



Successful Strategy

Business Portfolio Ensures Results

March, 2012



Disclaimer



Some statements and estimates in this material may represent expectations about future events or results that involve risks and uncertainties known and unknown. There is no guarantee that the events or results referred to in these expectations will occur.

These expectations are based on present assumptions and analyses from the viewpoint of our management, based on their experience, the macroeconomic environment, market conditions in the energy sector and our expected future results, many of which are not under Cemig's control.

Important factors that can lead to significant differences between actual results and projections about future events or results include Cemig's business strategy, Brazilian and international economic conditions, technology, Cemig's financial strategy, changes in the energy sector, hydrological conditions, conditions in the financial markets, uncertainty regarding future results of operations, plans and objectives as well as other factors. Because of these and other factors, our actual results may differ significantly from those indicated in or implied by these statements.

The information and opinions contained herein should not be understood as a recommendation to potential investors and no investment decision should be based on the truthfulness, or completeness as of the date hereof of this information or these opinions. None of Cemig's professionals nor any of their related parties or representatives shall have any liability for any losses that may result from the use of the content of this presentation.

To evaluate the risks and uncertainties as they relate to Cemig, and to obtain additional information about factors that could lead to different results from those estimated by Cemig, please consult the section on Risk Factors included in our Formulário de Referência filed with the Brazilian Securities Commission – CVM, and in Form 20-F filed with the U.S. Securities and Exchange Commission – SEC.

Brazil's Leading Power Utility



Integrated
Power
Utility in
Brazil

#1

Growth in
EBITDA
2005-10

+49%

Market cap
of US\$
15.9⁽¹⁾ B.

#1⁽²⁾

Role in
industry

**Leading
consolidator**

In the Power Industry since 1952

(1) As of March 21th, 2012

(2) In the Power Industry

Cemig: Strength in Numbers ⁽¹⁾



Number of power plants

66

Total installed capacity

6,925 MW

Locations in Minas Gerais State

5,415

Size of concession area vs. France

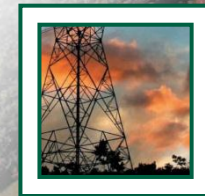
Larger

Electricity Distribution lines

485,046 km

Power Transmission lines

9,871 km

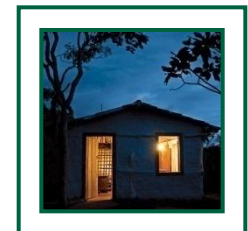
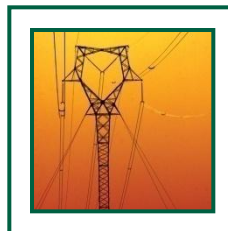


(1) As of September 30, 2011

Cemig at a Glance



- Based in State of Minas Gerais, controlling shareholder
 - growing throughout Brazil and Chile
- Strong financial profile:
 - 2010 - Net revenues: R\$ 12.9B EBITDA: R\$ 4.5B
 - 9M2011 - Net revenues: R\$ 11.5B EBITDA: R\$ 4.0B
- Highest liquidity in the sector
 - listed on 3 stock exchanges New York, São Paulo, Madrid
 - More than 114,000 shareholders in 44 countries
 - Average Daily Trading Volume in 2010:
 - R\$42M in Bovespa
 - US\$32M in NYSE
- Solid dividend policy
 - Minimum 50% payout ratio
 - Every two years, may pay extra dividends, if cash conditions permit
- Strong Growth outlook in the long run
 - Acquisitions
 - Re-pricing of energy contracts



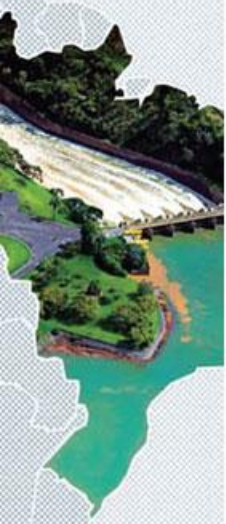
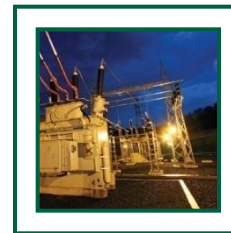
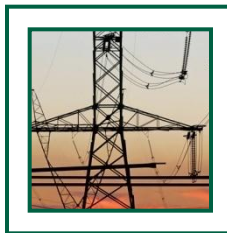
The Cemig Story – Agenda



The positioning

The performance

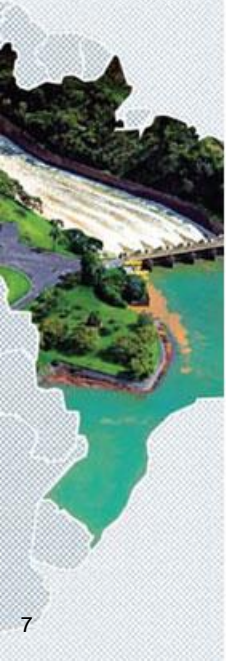
The growth



Cemig is Uniquely Positioned



- 1 The Brazil advantage
- 2 Unmatched scale
- 3 Diversified portfolio
- 4 Leader in renewable energy
- 5 Strong governance



