

Successful Strategy

Performance reflects balanced portfolio structure

February, 2014



Disclaimer



Some statements and estimates in this material may represent expectations about future events or results that involve risks and uncertainties known and unknown. There is no guarantee that the events or results referred to in these expectations will occur.

These expectations are based on present assumptions and analyses from the viewpoint of our management, based on their experience, the macroeconomic environment, market conditions in the energy sector and our expected future results, many of which are not under Cemig's control.

Important factors that can lead to significant differences between actual results and projections about future events or results include Cemig's business strategy, Brazilian and international economic conditions, technology, Cemig's financial strategy, changes in the energy sector, hydrological conditions, conditions in the financial markets, uncertainty regarding future results of operations, plans and objectives as well as other factors. Because of these and other factors, our actual results may differ significantly from those indicated in or implied by these statements.

The information and opinions contained herein should not be understood as a recommendation to potential investors and no investment decision should be based on the truthfulness, or completeness as of the date hereof of this information or these opinions. None of Cemig's professionals nor any of their related parties or representatives shall have any liability for any losses that may result from the use of the content of this presentation.

To evaluate the risks and uncertainties as they relate to Cemig, and to obtain additional information about factors that could lead to different results from those estimated by Cemig, please consult the section on Risk Factors included in our Formulário de Referência filed with the Brazilian Securities Commission – CVM, and in Form 20-F filed with the U.S. Securities and Exchange Commission – SEC.

All figures are in BR GAAP.



Brazil's Leading Power Utility

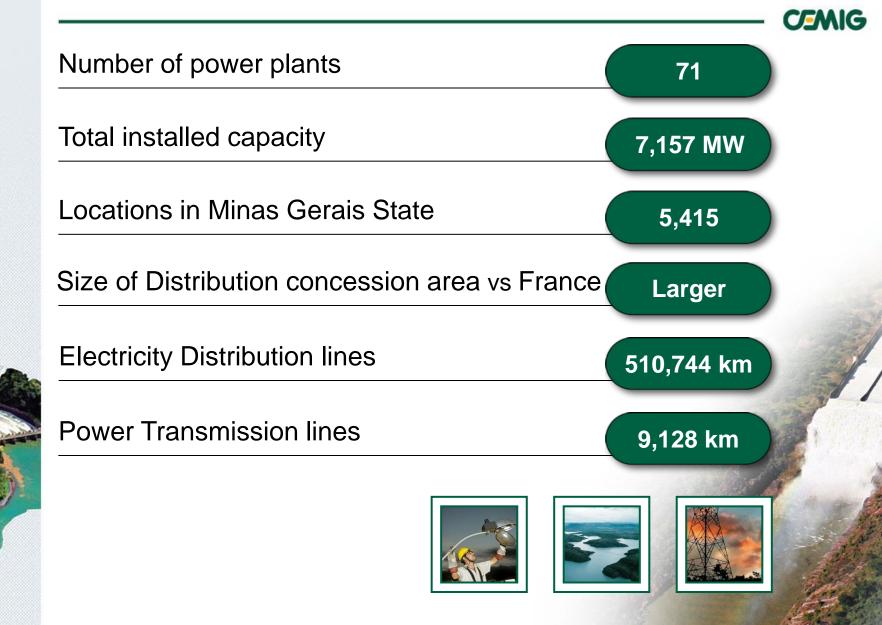




(2) In the Brazilian Energy Industry

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Cemig: Strength in Numbers



Cemig at a Glance

- Based in State of Minas Gerais, controlling shareholder
 - growing throughout Brazil and Chile
- Strong financial profile:

_	- 9M13	Net revenues: R\$ 10.7B	EBITD
_	- 9M12	Net revenues: R\$ 10.3B	EBITD/

EBITDA: R\$ 4.1B EBITDA: R\$ 3.9B CMG

- Highest liquidity in the sector
 - listed on 3 stock exchanges New York, São Paulo, Madrid
 - More than 120.000 shareholders in more than 40 countries
 - Average Daily Trading Volume in 2013, up to December 26th:
 - R\$78M in Bovespa
 - US\$27M in NYSE
- Solid dividend policy
 - Minimum 50% payout ratio
 - Every two years, may pay extra dividends, if cash conditions permit
- Strong Growth outlook in the long run
 - Acquisitions
 - Re-pricing of energy contracts











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The Cemig Story – Agenda

The positioning

he performance

he growth

6



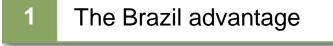






CEMIG

Cemig is Uniquely Positioned



CEMIG

2 Unmatched scale

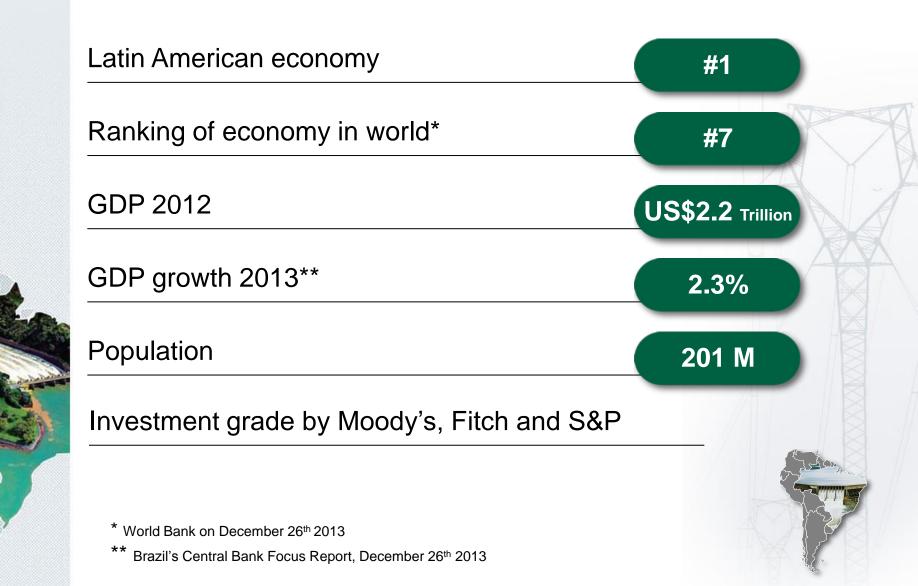
- 3 Diversified portfolio
- 4 Leader in renewable energy
- 5 Strong governance

