



A Melhor Energia do Brasil.

# Successful Strategy

Performance reflects balanced portfolio structure

September, 2013

**CIG**  
**LISTED**  
**NYSE**

**CIG.C**  
**LISTED**  
**NYSE**

# Disclaimer



Some statements and estimates in this material may represent expectations about future events or results that involve risks and uncertainties known and unknown. There is no guarantee that the events or results referred to in these expectations will occur.

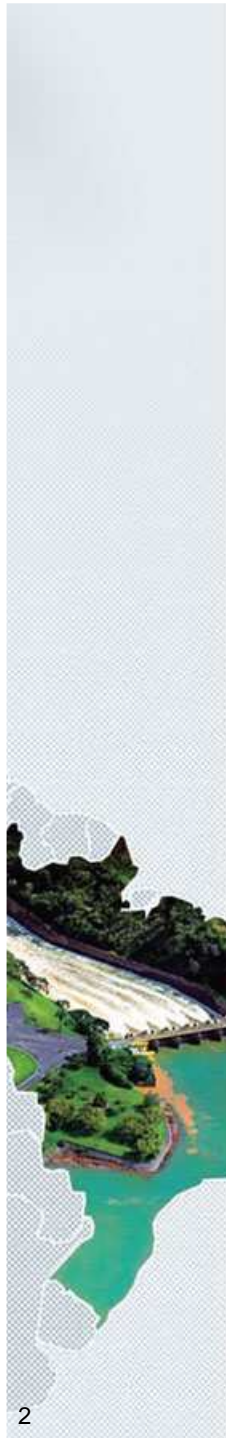
These expectations are based on present assumptions and analyses from the viewpoint of our management, based on their experience, the macroeconomic environment, market conditions in the energy sector and our expected future results, many of which are not under Cemig's control.

Important factors that can lead to significant differences between actual results and projections about future events or results include Cemig's business strategy, Brazilian and international economic conditions, technology, Cemig's financial strategy, changes in the energy sector, hydrological conditions, conditions in the financial markets, uncertainty regarding future results of operations, plans and objectives as well as other factors. Because of these and other factors, our actual results may differ significantly from those indicated in or implied by these statements.

The information and opinions contained herein should not be understood as a recommendation to potential investors and no investment decision should be based on the truthfulness, or completeness as of the date hereof of this information or these opinions. None of Cemig's professionals nor any of their related parties or representatives shall have any liability for any losses that may result from the use of the content of this presentation.

To evaluate the risks and uncertainties as they relate to Cemig, and to obtain additional information about factors that could lead to different results from those estimated by Cemig, please consult the section on Risk Factors included in our Formulário de Referência filed with the Brazilian Securities Commission – CVM, and in Form 20-F filed with the U.S. Securities and Exchange Commission – SEC.

All figures are in BR GAAP.



# Brazil's Leading Power Utility



Integrated  
Power  
Utility in  
Brazil

**#1**

Growth in  
EBITDA  
2006-12

**+58%**

Market cap  
of US\$  
7.6<sup>(1)</sup> B.

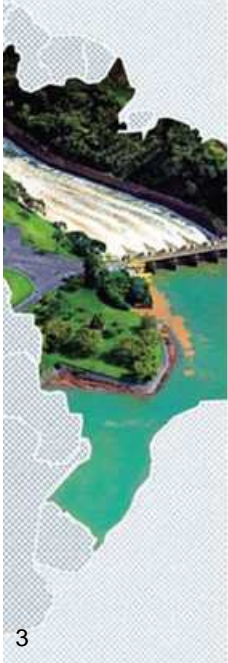
**#3<sup>(2)</sup>**

Role in  
industry

**Leading  
consolidator**

In the Power Industry since 1952

- (1) As of September 02<sup>nd</sup>, 2013  
(2) In the Brazilian Power Industry



# Cemig: Strength in Numbers



Number of power plants

72

Total installed capacity

7,133 MW

Locations in Minas Gerais State

5,415

Size of concession area vs. France

Larger

Electricity Distribution lines

510,744 km

Power Transmission lines

9,128 km

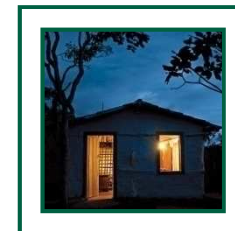
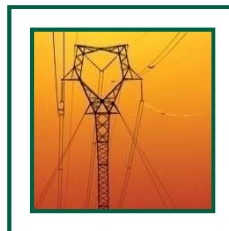


# Cemig at a Glance



- Based in State of Minas Gerais, controlling shareholder
  - growing throughout Brazil and Chile
- Strong financial profile:

– 1H13	Net revenues: R\$ 7,1B	EBITDA: R\$ 2,8B
– 1H12	Net revenues: R\$ 6,6B	EBITDA: R\$ 2,4B
- Highest liquidity in the sector
  - listed on 3 stock exchanges New York, São Paulo, Madrid
  - More than 120.000 shareholders in more than 40 countries
  - Average Daily Trading Volume up to September 4<sup>th</sup>, 2013:
    - R\$86M in Bovespa
    - US\$29M in NYSE
- Solid dividend policy
  - Minimum 50% payout ratio
  - Every two years, may pay extra dividends, if cash conditions permit
- Strong Growth outlook in the long run
  - Acquisitions
  - Re-pricing of energy contracts



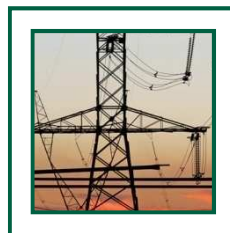
# The Cemig Story – Agenda



The positioning

The performance

The growth



# Cemig is Uniquely Positioned

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1 The Brazil advantage

2 Unmatched scale

3 Diversified portfolio

4 Leader in renewable energy

5 Strong governance

# An Emerging Powerhouse Economy



Latin American economy

#1

Ranking of economy in world\*

#7

GDP 2012

US\$2.2 Trillion

GDP growth 2013\*\*

2.3%

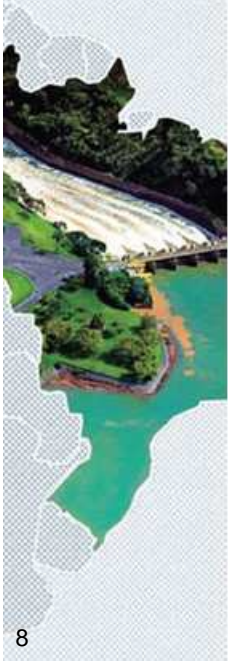
Population

201 M

Investment grade by Moody's, Fitch and S&P

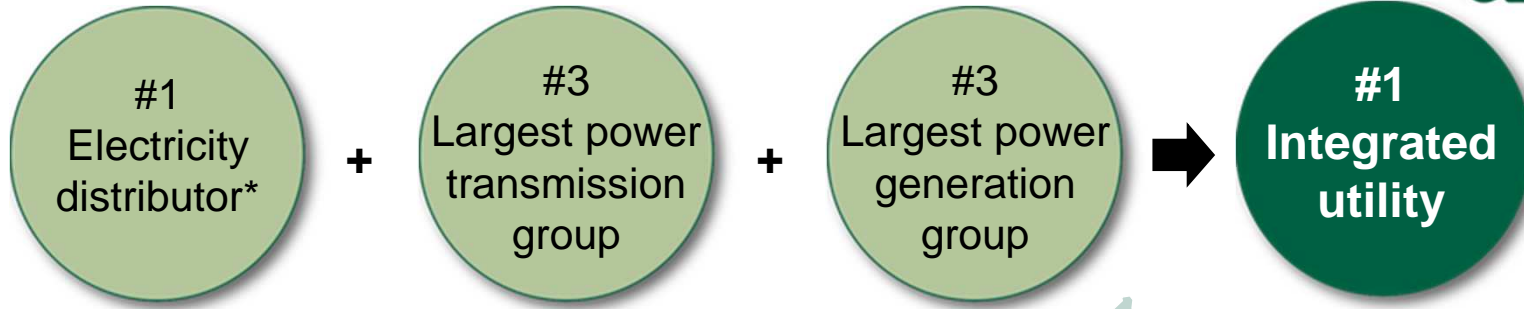
\* World Bank

\*\* Focus Report of Brazil's Central Bank in 30<sup>th</sup> August 2013

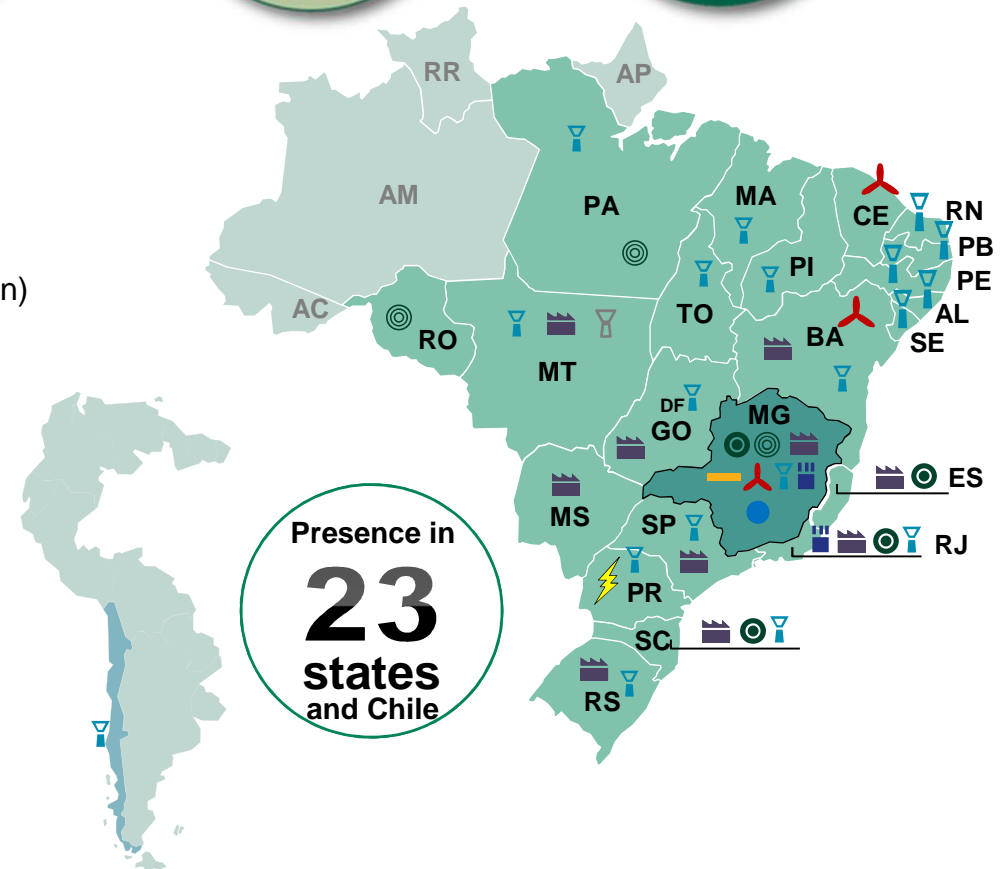




# Largest Integrated Utility in Brazil



- Power Generation
- Power Generation (under construction)
- Power Transmission
- Power Transmission (under construction)
- Electricity Distribution
- Cemig "Free Consumer" Clients
- Purchase of Energy
- Wind Power Generation
- Natural Gas Distribution
- Telecom Backbone Provider

