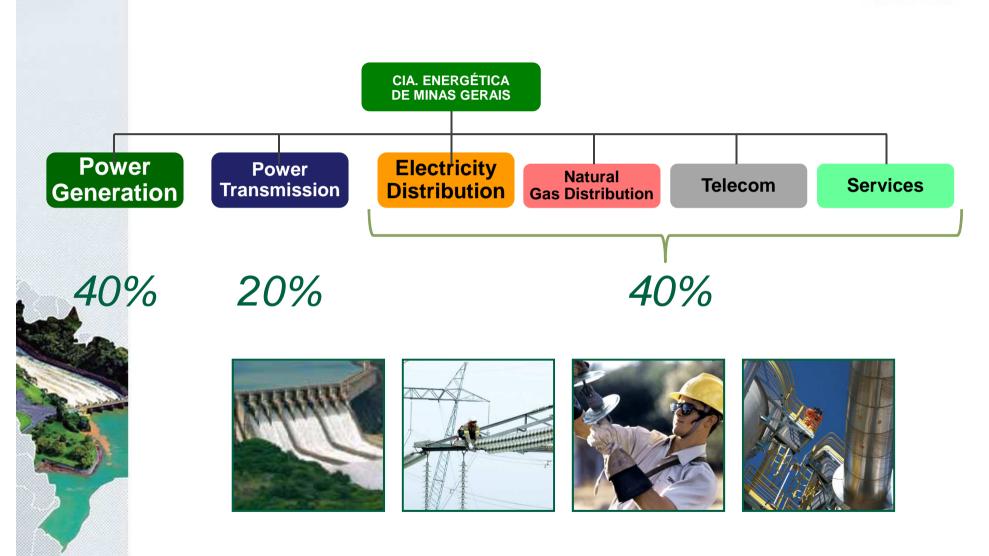
#### Clear Long Term Goals





## Target Ebitda contribution by business in the long run





#### **Growth Drivers**



1 Leverage price increases



2 Improve operating efficiency



3 Geographic expansion





#### Record of Successful Acquisitions

#### **Business Model for Growth**

- Record of 5 acquisitions in last 5 years totaling R\$ 3B (excluding debt)
- Partnerships with Equity Investment Funds (FIPs) in recent acquisitions (Terna and Light) create a new growth driver
- Structuring of partnerships with FIPs produces a growth strategy that optimizes capital needs
- Attractive return to investors, at low risk

Best-in-class Corporate Governance

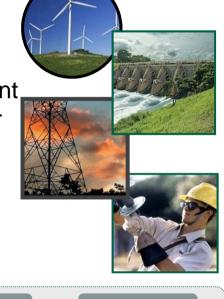
- Investors enter as financial partners and Cemig as operating partner
- Possibility of increasing stake in the future

Strategic positioning with minority or equal interests assures

Cemig greater access to financial capital markets

Acquisition

Innovative acquisition structure enables Cemig to use it in other expansion opportunities, aligned with its Long-Term Strategic Plan.



Investment Fund

governance

**CEMIG** 

SPE

CEMIG

#### Clear Priorities for 2011





#### Why Invest in Cemig







#### **Investor Relations**

Telefone: (55-31) 3506-5024

Fax: (55-31) 3506-5025

Email: ri@cemig.com.br

Website: http://ri.cemig.com.br