An Emerging Powerhouse Economy



Latin American economy

#1

Ranking of economy in world

#6

GDP 2011

US\$2.5 Trillion

GDP growth 2011

2.7%

Population

191M

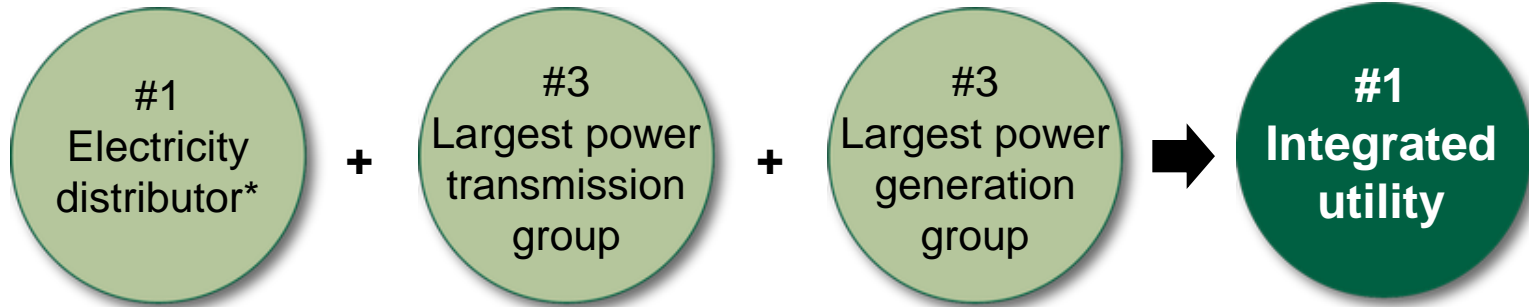
Power industry net revenue - 2010

>US\$145 Billion

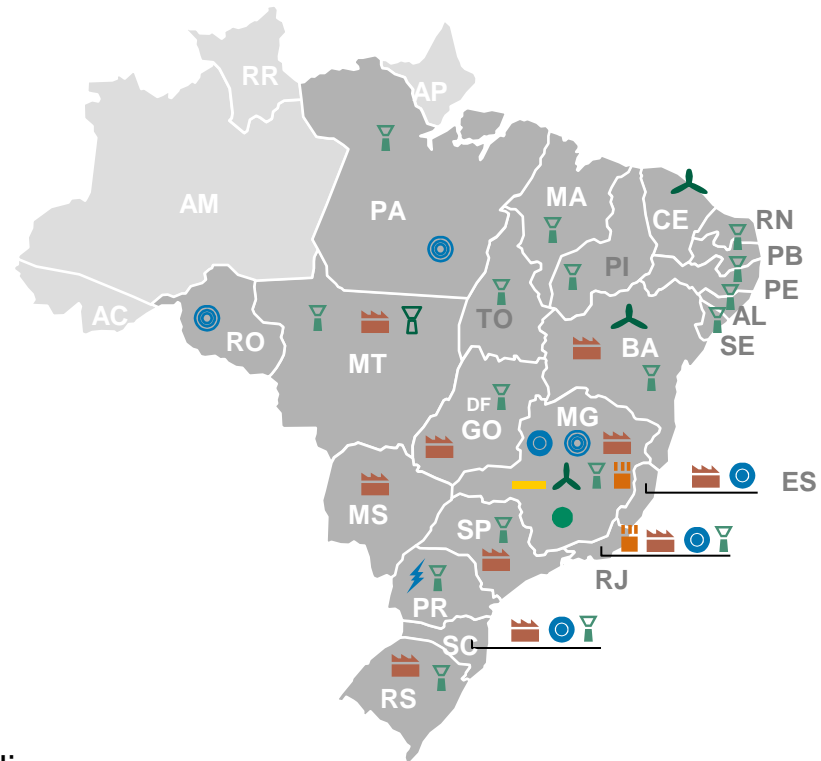
Investment grade by Moody's, Fitch and S&P



Largest Integrated Utility in Brazil



- Power Generation
- Power Generation (under construction)
- Power Transmission
- Power Transmission (under construction)
- Electricity Distribution
- Cemig "Free Consumer" Clients
- Purchase of Energy
- Wind Power Generation
- Natural Gas Distribution
- Telecom Backbone Provider



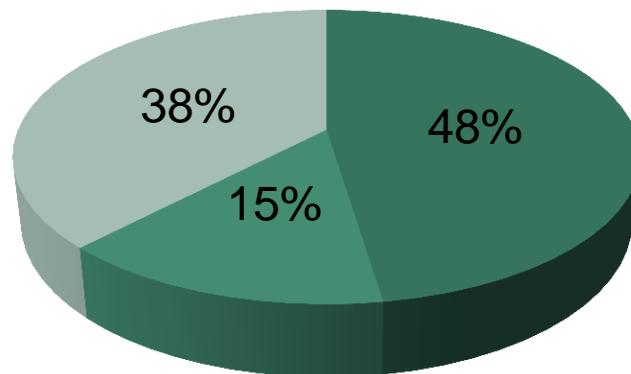
* in terms of length of electricity distribution lines