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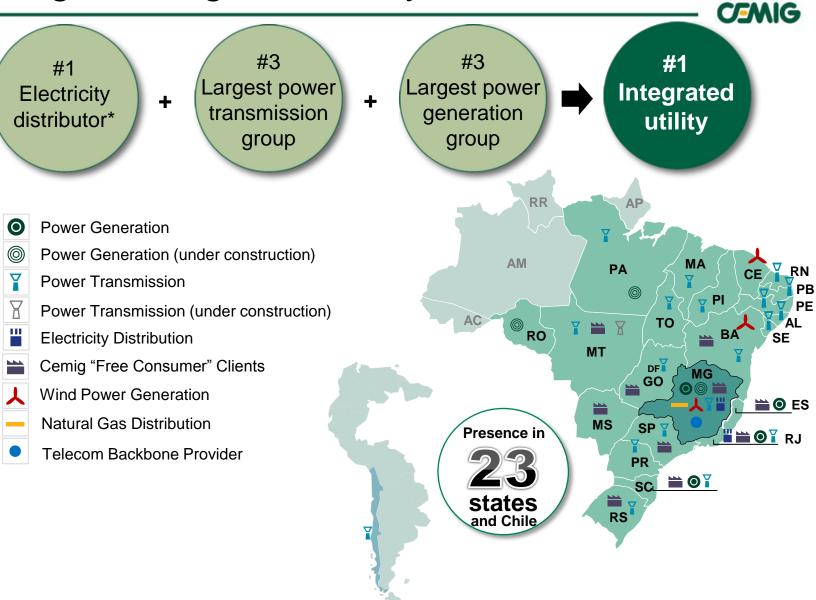
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An Emerging Powerhouse Economy

CEMIG

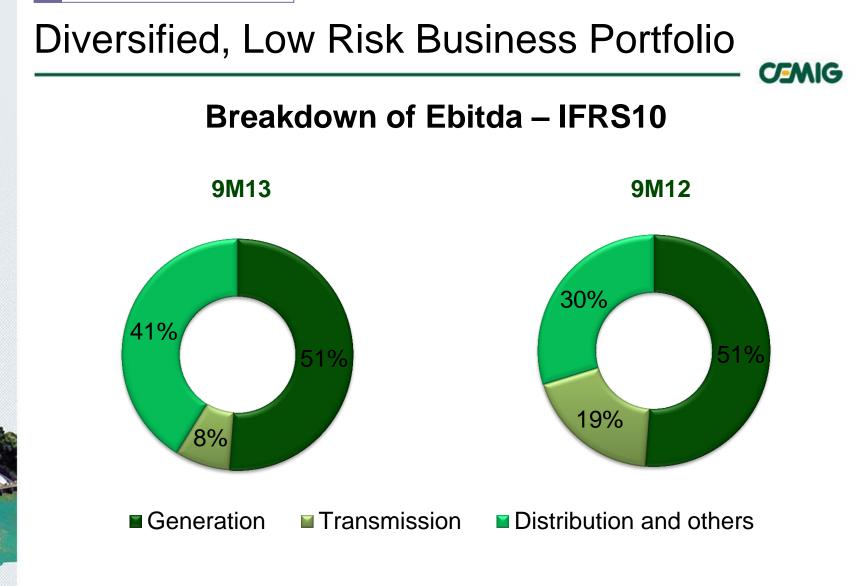


Largest Integrated Utility in Brazil



* in terms of length of electricity distribution lines

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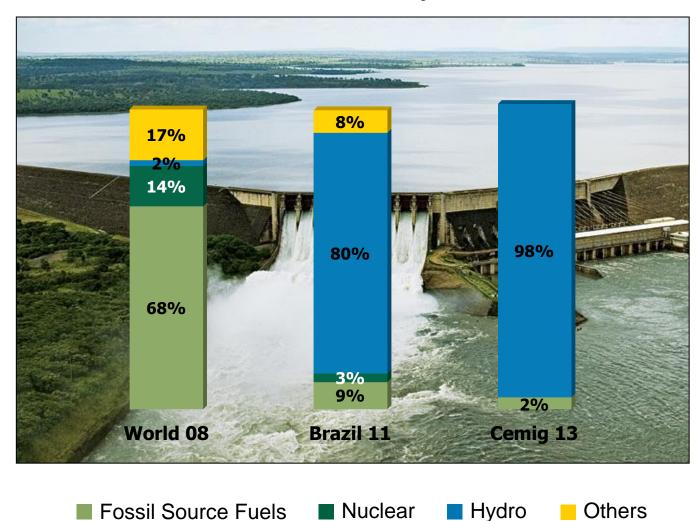


Most of the revenues are inflation protected

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Leader in Renewable Hydro Power Energy

Power Generation by Source



Source: EPE [BEN 2011 – Preliminar Results and IEA [KeyWorld EnergyStatistics-2010]

Best-in-Class Corporate Governance

- ✓ Minas Gerais, controlling shareholder a positive influence
 - one of fastest growing, investor-friendly states in Brazil
 - growth and profitability interest aligned with minority shareholders

CEMIG

Minas Gerais

- 6 from a total of 14 members are appointed by minority shareholders
- Pro-market corporate bylaws include
 - Minimum 50% dividend payout
 - Capex limited to 40% of EBITDA
 - Net debt limited to 2.5x EBITDA
 - Net debt limited to 50% of total cap.
 - Leader in sustainability
 - only Latin American utility in DJSI Dow Jones since 1999

Índice Carbono Eficiente

- Included in the ISE Bovespa Sustainability Index since 2005
- ✓ Present in the Global Dow Index

Dow Jones Sustainability Indices In Collaboration with RobecoSAM (





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The Cemig Story – Agenda

The positioning

The performance

he growth



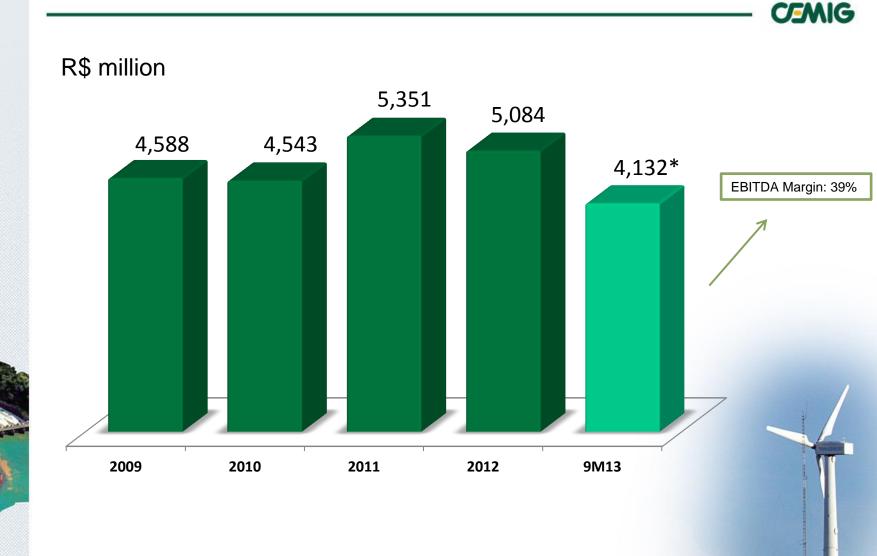






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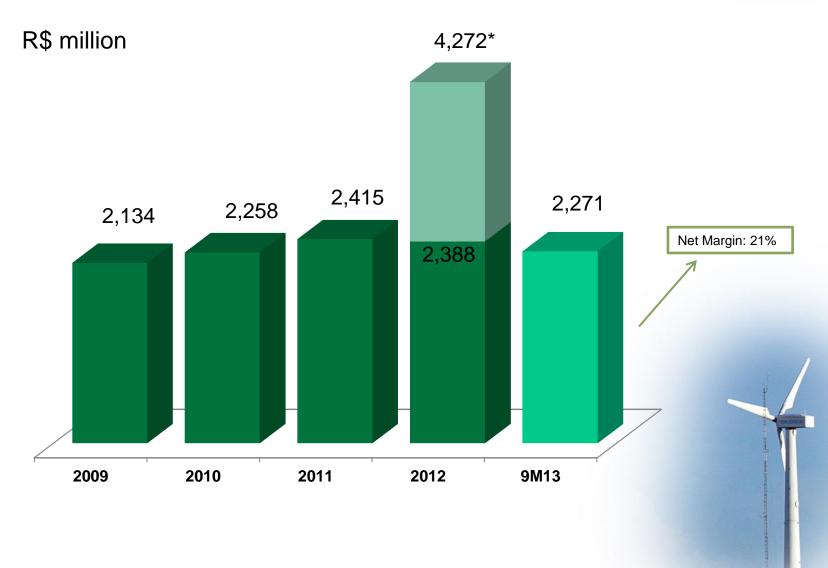
Growth in EBITDA - Guidance