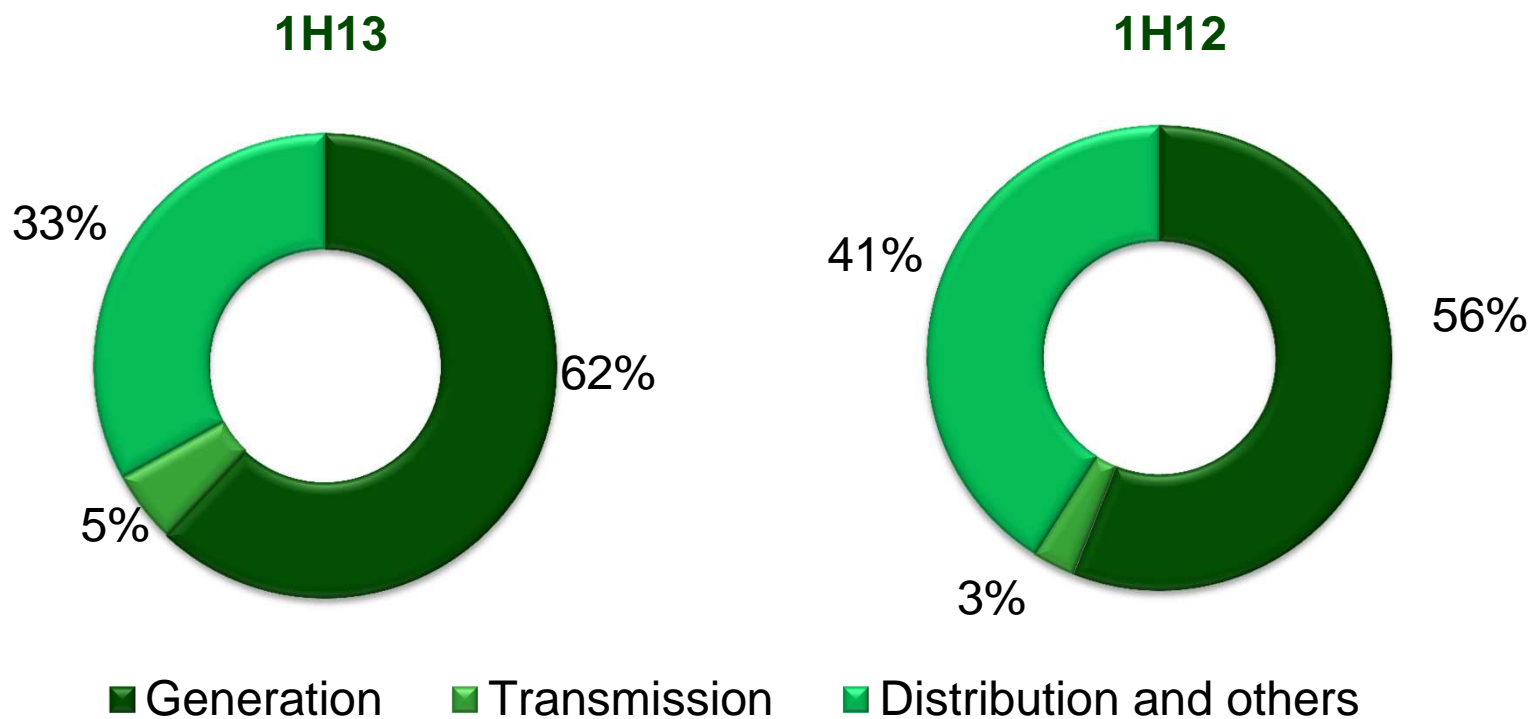


\* in terms of length of electricity distribution lines

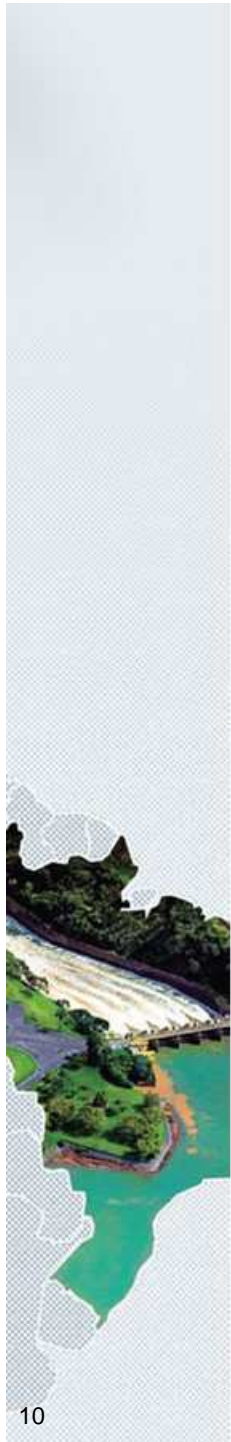
# Diversified, Low Risk Business Portfolio



## Breakdown of Ebitda



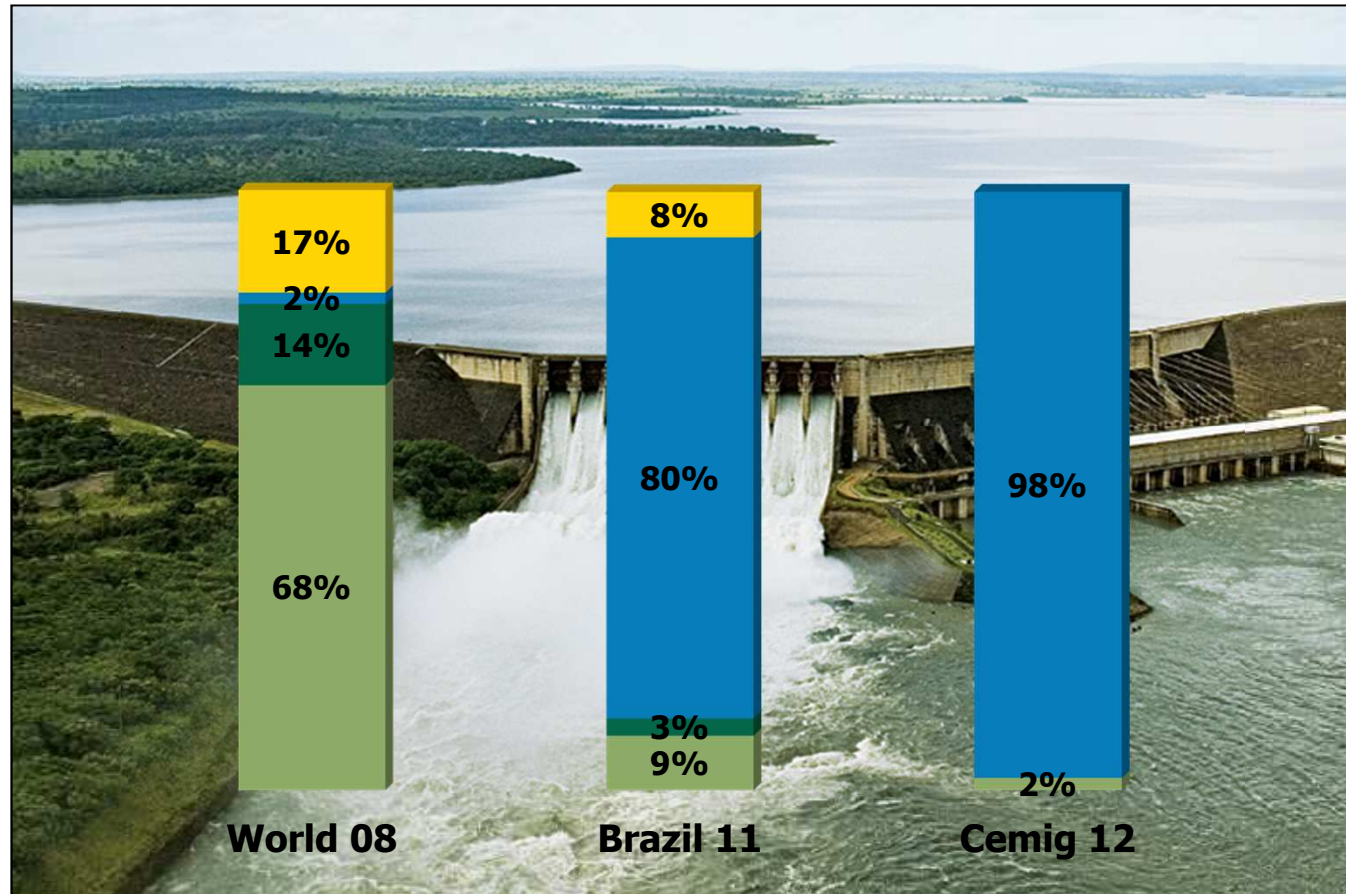
Most of the revenues are inflation protected



# Leader in Renewable Hydro Power Energy



## Power Generation by Source



■ Fossil Source Fuels   ■ Nuclear   ■ Hydro   ■ Others

Source: EPE [BEN 2011 – Preliminar Results and IEA [KeyWorld EnergyStatistics-2010]

# Best-in-Class Corporate Governance



- ✓ Minas Gerais, controlling shareholder – a positive influence
  - one of fastest growing, investor-friendly states in Brazil
  - growth and profitability interest aligned with minority shareholders
  - 5 from a total of 14 members are appointed by minority shareholders
- ✓ Pro-market corporate bylaws include
  - Minimum 50% dividend payout
  - Capex limited to 40% of EBITDA
  - Net debt limited to 2.5x EBITDA
  - Net debt limited to 50% of total cap.
- ✓ Leader in sustainability
  - only Latin American utility in DJSI since 1999
  - Included in the ISE – Bovespa Sustainability Index since 2005
- ✓ Present in the Global Dow Index