Diversified, Low Risk Business Portfolio

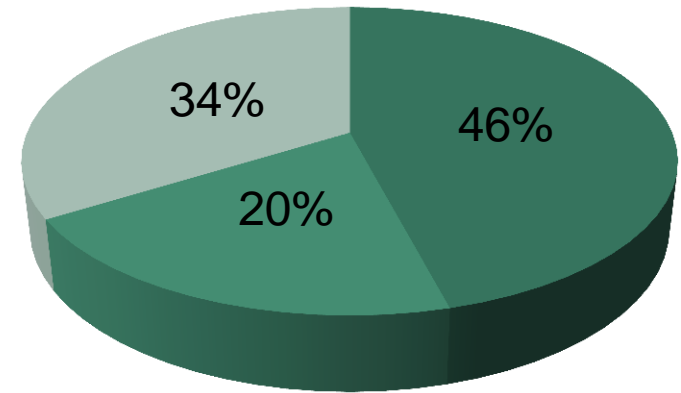


Breakdown of EBITDA

2010



3Q11



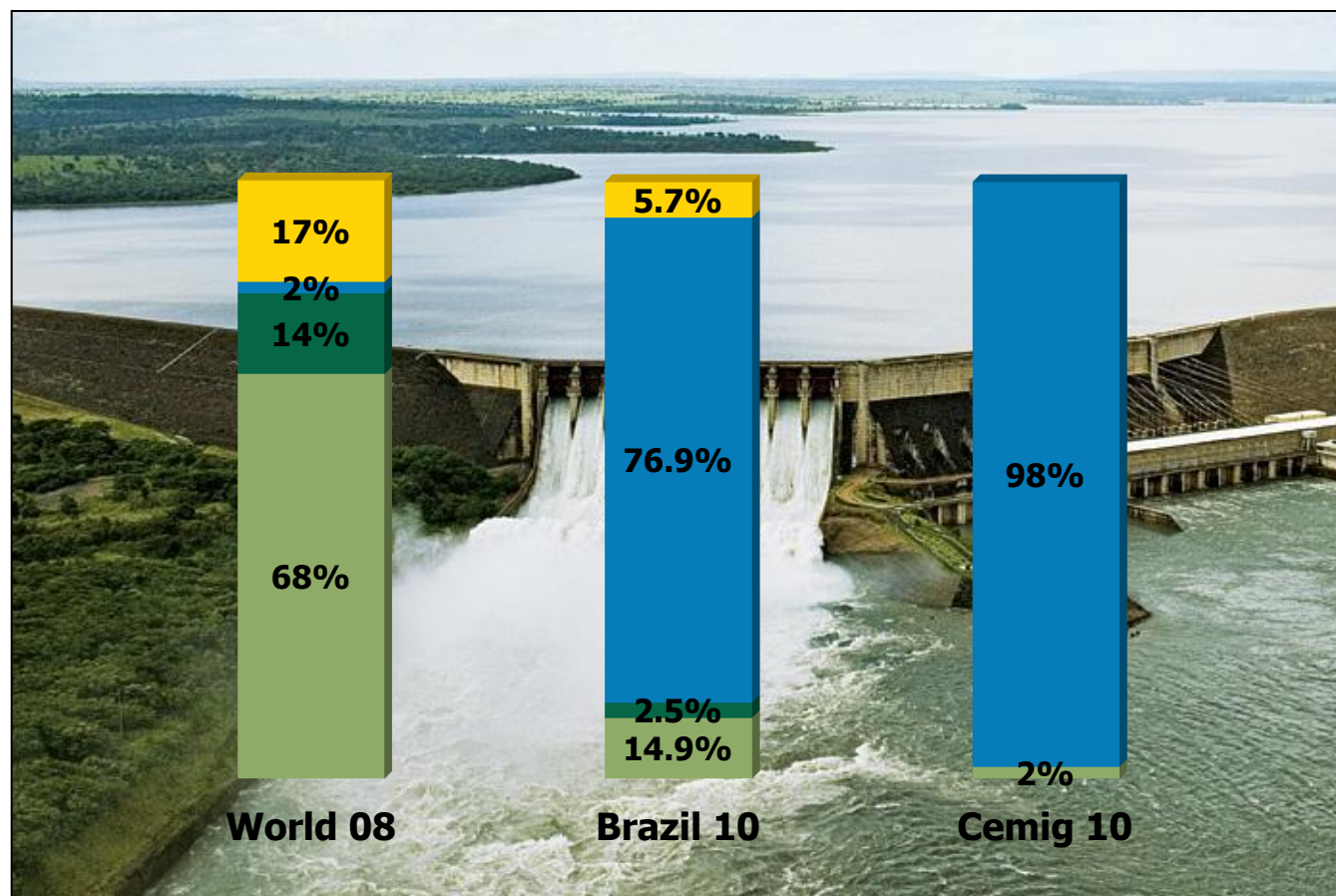
■ Power Generation ■ Power Transmission ■ Power Distribution and Others

Most of revenues are inflation protected

Leader in Renewable Hydro Power Energy



Power Generation by Source



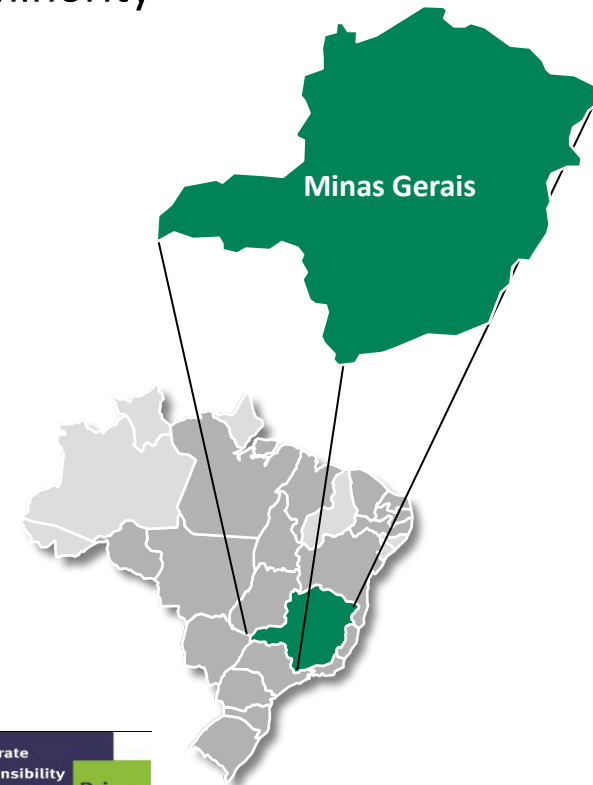
■ Fossil Source Fuels ■ Nuclear ■ Hydro ■ Others

Source: EPE [BEN 2011 – Preliminar Results and IEA [KeyWorld EnergyStatistics-2010]