*Ebitda calculated by same criteria used in the Guidance presented at the 18th Cemig/Apimec annual meeting with investors.

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Net Income Continues to Expand

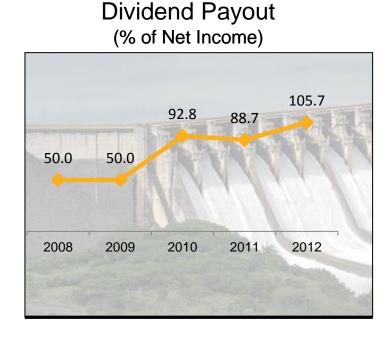


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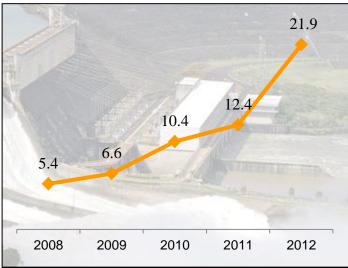
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*Includes non-recurring gain of R\$1,884 million with the CRC's (Accounts receivable from Minas Gerais State government) anticipated settlement.

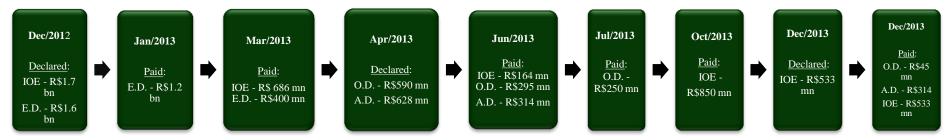
Attractive and Secure Dividend Payout



Dividend Yield (%)* Preferred shares CEMIG



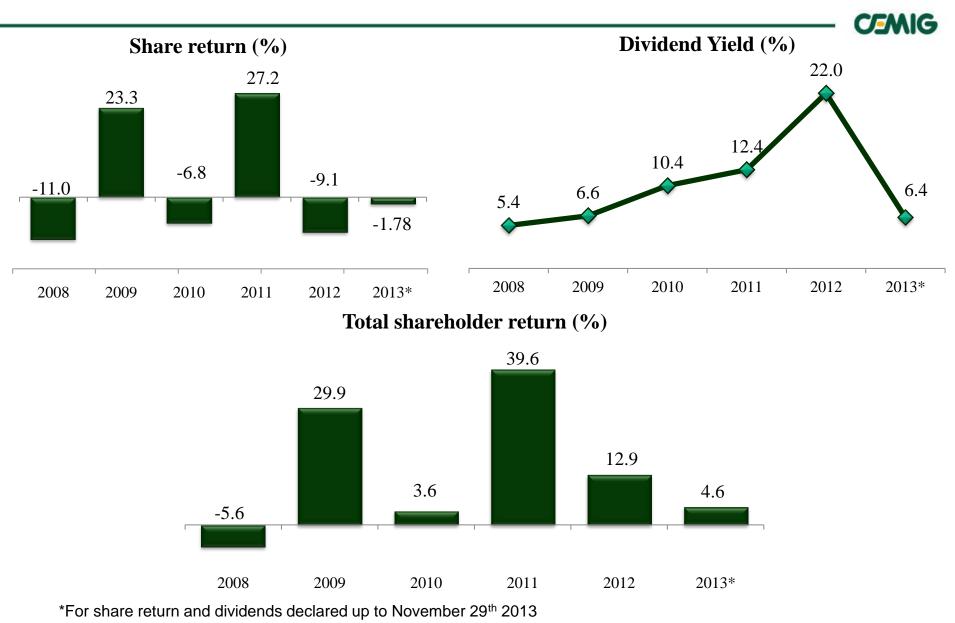
* Considering Interest on Equity for the 2012 business year