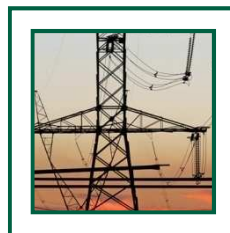
# The Cemig Story – Agenda



The positioning

The performance

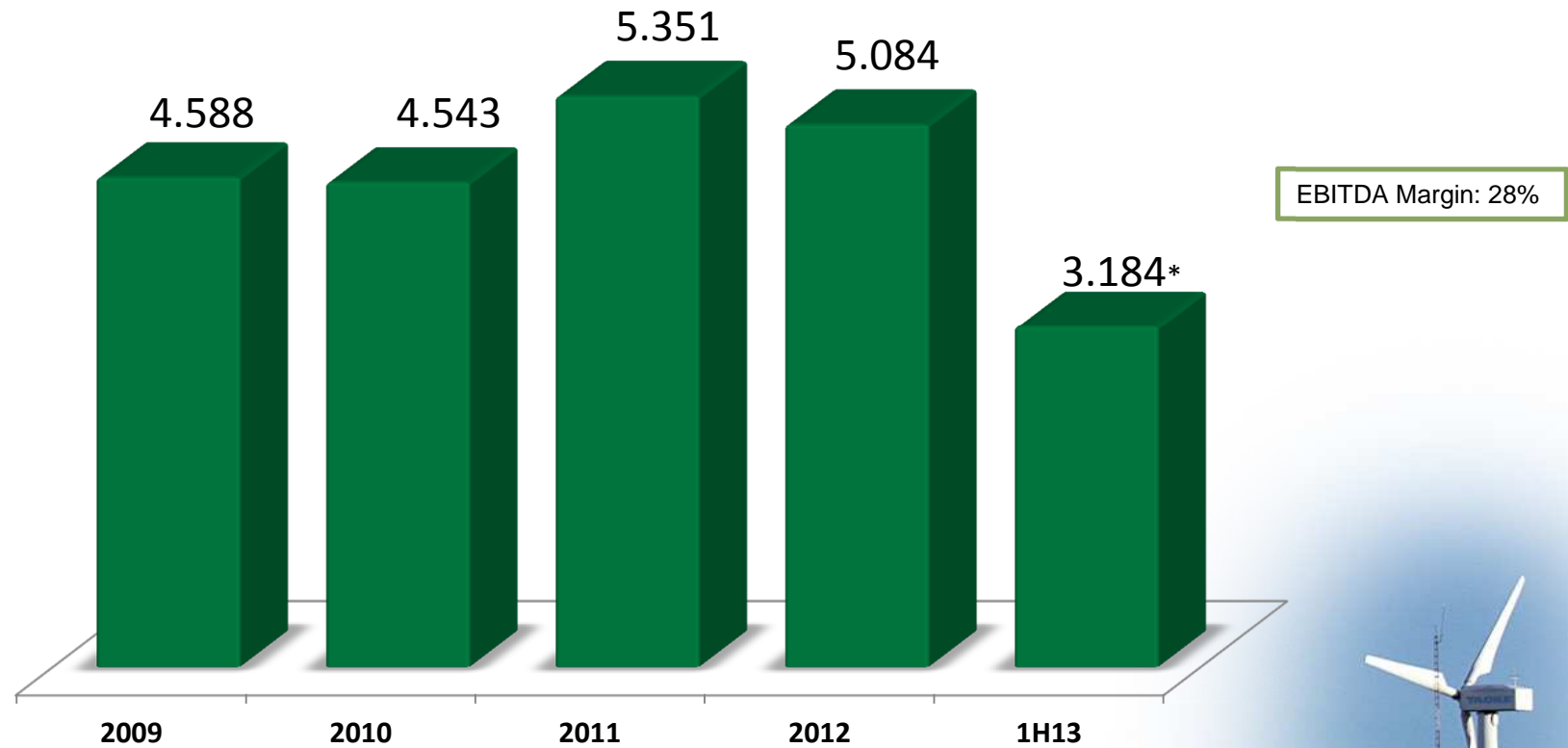
The growth



# Growth in EBITDA



R\$ million



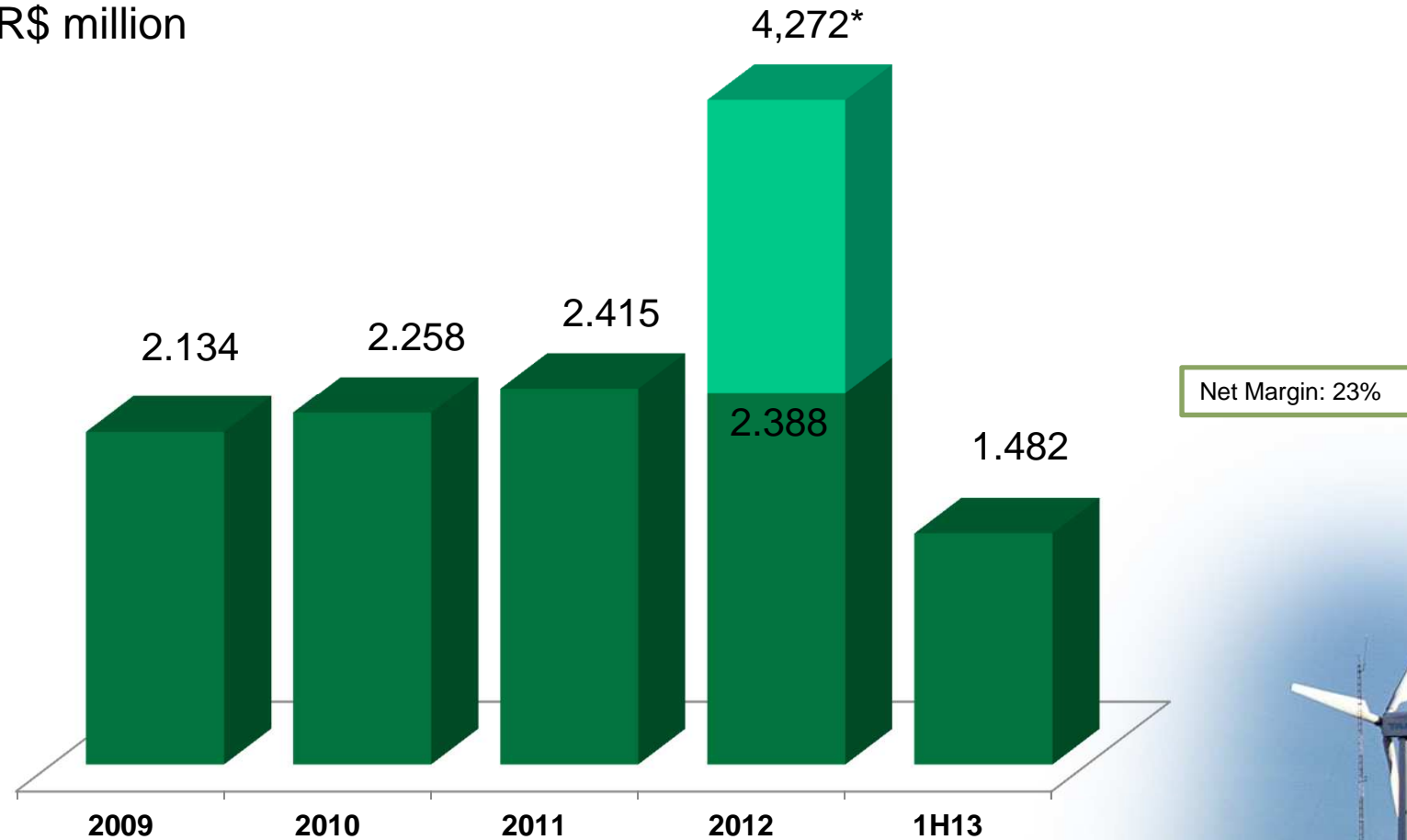
\*Ebitda calculated by same criterion used in the Guidance presented at the 18<sup>th</sup> Cemig/Apimec annual meeting with investors.



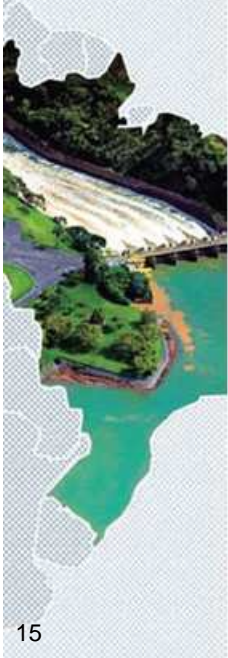
# Net Income Continues to Expand



R\$ million



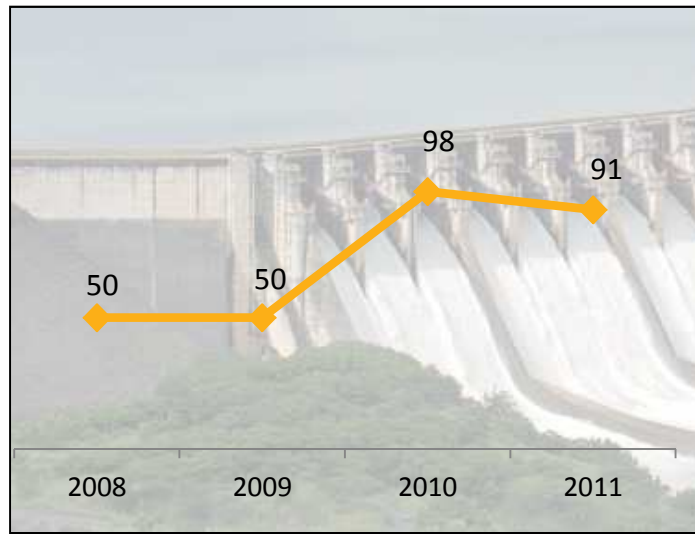
\*Includes non-recurring gain of R\$1,884 with the CRC's anticipated settlement.



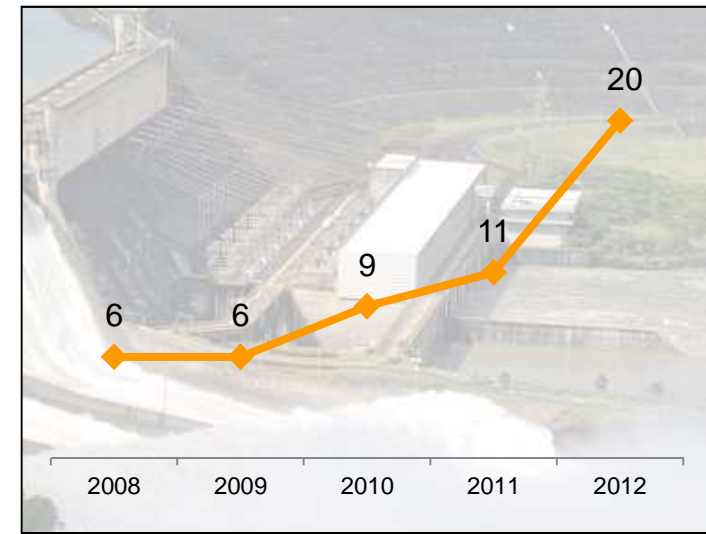
# Attractive and Secure Dividend Payout <sup>(1)</sup>



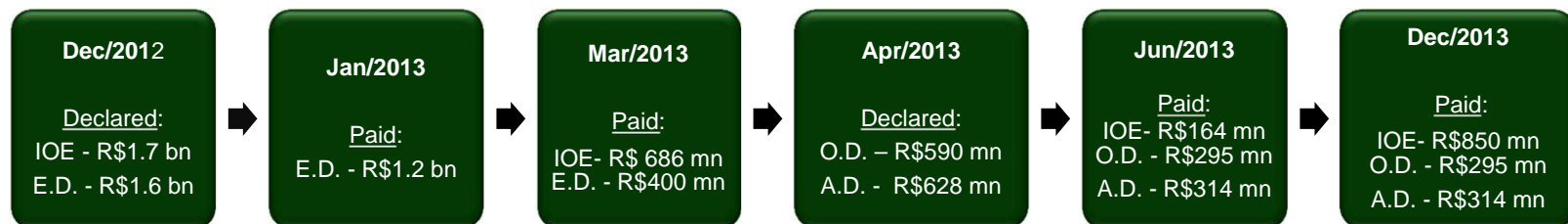
**Dividend Payout**  
(% of Net Income)



**Dividend Yield (%)\***  
Preferred shares



\* Considering Interest on Equity for the 2012 business year





# Strong Balance Sheet to Support Growth



Net debt to EBITDA

1.58X

Debt in foreign currency<sup>(\*)</sup>

0.4%

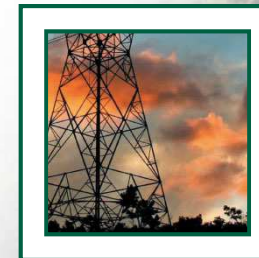
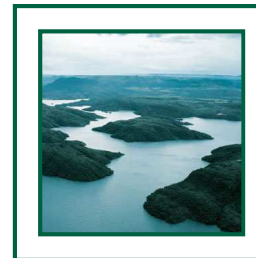
Cash on hand 1H13

R\$4.5B

Net Revenue 1H13

R\$ 7.1B

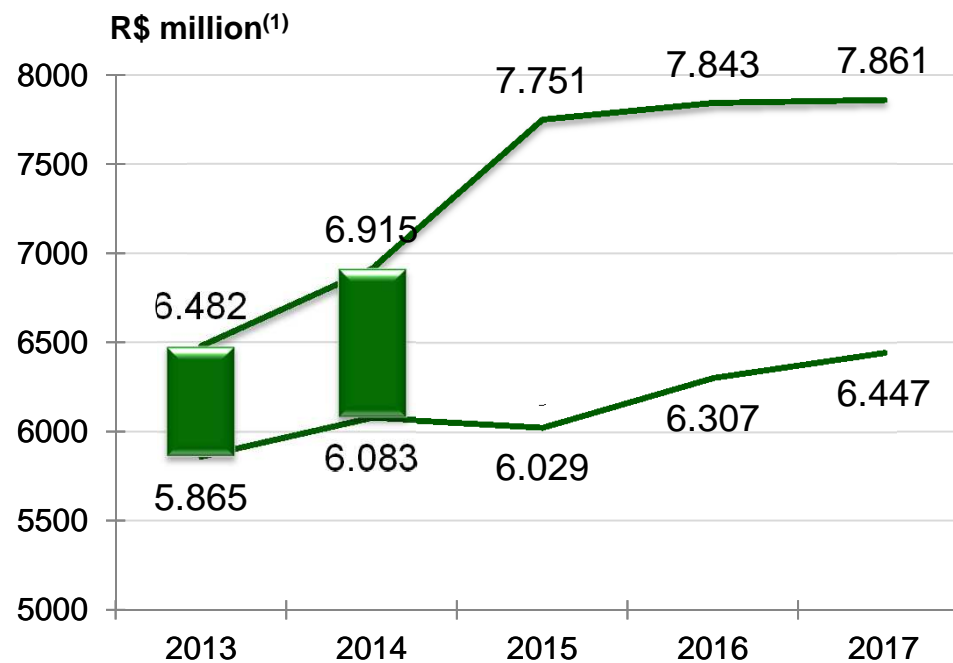
\*Net of financial hedging



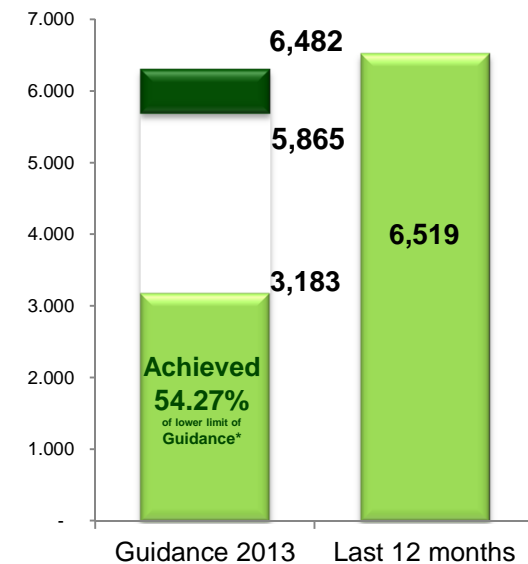
# EBITDA guidance



## CEMIG, CONSOLIDATED



### Ebitda: Guidance and Achieved



(1) Constant currency as of June 2012.

\*Ebitda calculated by same criterion used in the Guidance presented at the 18<sup>th</sup> Cemig/Apimec annual meeting with investors.

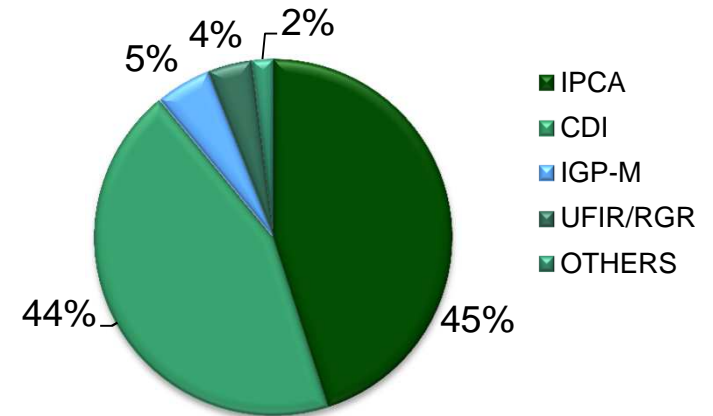
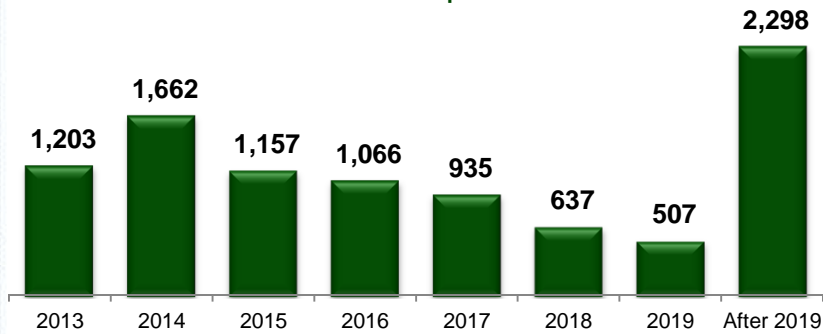
# Debt Structure - Cemig