Best-in-Class Corporate Governance



- ✓ Minas Gerais, controlling shareholder – a positive influence
 - one of fastest growing, investor-friendly states in Brazil
 - growth and profitability interest aligned with minority shareholders
 - 6 from a total of 14 members are appointed by minority shareholders
- ✓ Pro-market corporate bylaws include
 - Minimum 50% dividend payout
 - Capex limited to 40% of EBITDA
 - Net debt limited to 2.5x EBITDA
 - Net debt limited to 50% of total cap.
- ✓ Leader in sustainability
 - only Latin American utility in DJSI since 1999
 - Included in the ISE – Bovespa sustainability index since 2005
- ✓ Present in the Global Dow Index



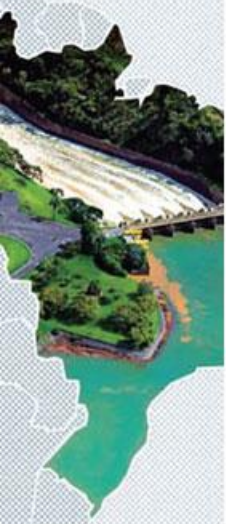
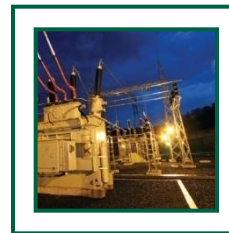
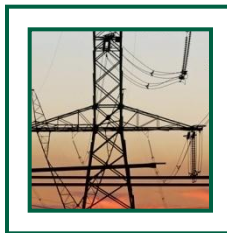
The Cemig Story – Agenda



The positioning

The performance

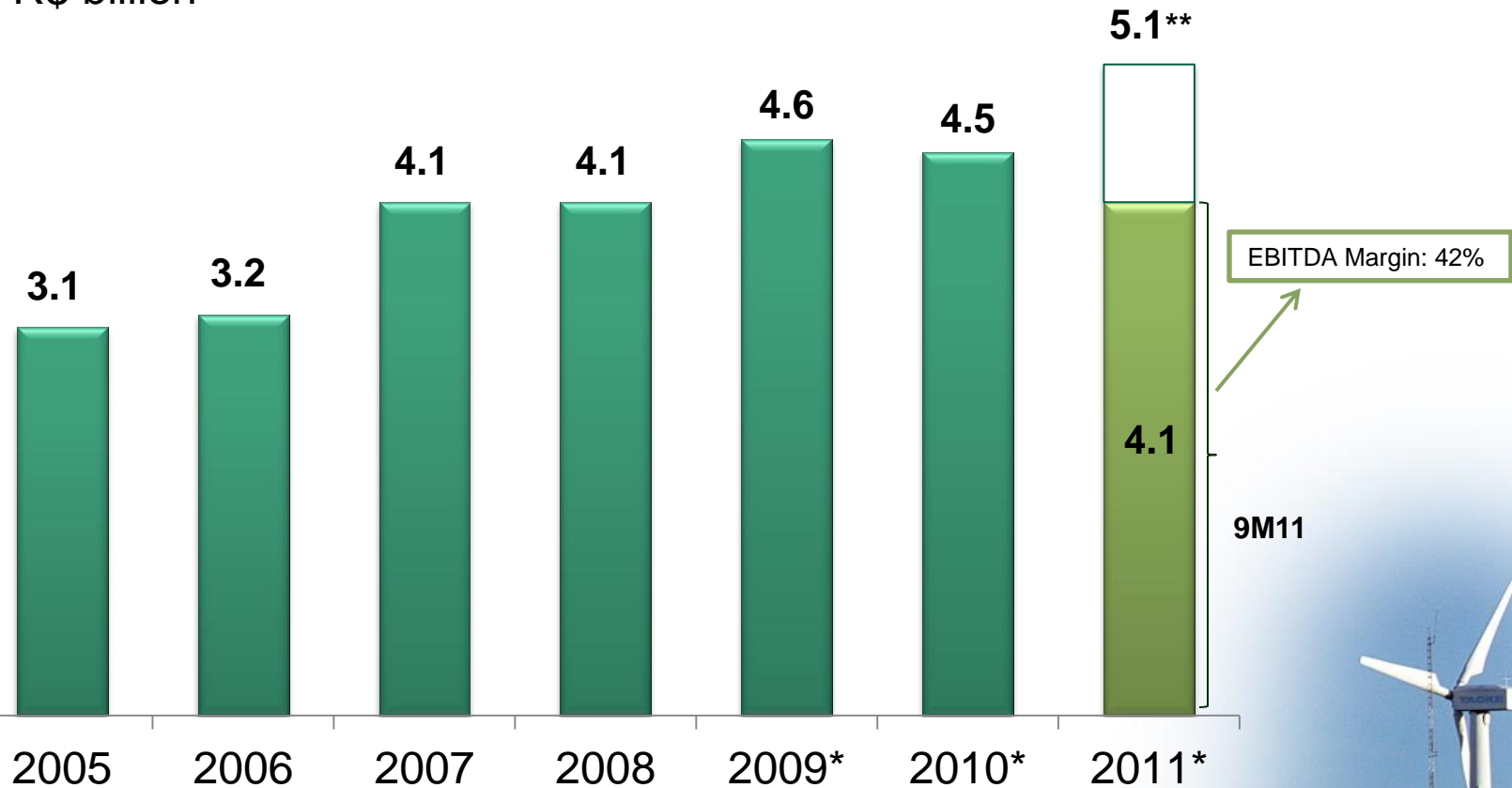
The growth



Growth in EBITDA



R\$ billion



(*) Reflect the adoption of IFRS (International Financial Reporting Standards)