IOE – INTEREST ON EQUITY A.D. – ADDITIONAL DIVIDENDS E.D. – EXTRAORDINARY DIVIDENDS

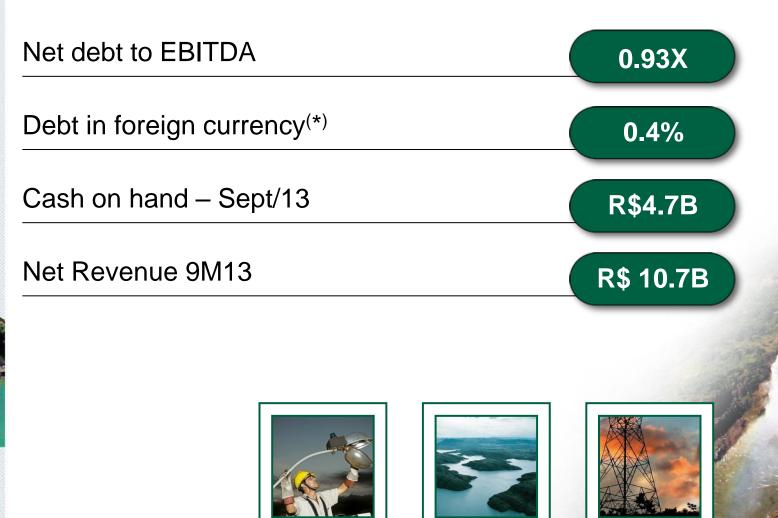
O.D. – ORDINARY DIVIDENDS

Attractive total return for shareholders



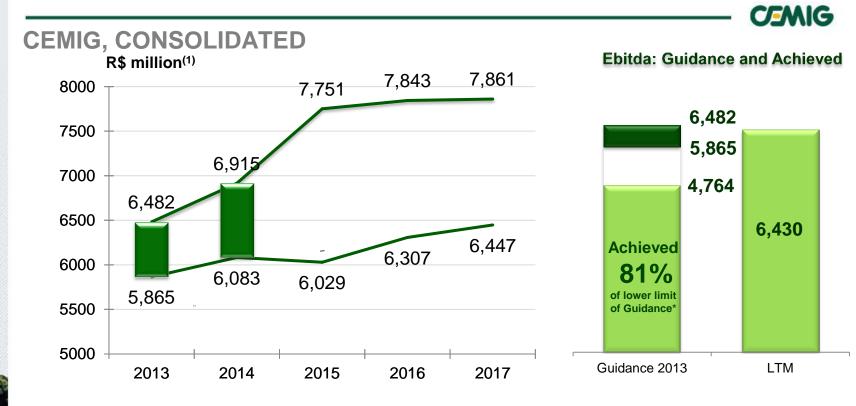
Strong Balance Sheet to Support Growth

CEMIG

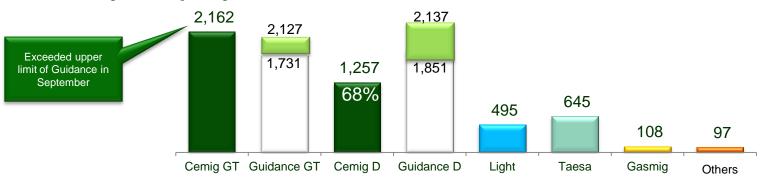


*Net of financial hedging

EBITDA Guidance – 2013/2017



EBITDA by company, 9M13*

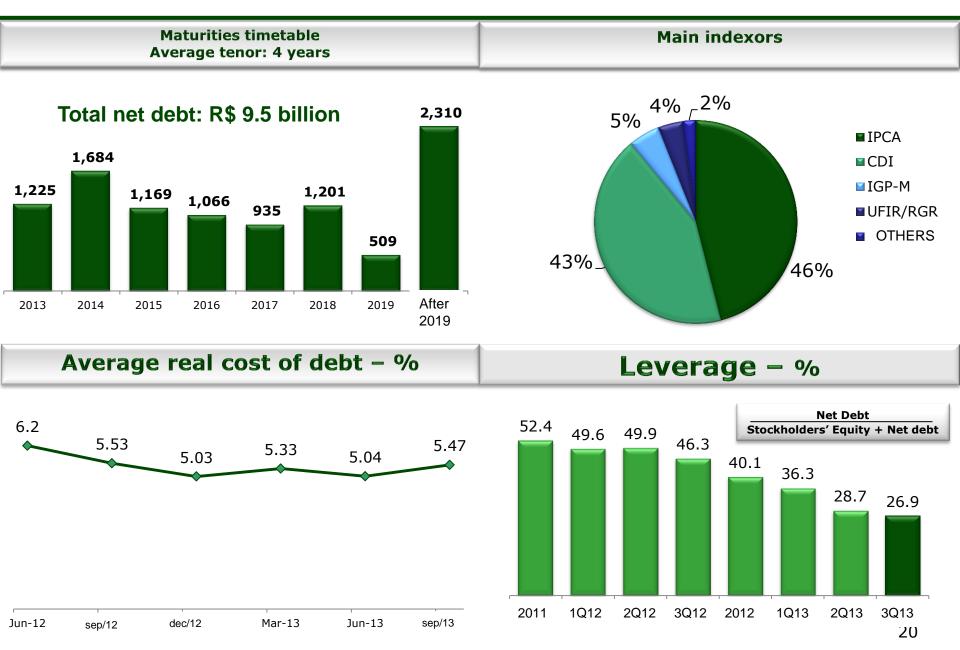


(1) Constant currency as of June 2013.

*Ebitda calculated by same criteria used in the Guidance presented at the 18th Cemig/Apimec annual meeting with investors.