**Maturities**  
Average tenor: 3.9 years

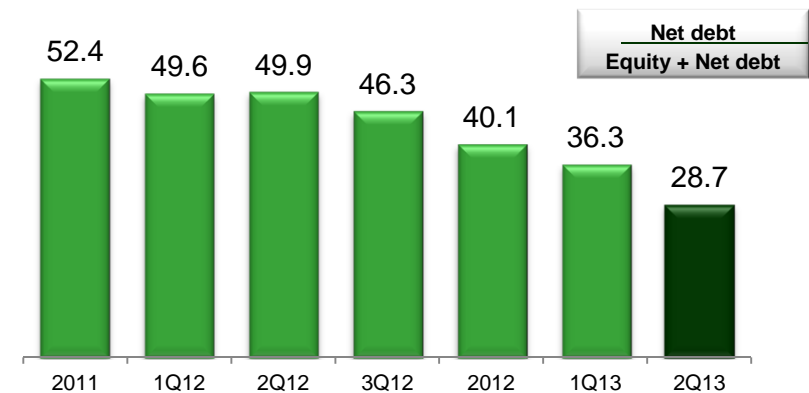
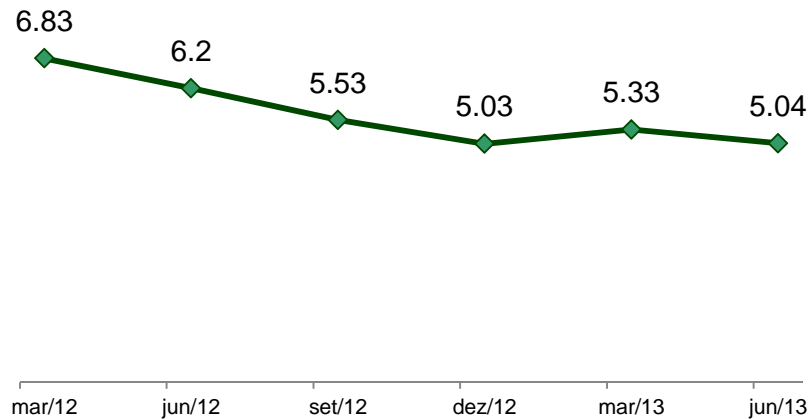
**Main Indexors**

**Total net debt: R\$5 bn**



**Real average cost of debt, %**

**Leverage, %**



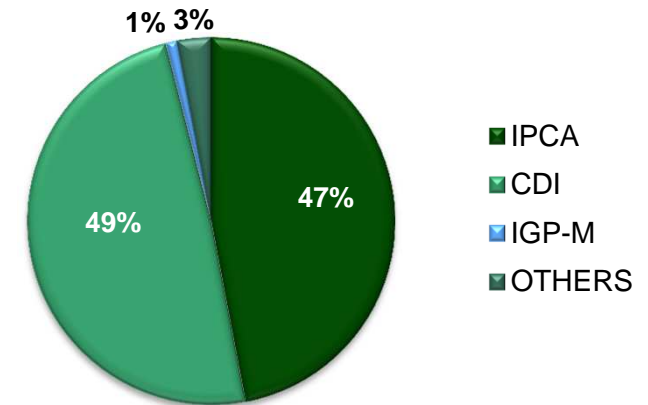
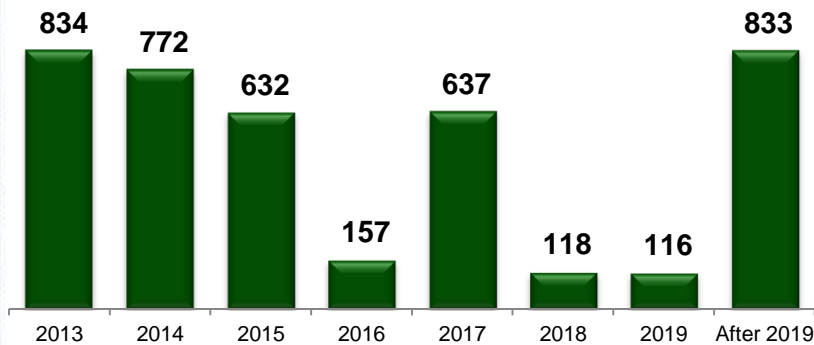
# Debt Structure – Cemig GT



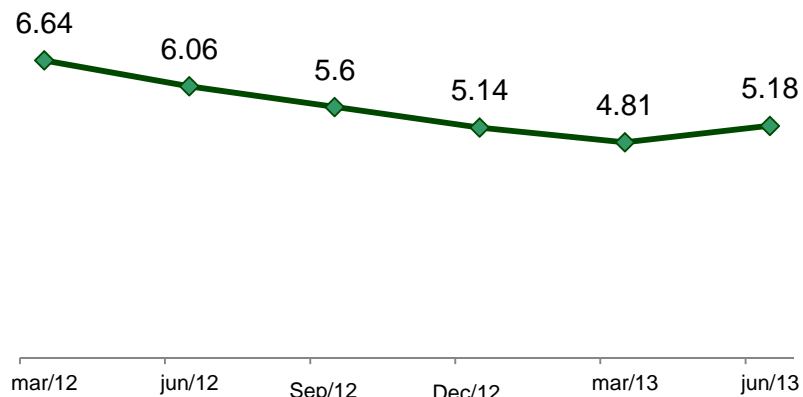
**Maturities**  
Average tenor: 4.1 years

**Main Indexors**

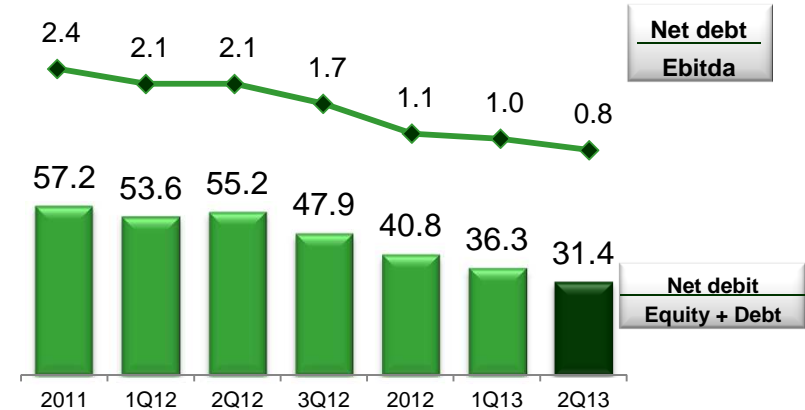
**Total net debt: R\$ 2.7 bn**



**Average real cost of debt, %**



**Leverage, %**

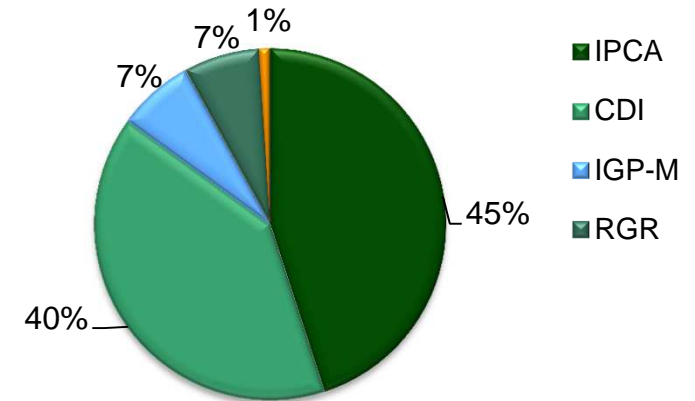
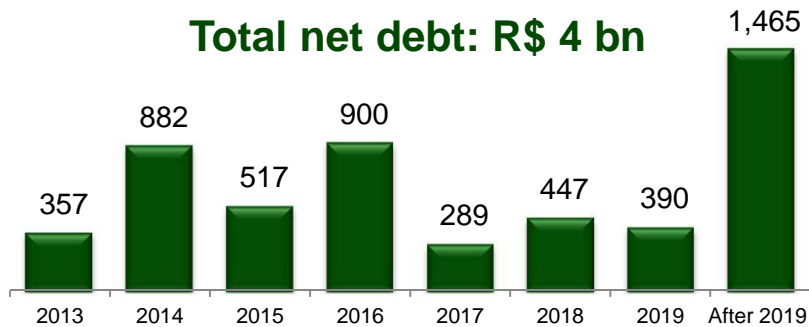


# Debt Structure – Cemig D



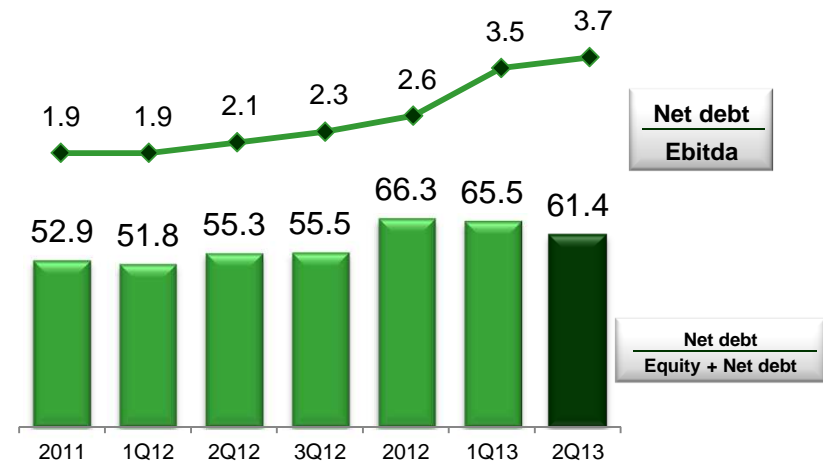
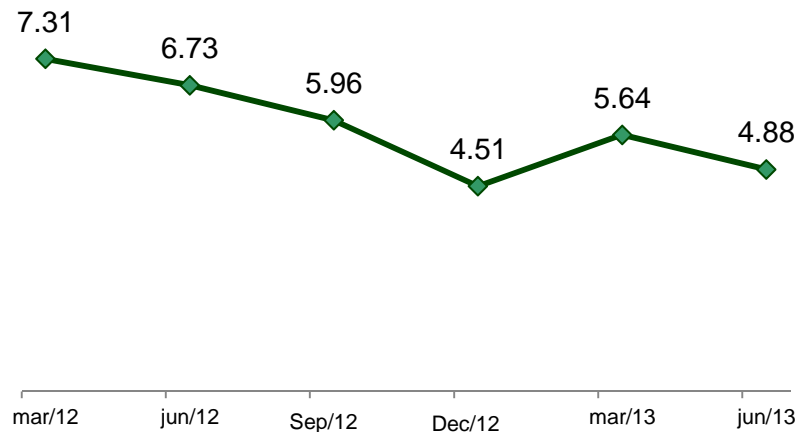
**Maturities**  
Average tenor: 4.6 years

**Main Indexors**



**Real average cost of debt, %**

**Leverage, %**



# Superior credit capacity recognized by the major rating agencies



AA(bra) Cemig H, Cemig GT and Cemig D National scale

Investment Grade									Speculative Grade										
AA+	AA	AA-	A+	A	A-	BBB+	BBB	BBB-	BB+	BB	BB-	B+	B	B-	CCC	CC	C	RD	D

↑



**Investment Grade**

Aa1.br Cemig GT and Cemig D National scale  
 Aa2.br Cemig H National scale  
**Baa3 Cemig GT and Cemig D Global scale**  
 Ba1 Cemig H Global scale

Investment Grade									Speculative Grade											
Aaa	Aa1	Aa2	Aa3	A1	A2	A3	Baa1	Baa2	Baa3	Ba1	Ba2	Ba3	B1	B2	B3	Caa1	Caa2	Caa3	Ca	C

↑ ↑ ↑



brAA- Cemig GT and Cemig H National scale  
 brAA Cemig D National scale  
 BB Cemig H, Cemig GT and Cemig D Global scale

Investment Grade									Speculative Grade										
AAA	AA+	AA	AA-	A+	A	A-	BBB+	BBB	BBB-	BB+	BB	BB-	B+	B	B-	Ca	CCC		

↑ ↑ ↑

*Solid fundamentals assured by excellent financial management, stable profitability, strong cash generation and robust corporate governance.*