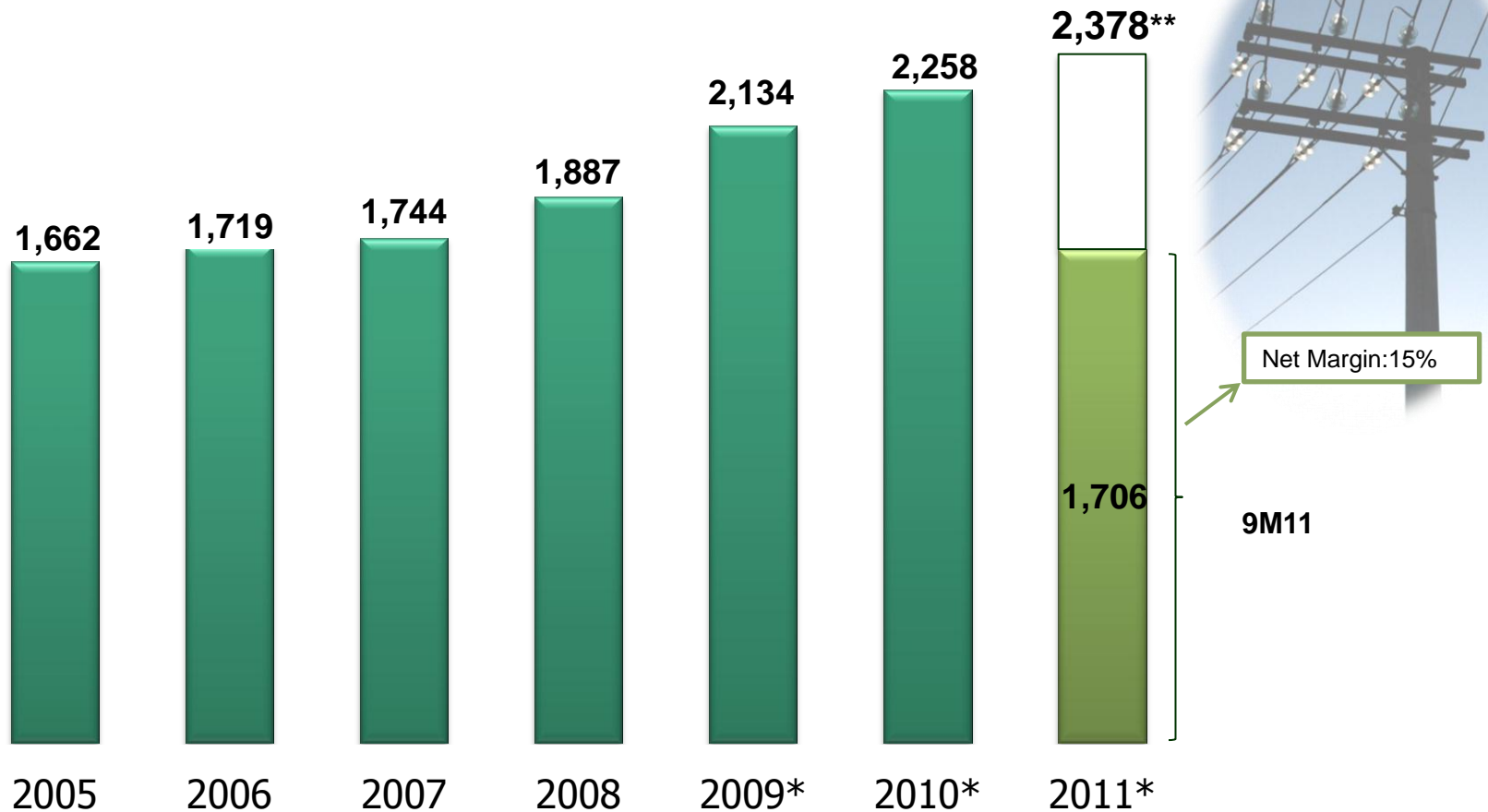
(**) Last 12 months' Ebitda



Net Income Continues to Expand



R\$ million



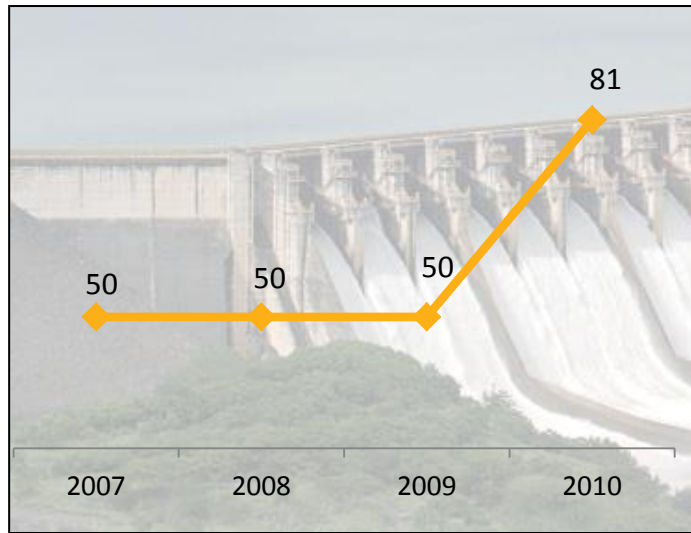
(*) Reflect the adoption of IFRS (International Financial Reporting Standards)

(**) Last 12 months' Ebitda

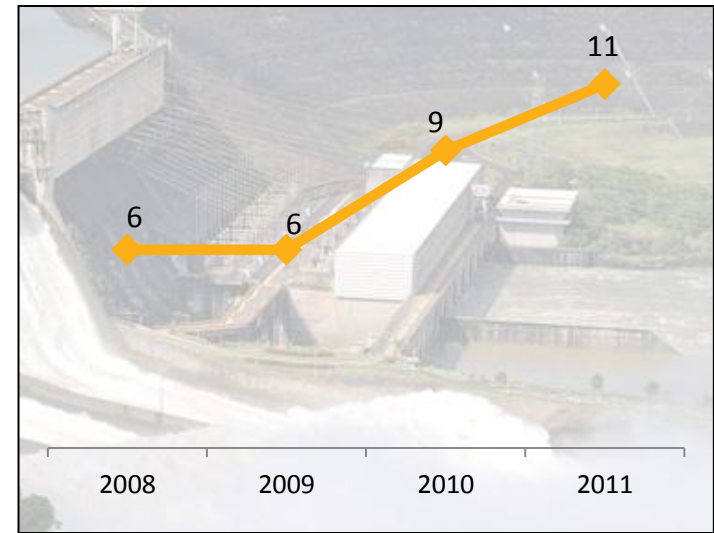
Attractive and Secure Dividend Payout ⁽¹⁾