Consolidated debt profile

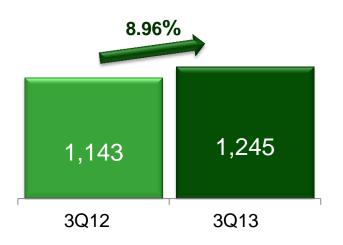


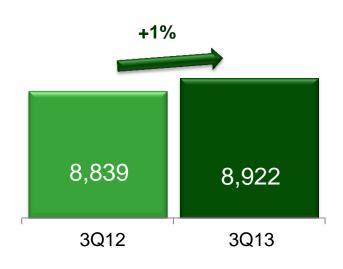


Results of Cemig GT – 3Q13







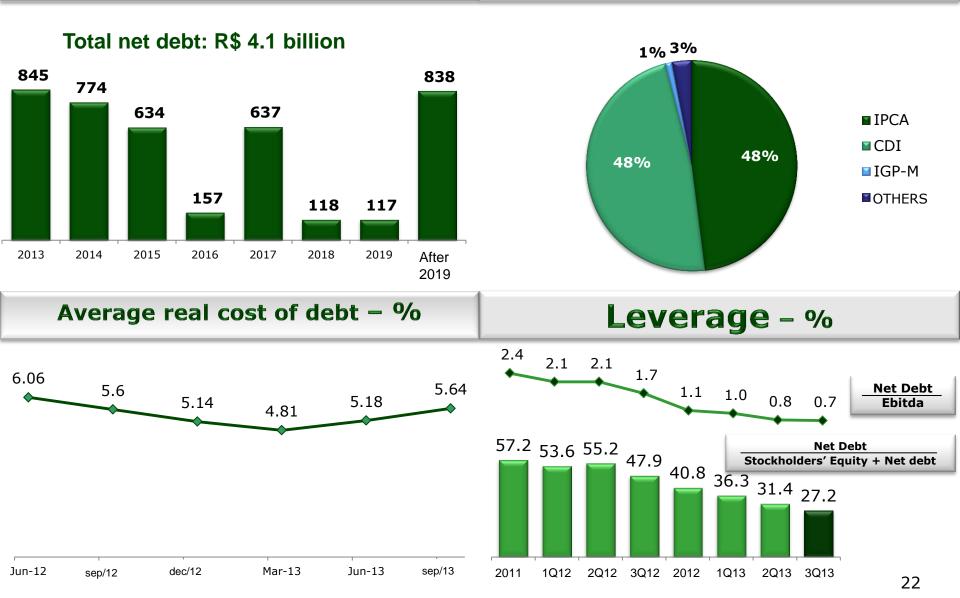


Cemig GT: Debt profile, 3Q13



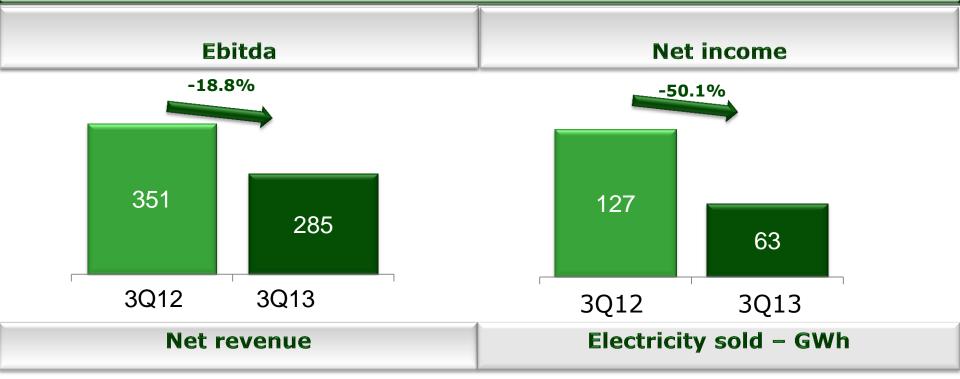


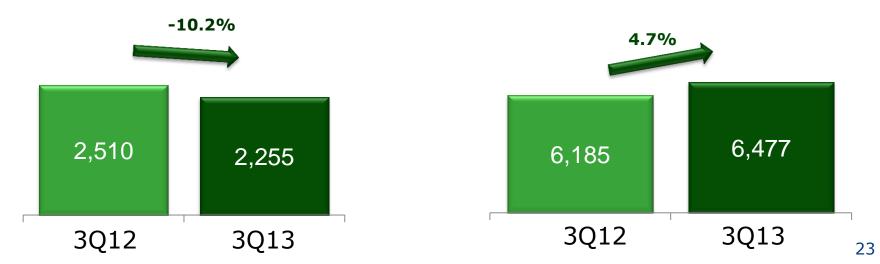
Main indexors



Cemig D: 3Q13 results



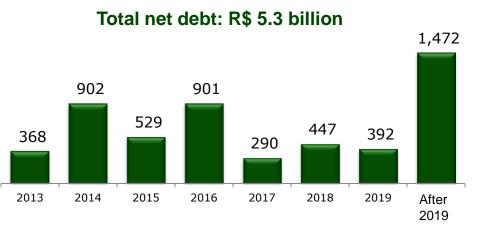




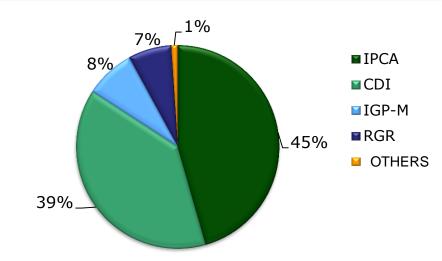
Cemig D: Debt profile, 3Q13

Distribuição S.A

Principal indexors Average tenor: 4.5 years

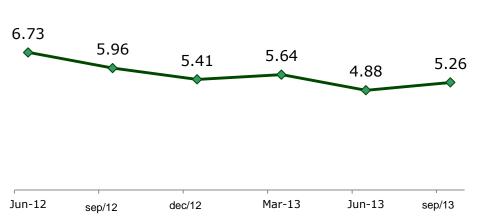


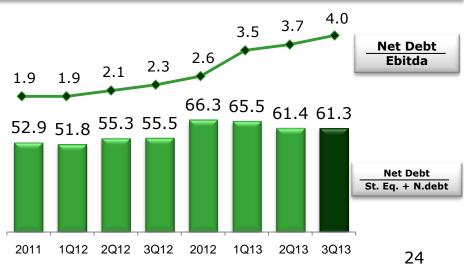
Maturity timetable



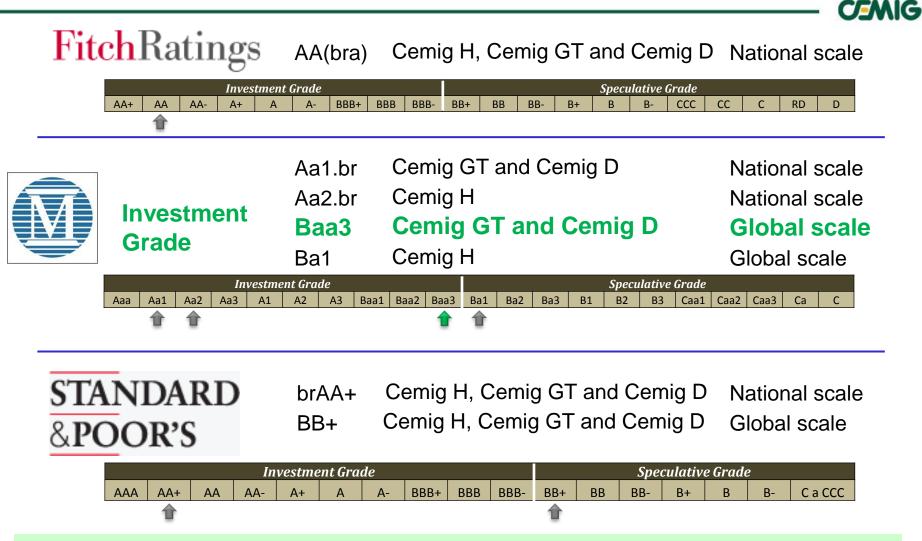
Average real cost of debt – %

Leverage – %





Superior credit capacity recognized by the major rating agencies



Solid fundamentals assured by excellent financial management, stable profitability, strong cash generation and robust corporate governance.