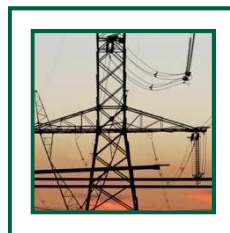
# The Cemig Story – Agenda



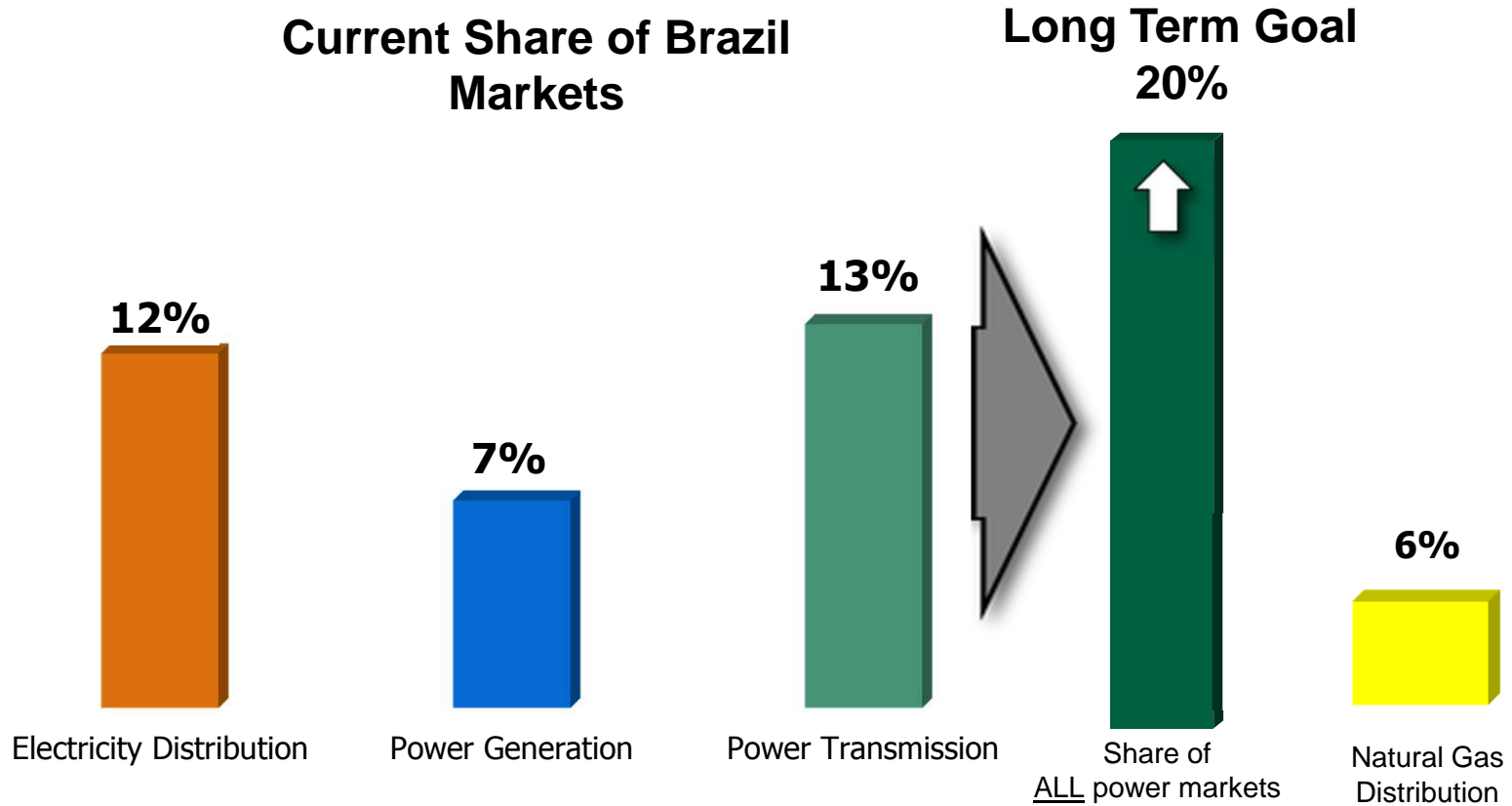
The positioning

The performance

The growth



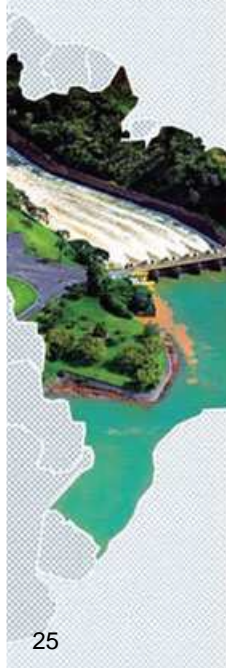
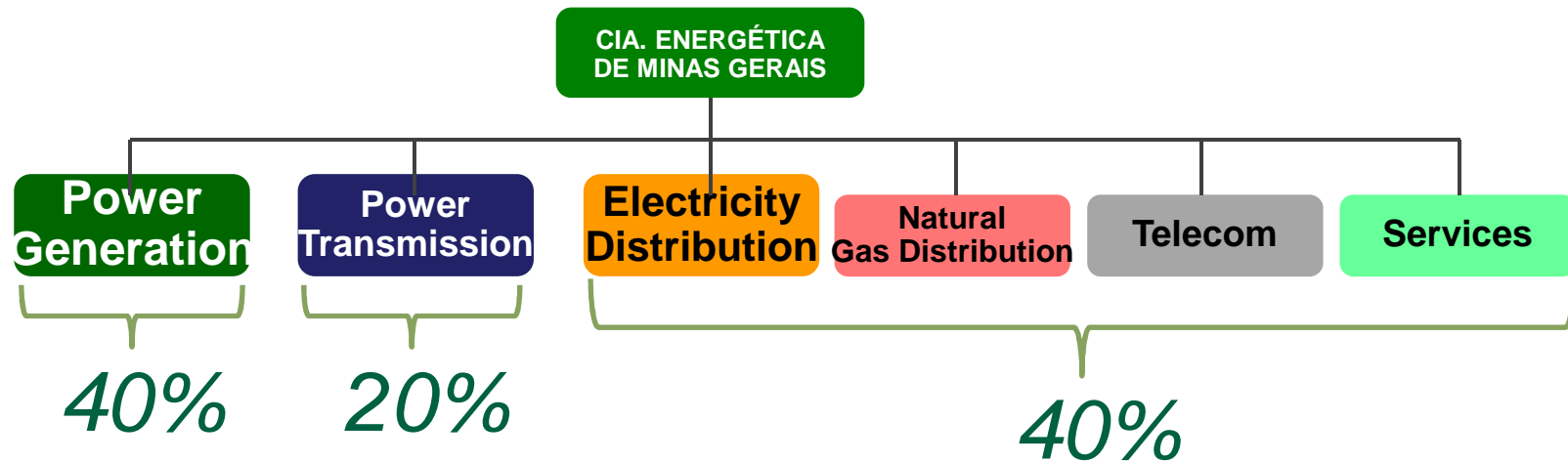
# Clear Long Term Goals



- Brazilian generation market – (% of total installed capacity)
- Brazilian transmission market – (% of Permitted Annual Revenue (RAP))
- Brazilian electricity distribution market – (% of all electricity distributed to free and captive clients in Brazil)



# Target Ebitda contribution by business in the long run



# Growth Drivers



1

Leverage price increases



2

Improve operating efficiency



3

Geographic expansion



# Record of Successful Acquisitions

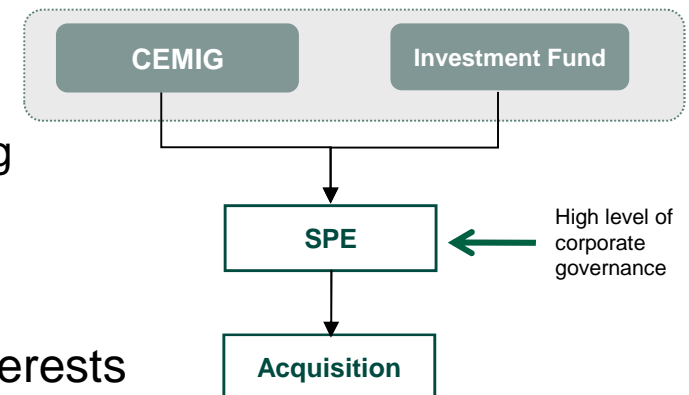
## Business Model for Growth



- Partnerships with Equity Investment Funds (FIPs) in recent acquisitions (Taesa and Light) create a new growth driver
- Structuring of partnerships with FIPs produces a growth strategy that optimizes capital needs
- Innovative acquisition structure enables Cemig to use it in other expansion opportunities, aligned with its Long-Term Strategic Plan.
- Attractive return to investors, at low risk

### Best-in-class Corporate Governance

- Investors enter as financial partners and Cemig as operating partner
- Possibility of increasing stake in the future
- Strategic positioning with minority or equal interests assures Cemig greater access to financial capital markets



# Clear Priorities for 2013



## Priorities

- 1 Execute cost reductions
- 2 Integrate Taesa and Light acquisitions
- 3 Participate in green fields
- 4 Select new acquisitions

# Why Invest in Cemig



Leading power utility in Brazil

Powerful drivers fueling growth

Sound Balance Sheet

Consistent profitable track record

Strong Dividend Policy

World Leader in Sustainability

**CEMIG**  
A Melhor Energia do Brasil.



# Appendix



# Brazilian GDP growth is driven by domestic market



## Investment Grade (S&P, Fitch and Moody's)



## Economics

- Largest Latin America economy
- 7th largest world economy
- GDP (2012): US\$ 2.2 trillion (+0.9%)
- Inhabitants: 201 million
- Area: 8.5 million km<sup>2</sup>
- Currency<sup>(1)</sup>: Reais (BRL) – US\$1 = R\$ 2.36
- Reserves<sup>(2)</sup>: US\$ 369 billion

## Economic Development Acceleration Plan – Second Phase (PAC 2)

- Federal plan to invest US\$ 598 billion in the period of 2011-2014
- Electric Power Generation: US\$ 71 billion
- Electric Power Transmission: US\$ 17 billion
- Renewable Fuel projects\*: US\$ 626 million
- Energy Efficiency: R\$ 689 million

\*Ethanol, Biodiesel and Alcohol pipeline

## Electric Power Industry

- Power Generation
  - ✓ Installed Capacity<sup>(3)</sup>: 107 GW
  - 65.9% Hydro; 10.8% Natural Gas; 5.6% Oil;
  - 7.1% Biomass; 1.6% Nuclear; 1.6% Coal;
  - 1.4% wind farm
- Power Transmission
  - ✓ National Network: 102,000 km
  - ✓ Peak Demand in 2009: 64.04 GWh/h
- Electricity Distribution
  - ✓ Energy Consumption in 2009: 388,204 GWh
  - 43% industries and 26% householders
  - ✓ 99% penetration countrywide
  - ✓ More than 50% of South America
  - ✓ Peak Demand comparable to UK

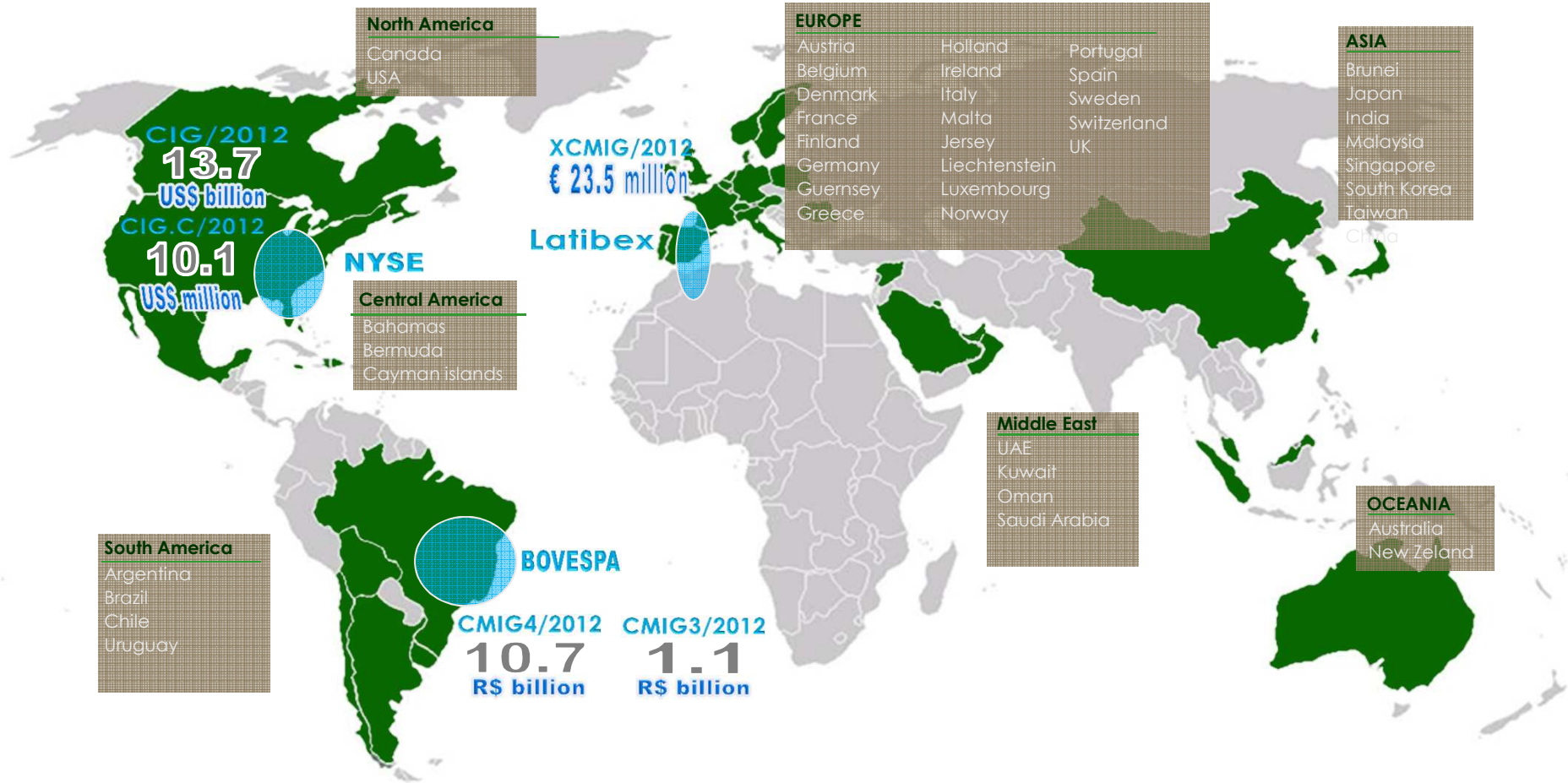
Source: Brazilian Institute for Geography and Statistics (IBGE), Brazilian Electricity Regulator (ANEEL), Brazilian Association of Transmission Companies (ABRATEE), Energy Research Company (EPE).