Dividend Payout
(% of Net Income)



Dividend Yield
(%)



- ✓ Dividends paid in 2010 reach R\$ 1.8 billion
 - Ordinary dividends R\$ 931mn, paid in equal parts in June and December 2010
 - Extraordinary dividends: R\$ 900 million, paid in December 2010
- ✓ Approved the proposal for 2010 Net Income distribution:
 - 52.97% of the net profit - R\$ 1,196 billion to payment of dividends - R\$1.75/share
 - Extraordinary dividends: R\$ 850 million, paid in December 2011 - R\$1.24/share

(1) Dividends approved for the year net income, paid in the coming year in semi-annual basis

Strong Balance Sheet to Support Growth



(September 30th, 2011)

Net debt to EBITDA

2.0X

Debt in foreign currency^(*)

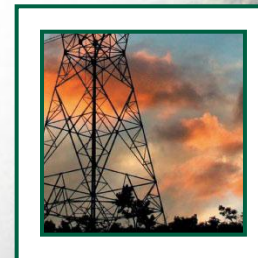
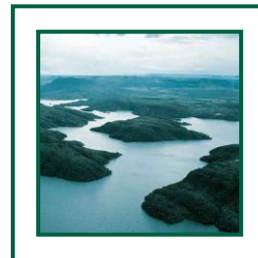
1%

Cash on hand

R\$3.9B

Net Revenue 3Q11

R\$ 4.1B

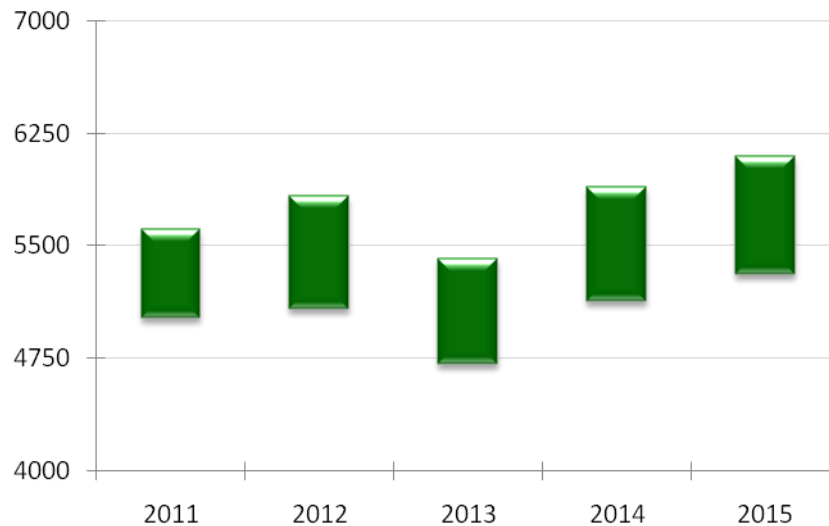


*Net of financial hedging

EBITDA guidance



EBITDA guidance⁽¹⁾ 2011-2015 R\$ million



Year	Lower limit	Upper limit
2011	5,012	5,616
2012	5,074	5,838
2013	4,707	5,416
2014	5,123	5,895
2015	5,302	6,097

Consolidated includes the amounts of the holding company and affiliated companies

(1) Constant currency as of June 2011.

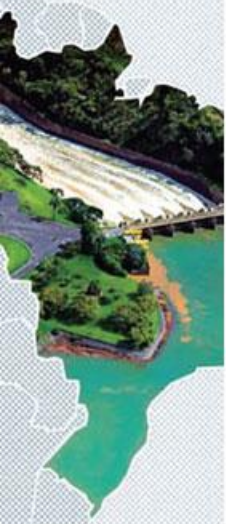
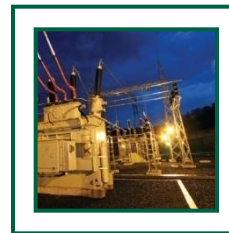
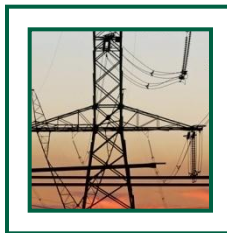
The Cemig Story – Agenda