The positioning

The performance

The growth



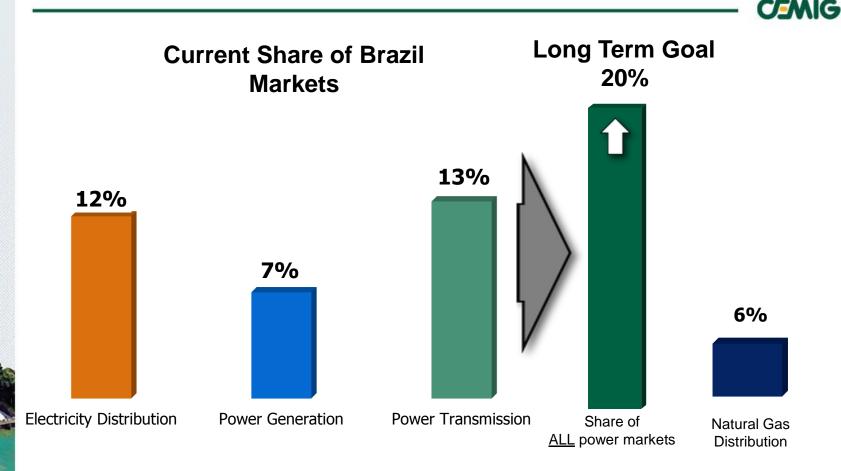






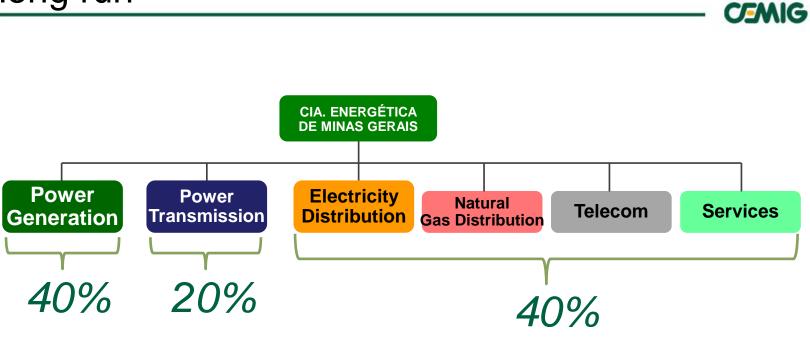
CEMIG

Clear Long Term Goals



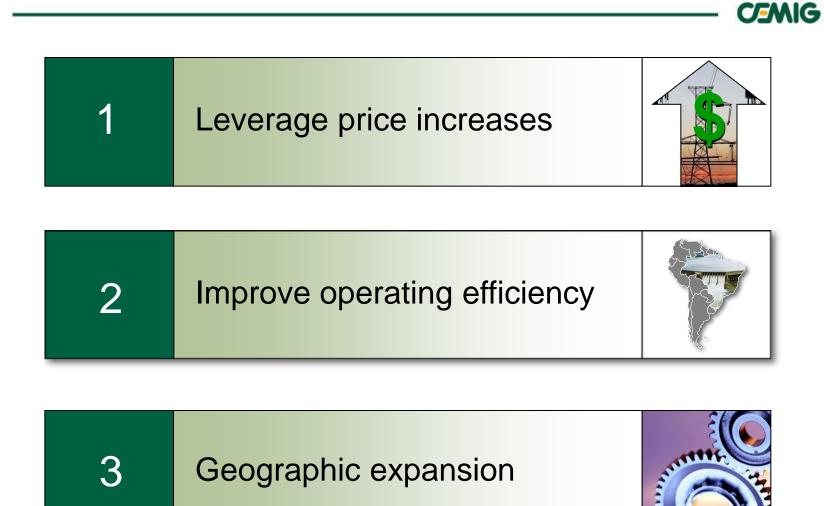
- Brazilian generation market (% of total installed capacity)
- Brazilian transmission market (% of Permitted Annual Revenue (RAP))
- > Brazilian electricity distribution market (% of all electricity distributed to free and captive clients in Brazil)

Target Ebitda contribution by business in the long run





Growth Drivers



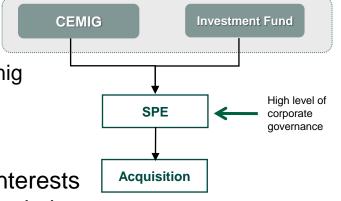
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Record of Successful Acquisitions

Business Model for Growth

- Partnerships with Equity Investment Funds (FIPs) in acquisitions create a new growth driver
- Structuring of partnerships with FIPs produces a growth strategy that optimizes capital needs
- Innovative acquisition structure enables Cemig to use it in other expansion opportunities, aligned with its Long-Term Strategic Plan.
- Attractive return to investors, at low risk
- Best-in-class Corporate Governance
 - Investors enter as financial partners and Cemig as operating partner
 - Possibility of increasing stake in the future
- Strategic positioning with minority or equal interests assures Cemig greater access to financial capital markets





Clear Priorities for 2014

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Why Invest in Cemig

Leading power utility in Brazil

Powerful drivers fueling growth

Sound Balance Sheet

Consistent profitable track record

Strong Dividend Policy

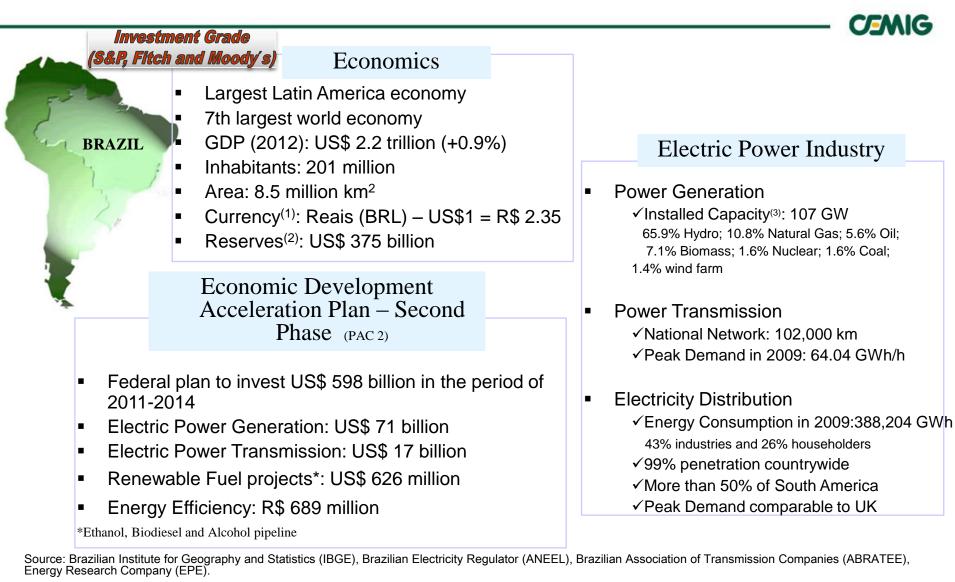
World Leader in Sustainability





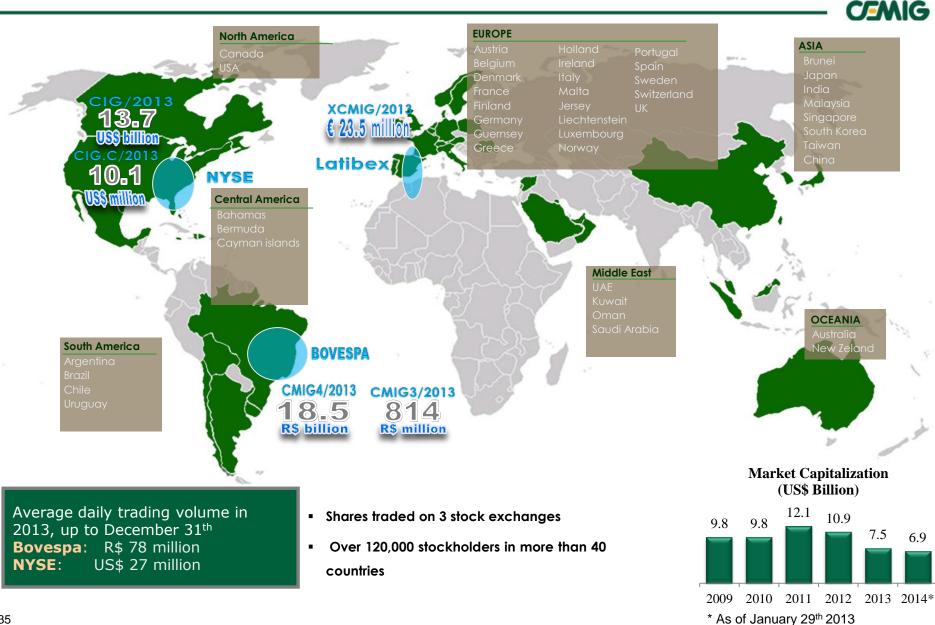
Appendix

Brazilian GDP growth is driven by domestic market



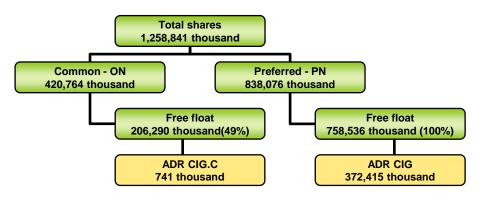
- (1) As of December 27th, 2013 Brazilian Central Bank
- (2) As of December 03rd, 2013 Brazilian Central Bank
- (3) As of June 30th, 2010