(1) As of September 03<sup>rd</sup>, 2013

(2) As of June, 2013

(3) As of June 30<sup>th</sup>, 2010

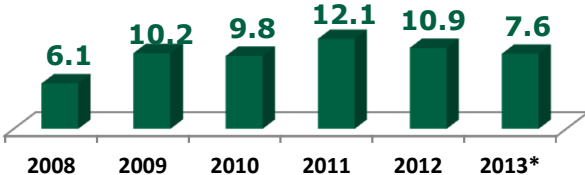
# Strong shareholders base assures liquidity



Average daily trading volume, up to September 4<sup>th</sup>, 2013

**Bovespa:** R\$ 86 million  
**NYSE:** US\$ 29 million

- Shares traded on 3 stock exchanges
- Over 120,000 stockholders in more than 40 countries



\* As of September 2<sup>nd</sup> 2013

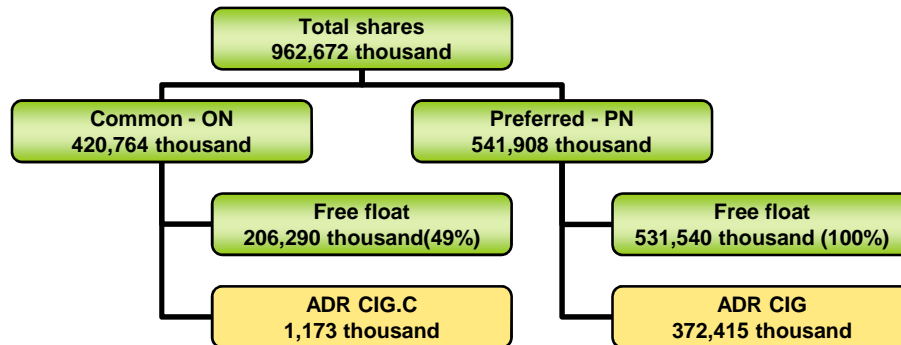
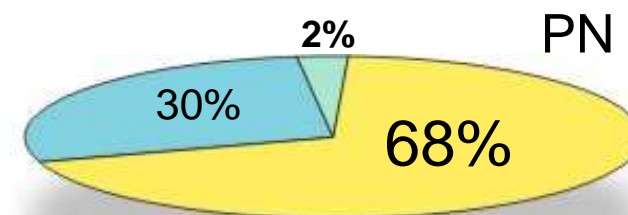
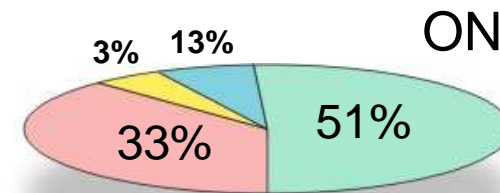
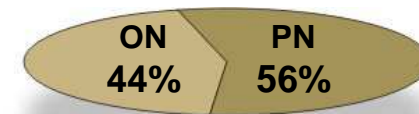


# The blend of shareholders provides long term perspective



- Our shareholder diversity provides a global business management vision focused on sustainability of the company's activities
- Listed in major stock exchanges
  - **BOVESPA (Brazil)**
  - **NYSE (USA)**
  - **LATIBEX (Spain)**

Total Shares



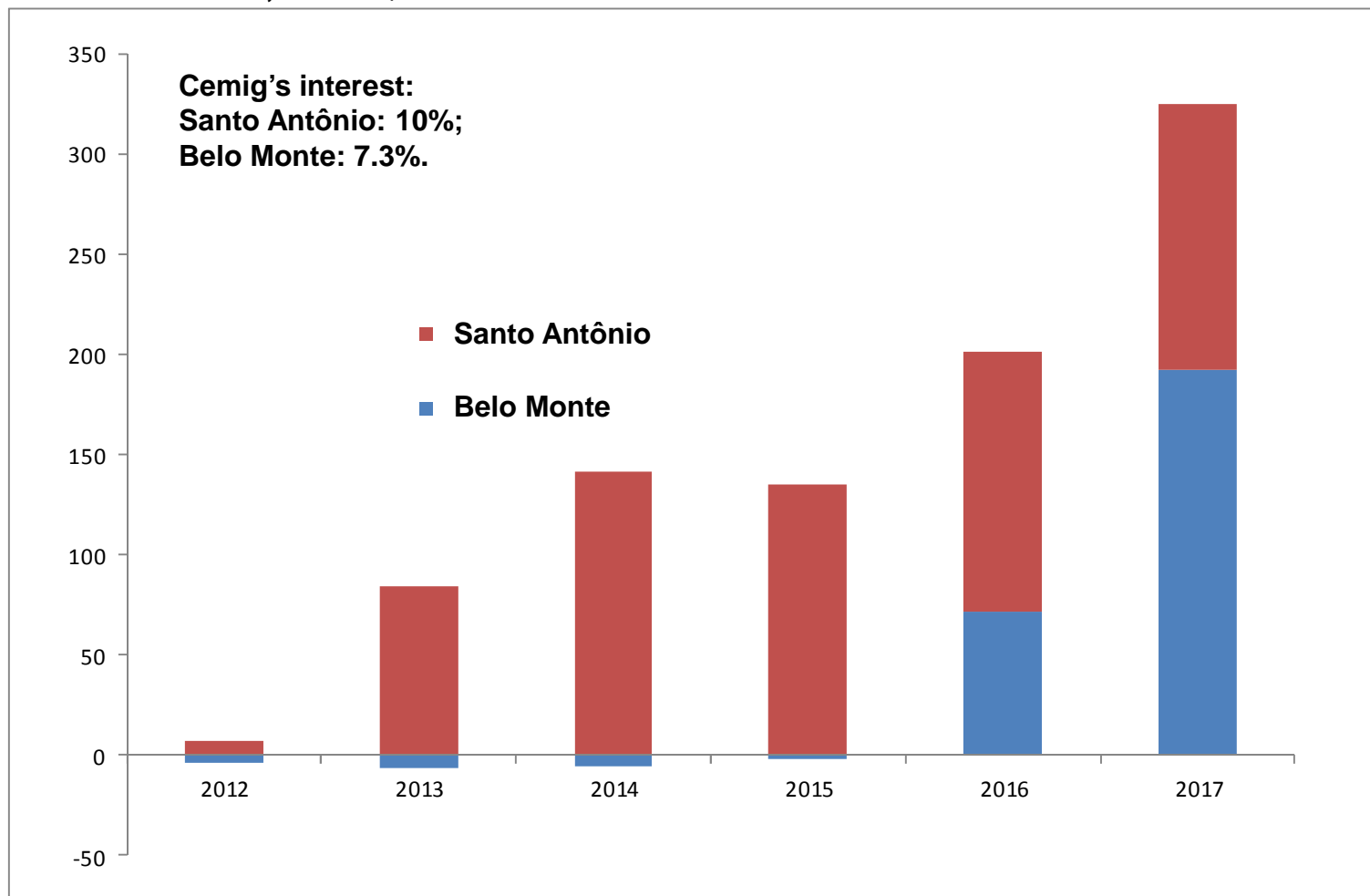
Share nominal value = R\$5.00

ADR outstanding approximately 20% of total shares and 36.97% of PN shares  
 1 ADR = 1 share in Bovespa  
 ON shares have voting rights