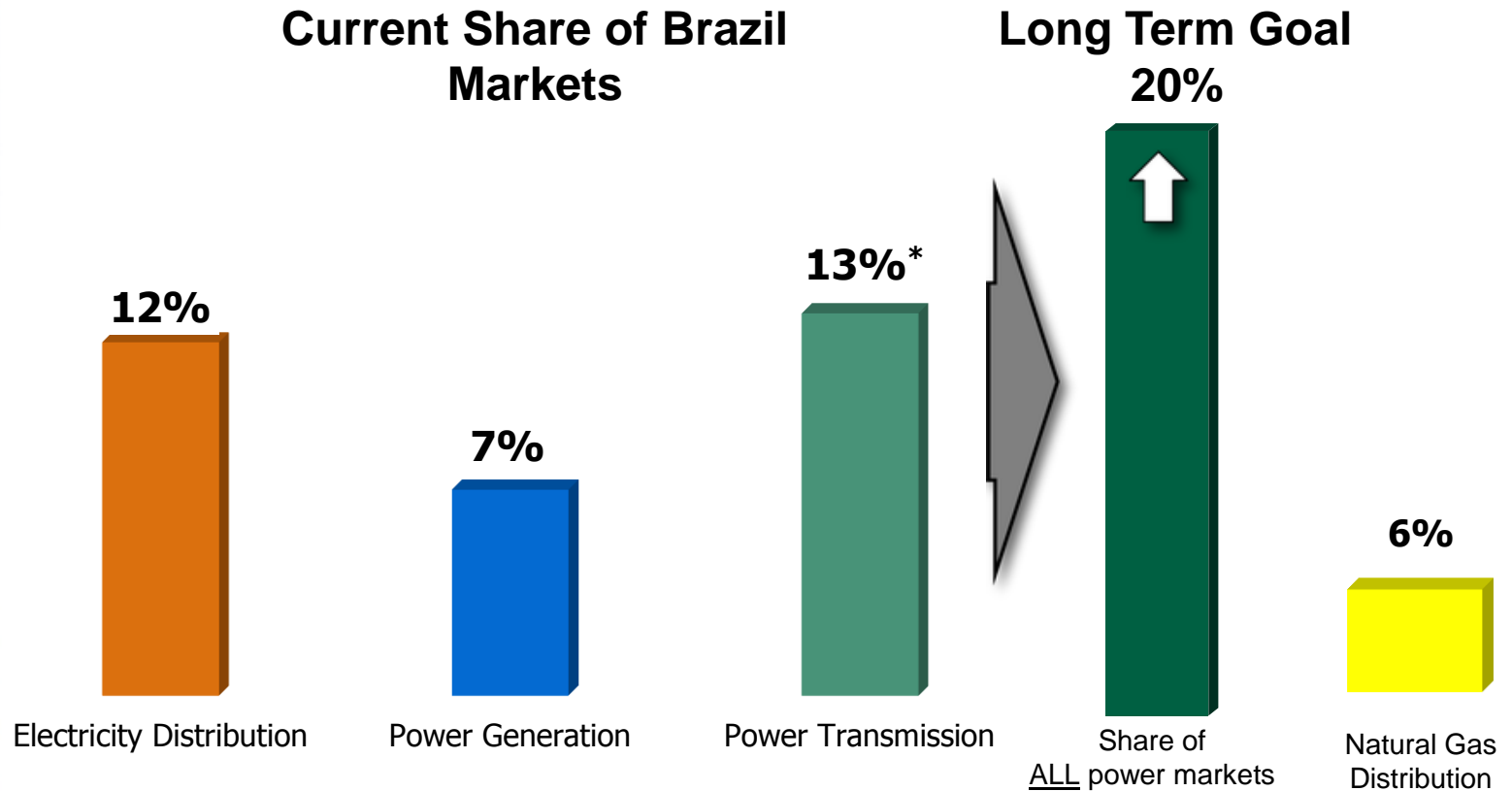
The positioning

The performance

The growth



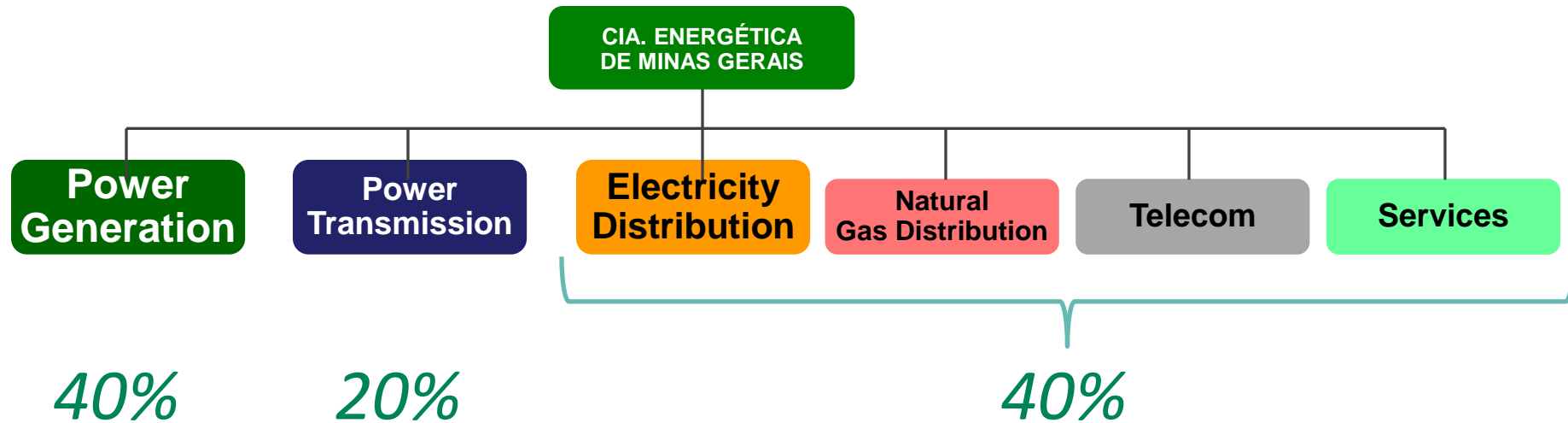
Clear Long Term Goals



- Brazilian generation market – (% of total installed capacity)
- Brazilian transmission market – (% of Permitted Annual Revenue (RAP))
- Brazilian electricity distribution market – (% of all electricity distributed to free and captive clients in Brazil)