Strong shareholders base assures liquidity



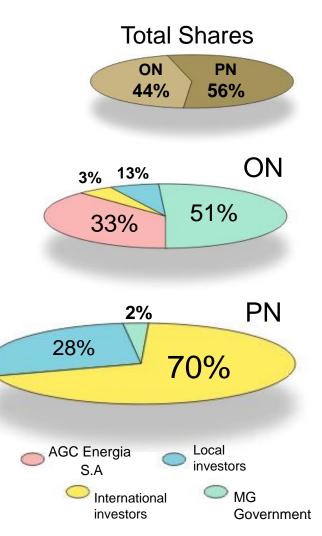
The blend of shareholders provides long term perspective

- Our shareholder diversity provides a global business management vision focused on sustainability of the company's activities
- Listed in major stock exchanges
 - BOVESPA (Brazil)
 - NYSE (USA)
 - LATIBEX (Spain)



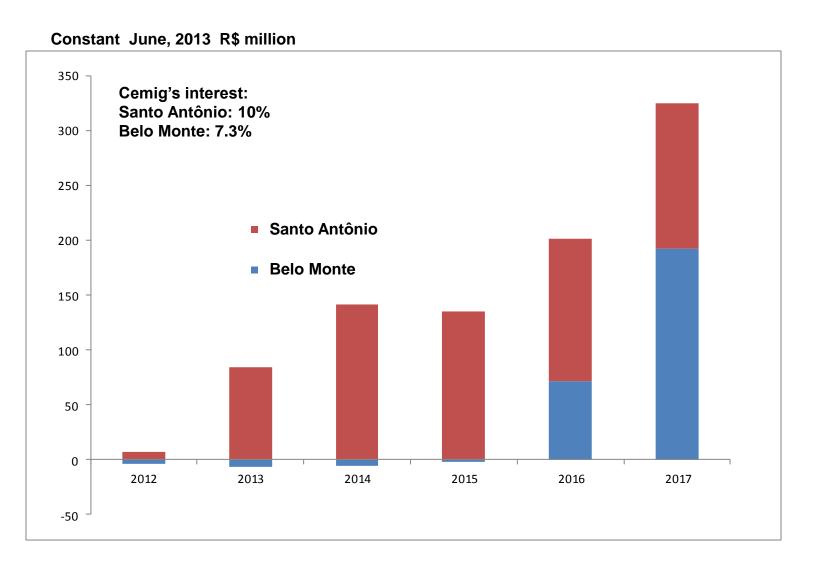
Share nominal value = R\$5.00

ADR outstanding approximately 20% of total shares and 36.97% of PN shares 1 ADR = 1 share in Bovespa ON shares have voting rights



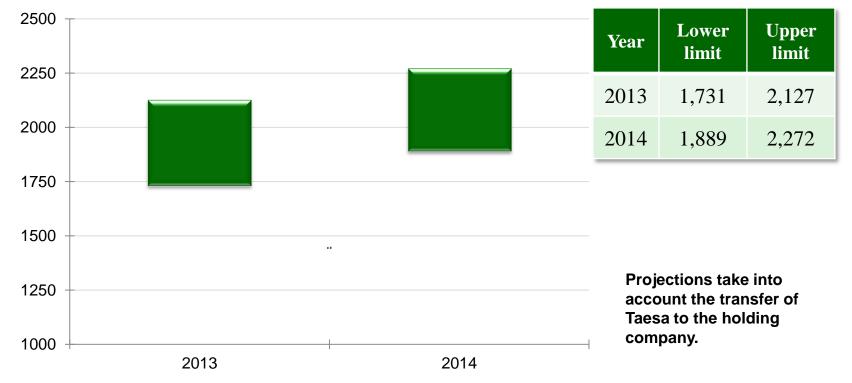
CFMIG

Ebitda from holdings in Santo Antônio and Belo Monte

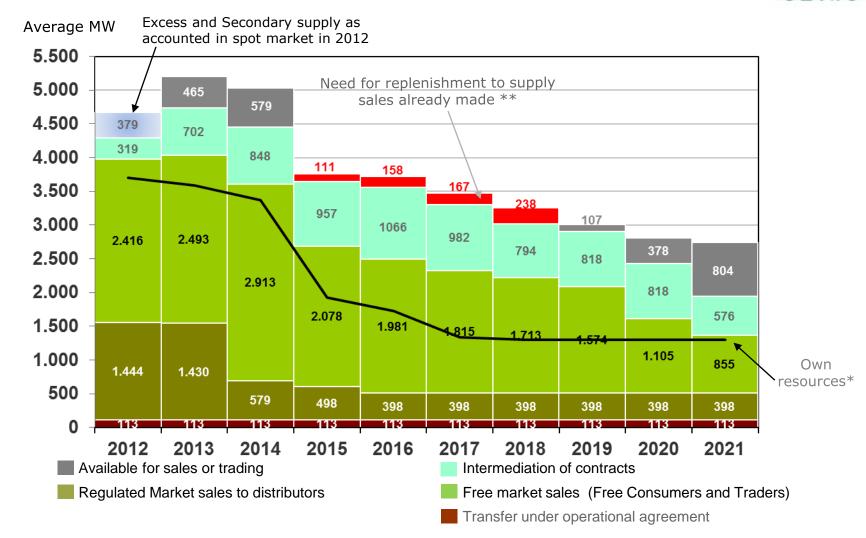


Constant June, 2013 R\$ million Lower Upper Year 2500 limit limit 2013 1,851 2,137 2250 2,160 2014 1,784 2000 1750 1500 ... 1250 1000 2013 2014

Constant June, 2013 R\$ million



CEMIG GT – Supply-demand balance



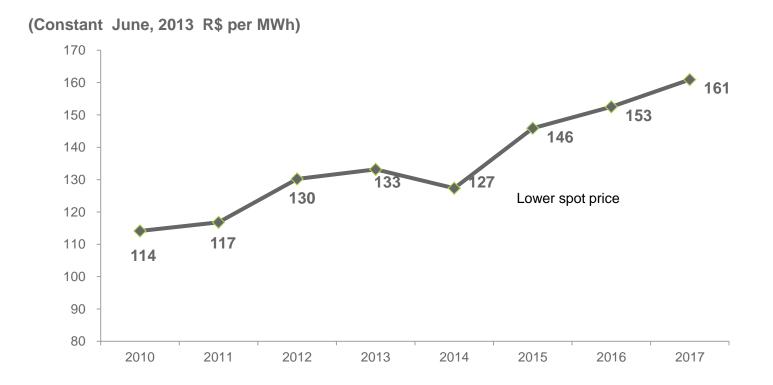
CEMIG

- (*) Assuming: Withdrawal of Hydro Plants which: have first or second concession period ending in forthcoming years.
- (**) The amounts shown in solid red are part of sales already made in contracts with Free Consumers and with traders.