# Ebitda from holdings in Santo Antônio and Belo Monte



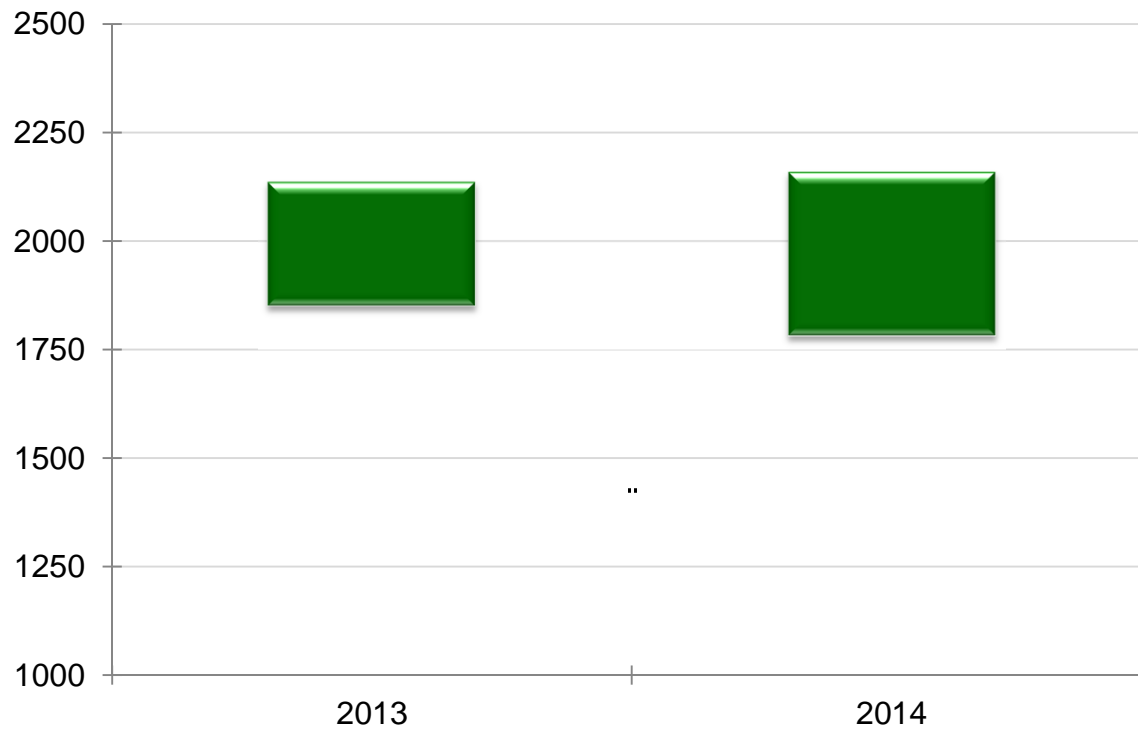
Constant June, 2013 R\$ million



# CEMIG D EBITDA guidance



Constant June, 2013 R\$ million

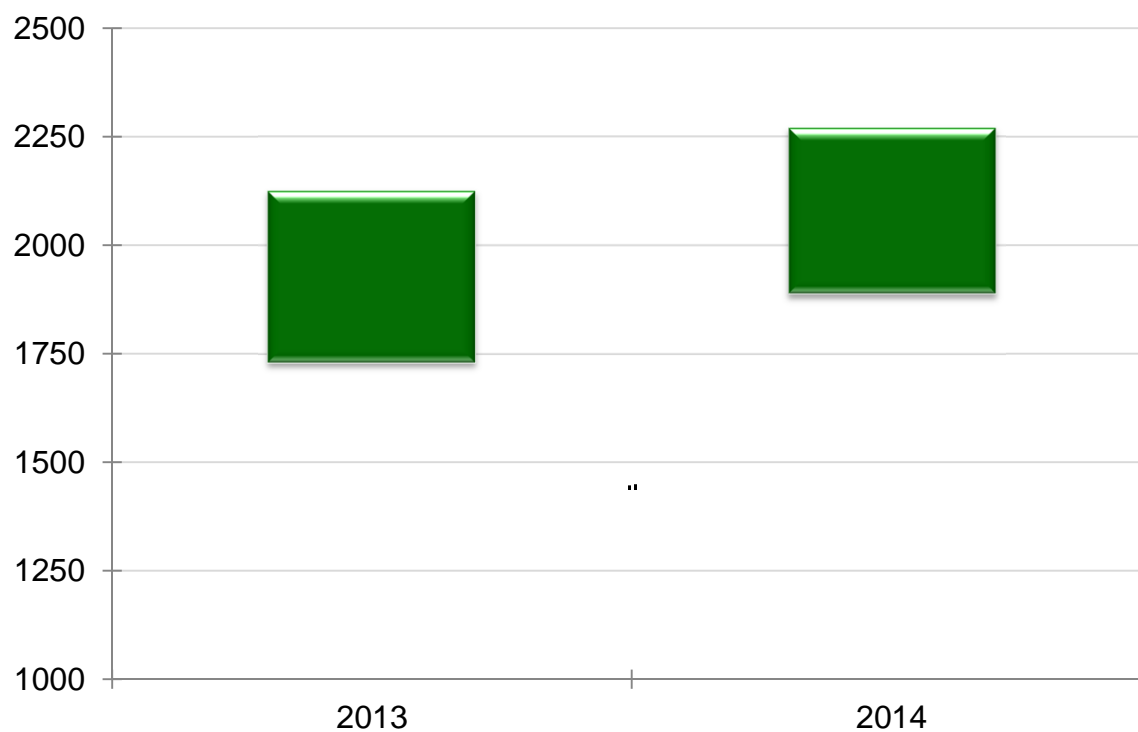


Year	Lower limit	Upper limit
2013	1,851	2,137
2014	1,784	2,160

# CEMIG GT EBITDA guidance



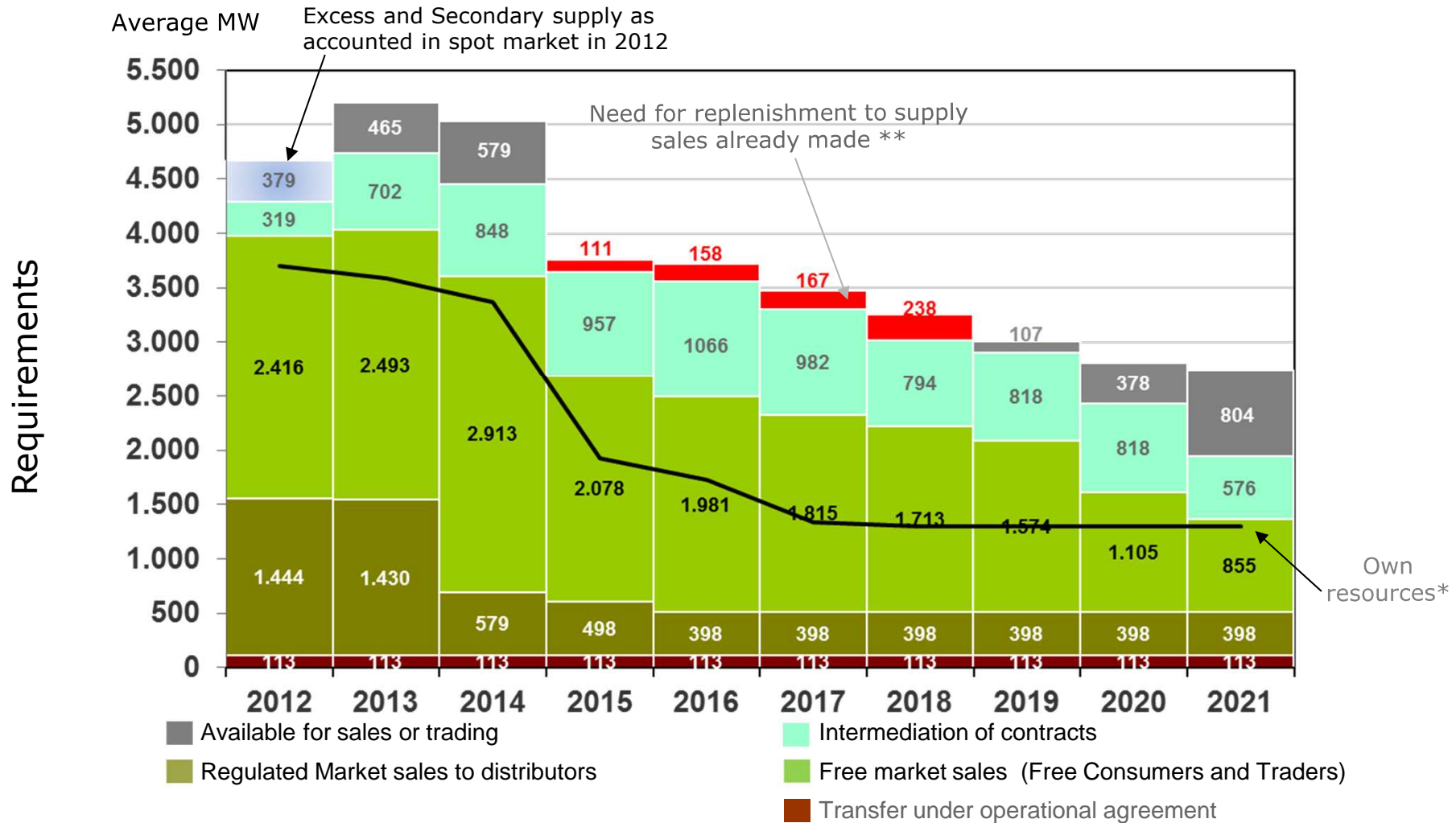
Constant June, 2013 R\$ million



Year	Lower limit	Upper limit
2013	1,731	2,127
2014	1,889	2,272

Projections take into account the transfer of Taesa to the holding company.

# CEMIG GT – Supply-demand balance



(\*) **Assuming: Withdrawal** of Hydro Plants which: have **first or second** concession period ending in forthcoming years.

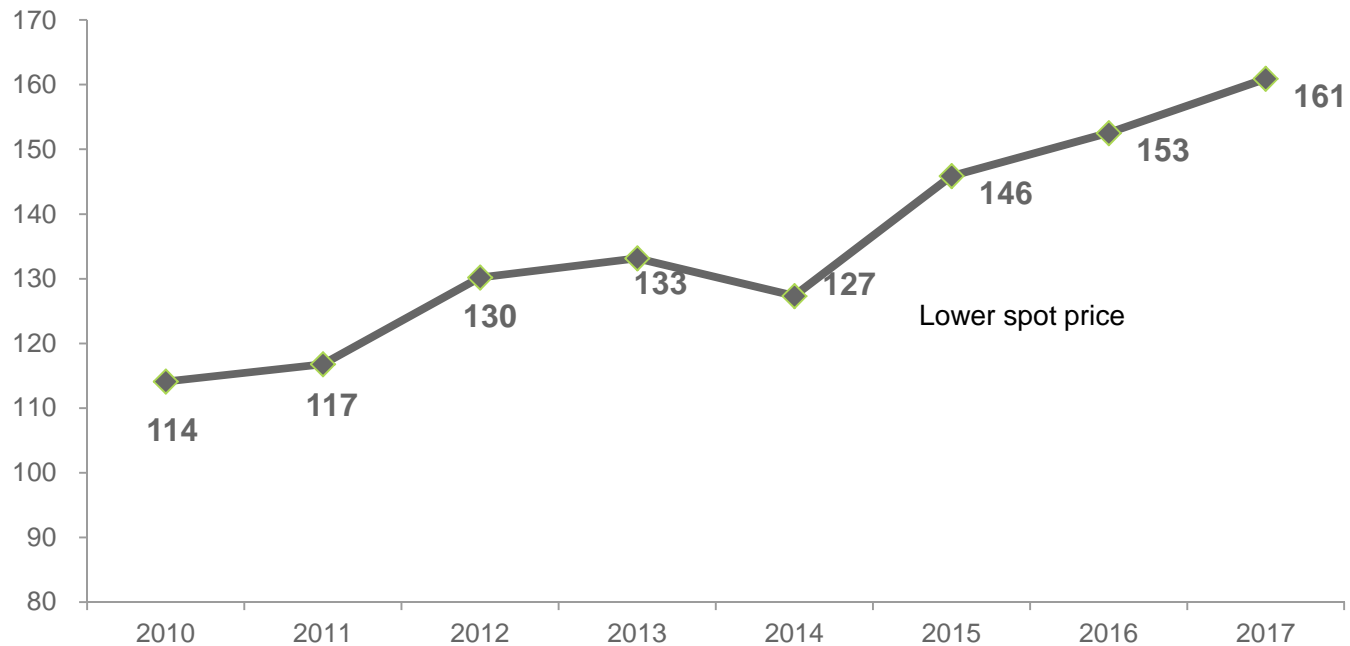
(\*\*) The amounts shown in solid red are part of sales already made in contracts with Free Consumers and with traders.

# Average prices increasing, except in 2014

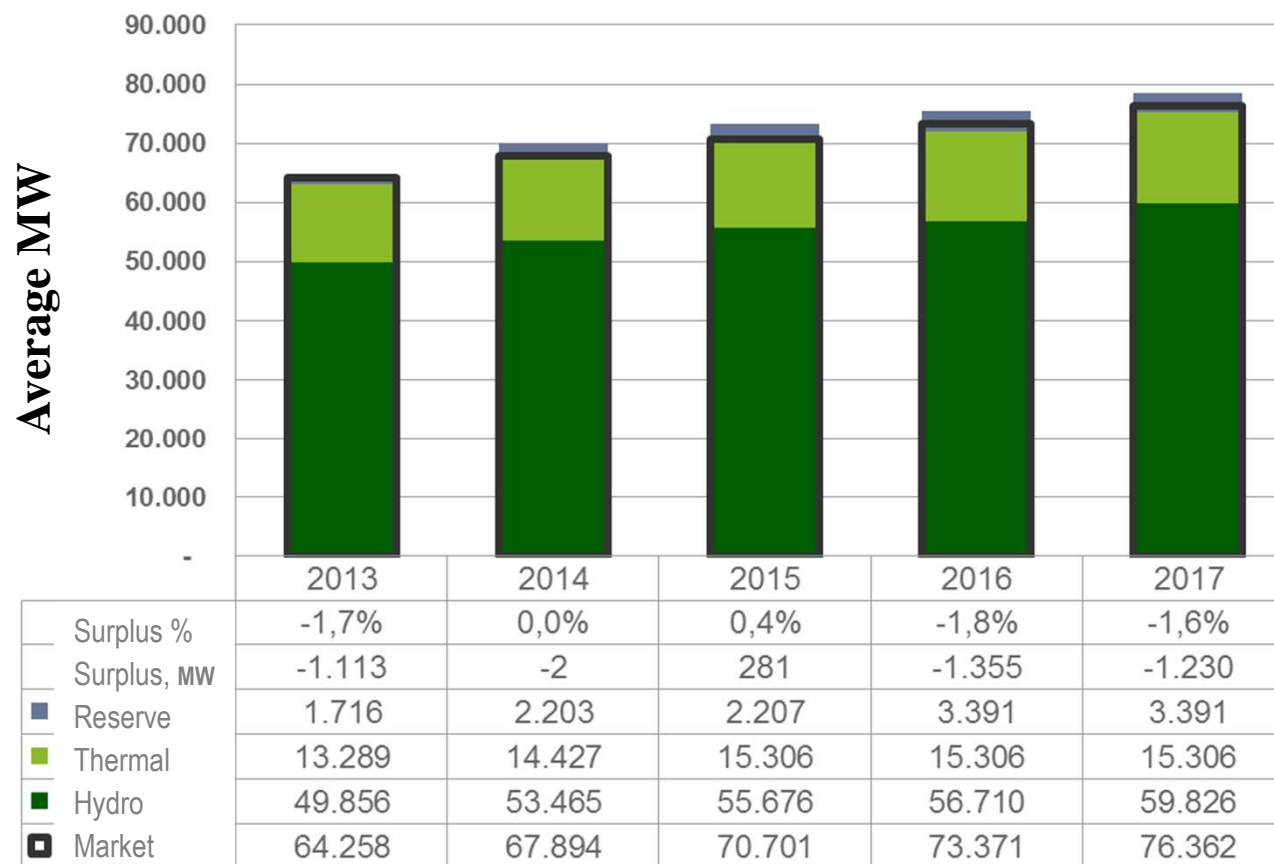


## Average electricity sale prices

(Constant June, 2013 R\$ per MWh)



# Brazilian National Grid: projections made in 2013 for 2013–17



Source: **May 2013 PMO, analyzed by Cemig.**

Assumptions: (1) Based on **GDP growth** estimate for 2013–17 of **4.5%** [first 4-monthly revision of 2013];

(2) Assumes withdrawal of thermal projects that initially sold new-build power supply but were not built.

### Law 12,783/2013:

- Reduction of sector charges
- Extension of concessions for additional 30 years, conditioned to an early renewal in 2013, for those expiring between 2013 and 2017
- Revenue covering only operation and maintenance costs

### Cemig's concessions expiring between 2013 and 2017:

- 21 power plants (2.4 GW – assured energy)
  - ✓ Among them, 3 HPP which have not been granted with a extension yet, account for 1.8 GW of assured energy
- Transmission concession contract in Minas Gerais. EBITDA reduction of R\$336 million
- Distribution concession in Minas Gerais. No changes

Segment	Company's Decision
Generation (18 HPP of 2 <sup>nd</sup> renewal)	Didn't accept
Generation (3 HPP of 1 <sup>st</sup> renewal)	Don't agree
Transmission	Accepted
Distribution	Accepted



# Contracts maturing of generation plants



## 2nd renewal:

#	Type	Plant	Expiry of concession	Installed capacity (MW)	Assured energy (average MW)
1	HPP	Três Marias	Jul/2015	396	239
2	HPP	Volta Grande	Feb/2017	380	229
3	HPP	Salto Grande	Jul/2015	102	75
4	HPP	Itutinga	Jul/2015	52	28
5	HPP	Camargos	Jul/2015	46	21
6	SHPP	Piau	Jul/2015	18	14
7	SHPP	Gafanhoto	Jul/2015	14	7
8	SHPP	Peti	Jul/2015	9	6
9	SHPP	Joasal	Jul/2015	8	5
10	SHPP	Tronqueiras	Jul/2015	9	4
11	SHPP	Cajuru	Jul/2015	7	3
12	SHPP	Marmelos	Jul/2015	4	3
13	SHPP	Martins	Jul/2015	8	3
14	SHPP	Paciência	Jul/2015	4	2
15	SHPP	Anil	Jul/2015	2	1
16	SHPP	Sumidouro	Jul/2015	2	1
17	SHPP	Santa Marta	Jul/2015	1	1
18	SHPP	Poquim	Jul/2015	1	0
<b>TOTAL 2nd renewal</b>				<b>1,064</b>	<b>642</b>

## 1st renewal:

#	Type	Plant	Expiry of concession	Installed capacity (MW)	Assured energy (average MW)
1	HPP	São Simão	Jan/2015	1,710	1,281
2	HPP	Jaguara	Aug/2013	424	336
3	HPP	Miranda	Dec/2016	408	202
<b>TOTAL 1st renewal</b>				<b>2,542</b>	<b>1,819</b>