* Includes Abengoa

Target Ebitda contribution by business in the long run



Growth Drivers



1

Leverage price increases



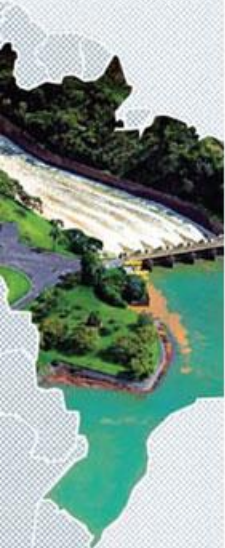
2

Improve operating efficiency



3

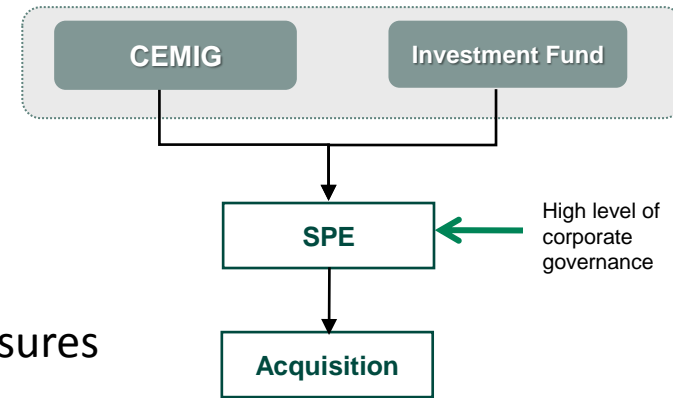
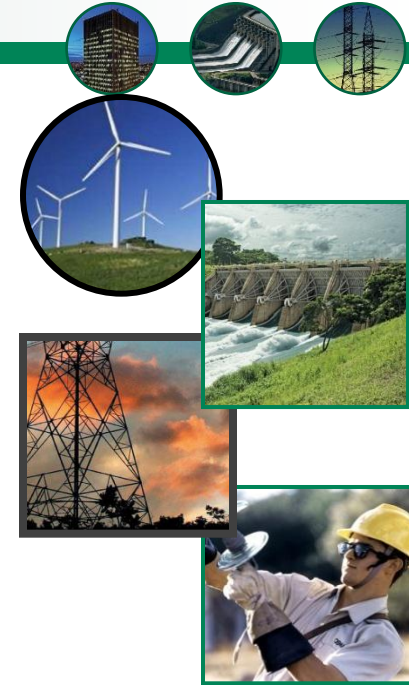
Geographic expansion



Record of Successful Acquisitions

Business Model for Growth

- Partnerships with Equity Investment Funds (FIPs) in recent acquisitions (Terna and Light) create a new growth driver
- Structuring of partnerships with FIPs produces a growth strategy that optimizes capital needs
- Innovative acquisition structure enables Cemig to use it in other expansion opportunities, aligned with its Long-Term Strategic Plan.
- Attractive return to investors, at low risk
- Best-in-class Corporate Governance
 - Investors enter as financial partners and Cemig as operating partner
 - Possibility of increasing stake in the future
- Strategic positioning with minority or equal interests assures Cemig greater access to financial capital markets



Clear Priorities for 2012



Priorities

1

Execute cost reductions

2

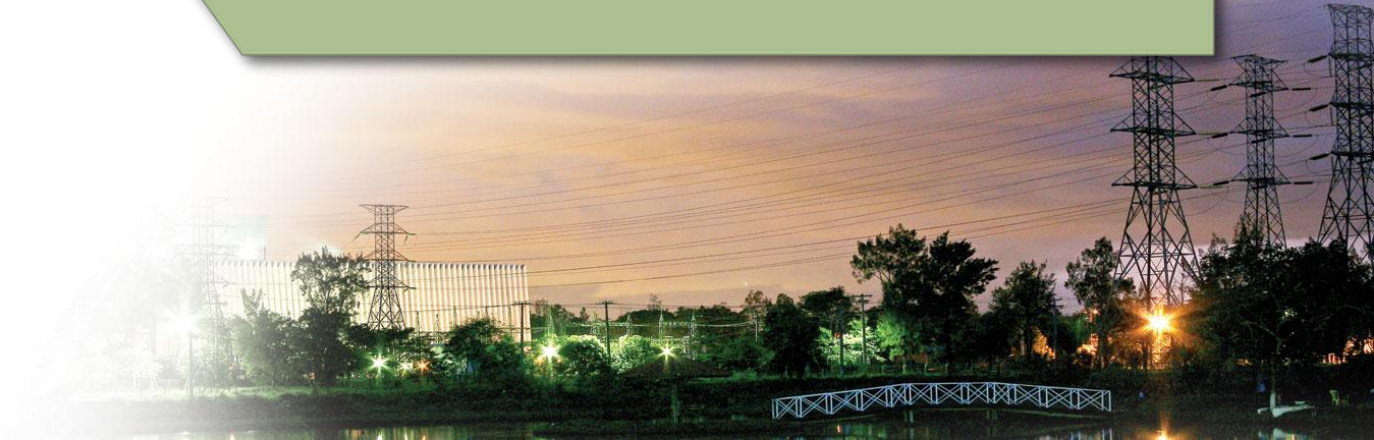
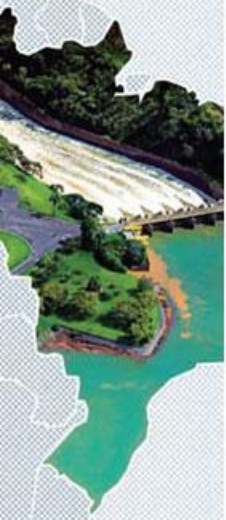
Integrate Terna and Light acquisitions

3

Participate in green fields

4

Select new acquisitions



Why Invest in Cemig



Leading power utility in Brazil

Powerful drivers fueling growth

Sound Balance Sheet

Consistent profitable track record

Strong Dividend Policy

World Leader in Sustainability



Investor
Relations

(+55-31) 3506-5024
ri@cemig.com.br
<http://ri.cemig.com.br>