# Contracts maturing of transmission plants

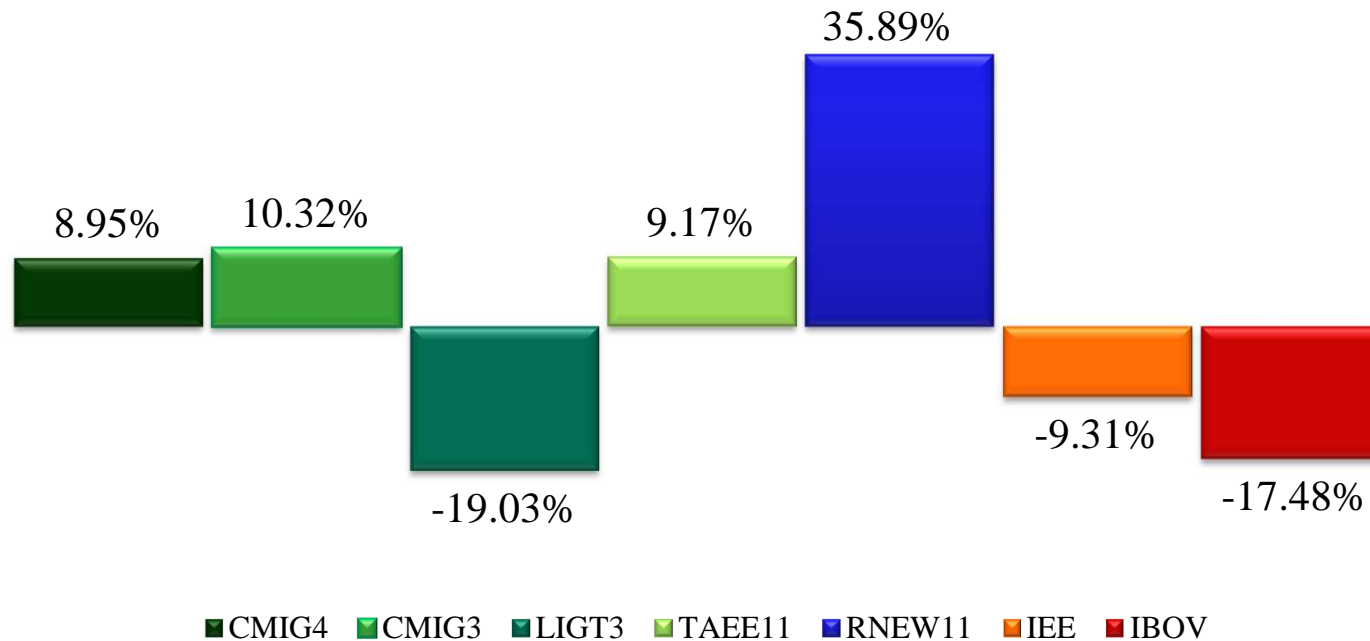


#	Plant	Location	Expiry of concession
<b>TBE</b>			
1	EBTE – LT Juína-Brasnorte	Mato Grosso	out/38
2	ETEP – LT Tucuruí – Vila do Conde	Pará	jun/31
3	ENTE – LTs Tucuruí – Marabá – Açailândia	Pará/Maranhão	dez/32
4	ERTE – LT Vila do Conde – Santa Maria	Pará	dez/32
5	EATE – LT Tucuruí – Presidente Dutra	Pará	jun/31
6	ECTE – LT Campos Novos – Blumenau	Santa Catarina	nov/30
7	STC – LT Barra Grande	Santa Catarina	jun/36
8	Lumitrans – LT Machadinho	Santa Catarina	jul/34
9	ESDE – LT Barbacena2-Juiz de Fora 1 (Projeto em andamento)	Minas Gerais	nov/39
<b>Taesa</b>			
10	TSN	Goiás/ Bahia	dez/30
11	Munirah	Bahia	fev/34
12	Gtesa	Pernambuco/ Paraíba	jan/32
13	Patesa	Rio Grande do Norte	dez/32
14	NVT	Maranhão/Distrito Federal	dez/30
15	ETAU	Santa Catarina/Rio G. do Sul	dez/32
16	ETEO	São Paulo	mai/30
17	Brasnorte	Mato Grosso	mar/38
18	STE	Rio Grande do Sul	dez/32
19	ATE	Paraná/São Paulo	fev/34
20	ATE II	Tocantins/Piauí/Bahia	mar/35
21	ATE III	Tocantins/Pará	mar/36
22	São Gotardo (Projeto em andamento)	Minas Gerais	ago/42
<b>Others</b>			
23	Transchile – LT Charrua – Nueva Temuco	Chile	mai/28
24	Centroeste de Minas – LT Furnas – Pimenta	Minas Gerais	mar/35
25	Rede Básica	Minas Gerais	jul/15
26	Sub-Estação – SE Itajubá – 3	Minas Gerais	out/30
27	Transleste – LT Irapé – Montes Claros	Minas Gerais	fev/34
28	Transudeste – LT Itutinga – Juiz de Fora	Minas Gerais	mar/35
29	Transirapé – LT Irapé – Araçuaí	Minas Gerais	mar/35

# Cemig in the stock market



## Share price performance up to August 12<sup>th</sup>, 2013



## Brazil-wide market recognition

- Apimec: Best Investor Relations Award
- Transparency Trophy Anefac: Winner, “Listed companies billing over R\$ 5bn”
- The best Investors Relations on Utilities Sector

# Financial Statements Separated by Company (1H13)

DESCRIPTION	HOLDING	CEMIG - GT	CEMIG - D	LIGHT	TAESA	GASMIG	CEMIG TELECOM	SÁ CARVALHO	ROSAL	OTHERS	ELIMINATIONS/ TRANSFERS	TOTAL
<b>Assets</b>	<b>14,326,384</b>	<b>12,087,492</b>	<b>12,411,430</b>	<b>4,267,465</b>	<b>4,686,662</b>	<b>1,051,018</b>	<b>423,804</b>	<b>189,287</b>	<b>157,203</b>	<b>3,828,394</b>	<b>(14,941,365)</b>	<b>38,487,774</b>
Cash and cash equivalents	541,690	663,429	748,591	664,452	247,641	34,693	48,417	14,715	12,534	270,182	588	3,246,932
Securities	1,060,014	685,206	383,649	-	74,752	33,972	15,186	17,348	10,467	160,634	-	2,441,228
Accounts receivable	-	647,849	1,627,580	455,958	81,433	143,930	-	6,451	4,693	59,178	(21,798)	3,005,274
Taxes	427,383	131,880	1,390,537	414,797	343,747	68,909	32,151	513	74	16,224	-	2,826,215
Other assets	776,744	281,881	1,526,616	378,860	65,601	153,814	57,543	4,027	387	222,928	(691,836)	2,776,565
Investments / Fixed / Intangible / Financial Assets of Concession	11,520,553	9,677,247	6,734,457	2,353,398	3,873,488	615,700	270,507	146,233	129,048	3,099,248	(14,228,319)	24,191,560
<b>LIABILITIES</b>	<b>14,326,384</b>	<b>12,087,492</b>	<b>12,411,430</b>	<b>4,267,465</b>	<b>4,686,662</b>	<b>1,051,018</b>	<b>423,804</b>	<b>189,287</b>	<b>157,203</b>	<b>3,828,394</b>	<b>(14,941,365)</b>	<b>38,487,774</b>
Suppliers and supplies	14,573	166,504	871,777	251,760	16,567	44,260	12,592	316	439	71,510	(42,239)	1,408,059
Loans, financings and debentures	-	4,099,276	5,246,942	1,982,183	2,190,613	217,720	138,367	-	-	1,585,810	-	15,460,911
Interest on Equity, and dividends	1,418,731	256,475	119,947	29,814	36,033	21,774	-	31,748	17,619	129,119	(615,790)	1,445,470
Post-retirement liabilities	211,722	608,365	1,857,138	449,246	-	-	756	-	-	-	-	3,127,227
Taxes	20,933	416,537	910,941	213,325	631,406	54,985	12,756	39,709	1,049	37,754	-	2,339,395
Other liabilities	251,909	544,895	818,726	343,507	71,001	189,843	10,633	3,722	2,688	195,867	(9,521)	2,423,270
Stockholders' equity	12,408,516	5,995,440	2,585,959	997,630	1,741,042	522,436	248,700	113,792	135,408	1,808,334	(14,273,815)	12,283,442
<b>PROFIT AND LOSS ACCOUNT</b>												
<b>Net operational revenue</b>	<b>161</b>	<b>2,476,132</b>	<b>4,544,307</b>	<b>1,255,603</b>	<b>386,117</b>	<b>354,057</b>	<b>71,426</b>	<b>29,293</b>	<b>22,616</b>	<b>272,780</b>	<b>(209,966)</b>	<b>9,202,526</b>
<b>Operational costs and expenses</b>	<b>287,773</b>	<b>(1,384,803)</b>	<b>(3,785,229)</b>	<b>(1,111,975)</b>	<b>(81,733)</b>	<b>(294,387)</b>	<b>(61,153)</b>	<b>(7,262)</b>	<b>(7,186)</b>	<b>(153,972)</b>	<b>159,164</b>	<b>(6,440,763)</b>
Electricity bought for resale	-	(467,097)	(1,821,928)	(753,458)	-	-	-	(1,058)	(625)	(36,106)	122,339	(2,957,933)
Charges for the use of the national grid	-	(125,159)	(171,988)	-	-	-	-	-	(865)	(14,378)	49,736	(262,654)
Gas bought for resale	-	-	-	-	-	(266,820)	-	-	-	-	-	(266,820)
Personnel	(26,563)	(175,061)	(493,153)	(50,787)	(19,405)	(7,115)	(21,263)	(578)	(673)	(10,756)	-	(805,354)
Employee profit shares	(5,495)	(27,482)	(37,333)	-	(2,314)	-	(760)	(122)	(51)	(856)	-	(74,413)
Post-retirement liabilities	(5,523)	(18,971)	(59,420)	-	-	-	-	-	-	-	-	(83,914)
Materials	(67)	(56,111)	(23,024)	(2,277)	(4,694)	(331)	(120)	(94)	(123)	(464)	-	(87,305)
Outsourced services	(4,281)	(64,602)	(361,112)	(71,307)	(23,967)	(1,611)	(11,477)	(1,298)	(1,592)	(24,475)	16,809	(548,913)
Depreciation and amortization	(201)	(144,538)	(213,116)	(62,408)	(1,325)	(11,029)	(17,953)	(2,773)	(2,180)	(26,733)	(6,523)	(488,779)
Royalties for use of water resources	-	(59,863)	-	-	-	-	-	(1,073)	(843)	(2,334)	-	(64,113)
Operational provisions (reversals)	(30,957)	(8,929)	(73,423)	(36,398)	487	-	(17)	7	(7)	(944)	-	(150,181)
Infrastructure construction cost	-	(43,579)	(421,826)	(108,136)	(24,923)	-	-	-	-	(530)	-	(598,994)
Other expenses, net	360,860	(193,411)	(108,906)	(27,204)	(5,592)	(7,481)	(9,563)	(273)	(227)	(36,396)	(23,197)	(51,390)
Equity gain (loss) in subsidiaries	1,335,912	116,450	-	(615)	15,973	-	-	-	-	(1,446)	(1,452,362)	13,912
Unrealized profit	(80,958)	-	-	-	-	-	-	-	-	-	-	(80,958)
Financial revenues	76,445	46,381	145,764	49,988	49,962	12,716	3,159	943	558	14,151	-	400,067
Financial expenses	(24,414)	(256,952)	(310,565)	(125,865)	(132,438)	(10,327)	(7,224)	(222)	(37)	(36,574)	33	(904,585)
<b>Pretax profit</b>	<b>1,594,919</b>	<b>997,208</b>	<b>594,277</b>	<b>67,136</b>	<b>237,881</b>	<b>62,059</b>	<b>6,208</b>	<b>22,752</b>	<b>15,951</b>	<b>94,939</b>	<b>(1,503,131)</b>	<b>2,190,199</b>
Income tax and Social Contribution tax	(133,281)	(348,378)	(158,187)	(24,690)	(49,888)	(21,225)	(3,732)	(8,263)	(908)	(27,125)	-	(775,677)
Deferred income tax and Social Contribution tax	20,947	40,560	(43,910)	2,016	50,335	-	(1,257)	541	(20)	(1,149)	-	68,063
<b>Profit (loss) for the period</b>	<b>1,482,585</b>	<b>689,390</b>	<b>392,180</b>	<b>44,462</b>	<b>238,328</b>	<b>40,834</b>	<b>1,219</b>	<b>15,030</b>	<b>15,023</b>	<b>66,665</b>	<b>(1,503,131)</b>	<b>1,482,585</b>

# Market Recognition



Included in The Global Dow Index as the only Latin American electricity company in this 150-company index, and one of the 10 selected to represent emerging markets.



Included in Bovespa Corporate Sustainability Index.



37th Apimec Award



Prêmio Anefac  
Transparency Trophy, 2012.



Best Investor Relations  
Utilities 2013



## Investor Relations

Telefone: (55-31) 3506-5024

Fax: (55-31) 3506-5025

Email: [ri@cemig.com.br](mailto:ri@cemig.com.br)

Website: <http://ri.cemig.com.br>



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