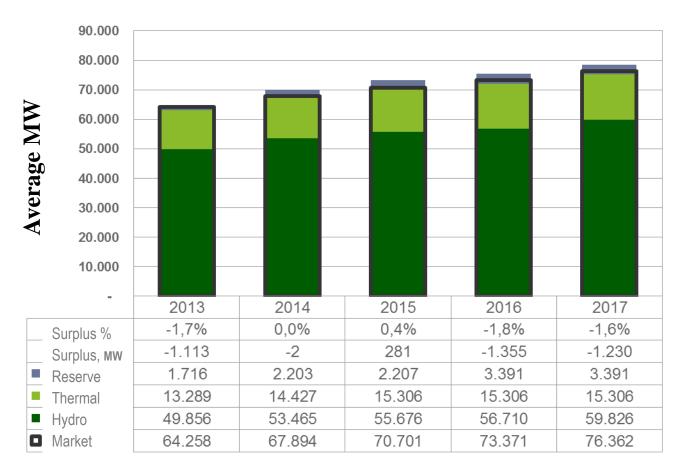
Requirements

Average prices increasing, except in 2014

Average electricity sale prices



Brazilian National Grid: projections made in 2013 for 2013–17

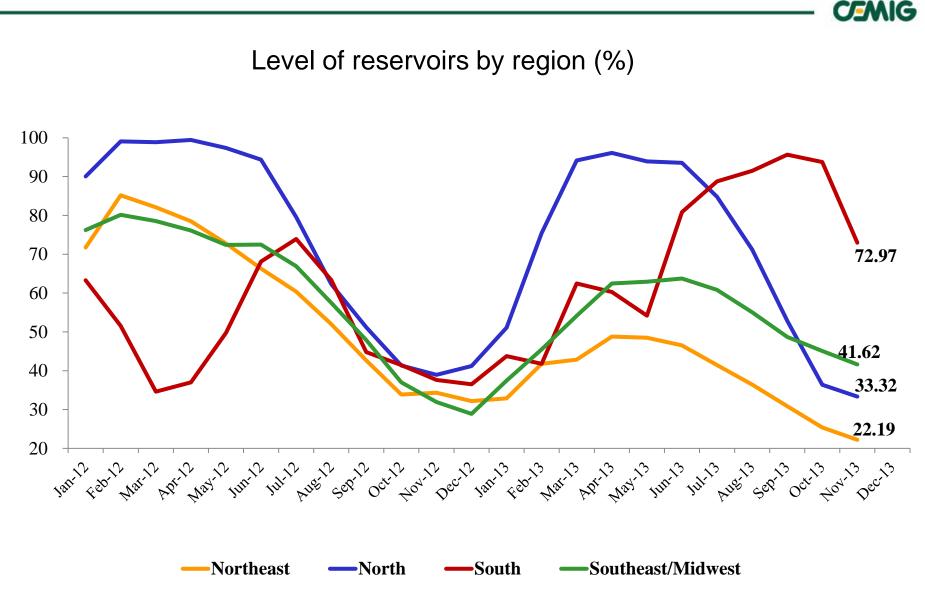


CEMIG

Source: May 2013 PMO, analyzed by Cemig.

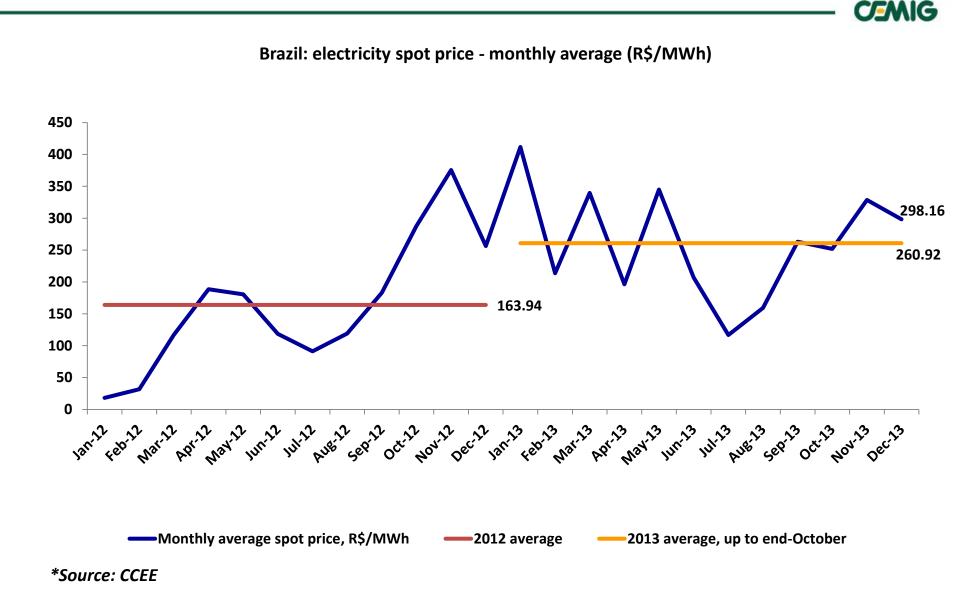
- Assumptions: (1) Based on **GDP growth** estimate for 2013–17 of **4.5%** [first 4-monthly revision of 2013];
 - (2) Assumes withdrawal of thermal projects that initially sold new-build power supply but were not built.

Level of reservoirs (%)*



*Source: ONS

Spot Market: 2012/2013



Law 12,783/2013 (MP579):

- Reduction of sector charges
- Extension of concessions for additional 30 years, conditioned to an early renewal in 2013, for those expiring between 2013 and 2017
- Revenue covering only operation and maintenance costs

Cemig's concessions expiring between 2013	Seg
and 2017:	

- 21 power plants (2.4 GW assured energy)
 - Among them, 3 HPP which have not been granted with a extension yet, account for 1.8 GW of assured energy
- Transmission concession contract in Minas Gerais. EBITDA reduction of R\$336 million
- Distribution concession in Minas Gerais. No changes

Segment	Company's Decison
Generation (18 HPP of 2 nd renewal)	Didn't accept
Generation (3 HPP of 1 st renewal)	Don't agree
Transmission	Accepted
Distribution	Accepted

Contracts maturing of generation plants

2nd maturity:								
#	Туре	Plant	Expiry of concession	Installed capacity (MW)	Assured energy (average MW)			
1	HPP	Três Marias	Jul/2015	396	239			
2	HPP	Volta Grande	Feb/2017	380	229			
3	HPP	Salto Grande	Jul/2015	102	75			
4	HPP	Itutinga	Jul/2015	52	28			
5	HPP	Camargos	Jul/2015	46	21			
6	SHPP	Piau	Jul/2015	18	14			
7	SHPP	Gafanhoto	Jul/2015	14	7			
8	SHPP	Peti	Jul/2015	9	6			
9	SHPP	Joasal	Jul/2015	8	5			
10	SHPP	Tronqueiras	Jul/2015	9	4			
11	SHPP	Cajurú	Jul/2015	7	3			
12	SHPP	Marmelos	Jul/2015	4	3			
13	SHPP	Martins	Jul/2015	8	3			
14	SHPP	Paciência	Jul/2015	4	2			
15	SHPP	Anil	Jul/2015	2	1			
16	SHPP	Sumidouro	Jul/2015	2	1			
17	SHPP	Santa Marta	Jul/2015	1	1			
18	SHPP	Poquim	Jul/2015	1	0			
TOTAL 2nd renewal 1,064 642								

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1st maturity:

#	Туре	Plant	Expiry of concession	Installed capacity (MW)	Assured energy (average MW)
1	HPP	São Simão	Jan/2015	1,710	1,281
2	HPP	Jaguara	Aug/2013	424	336
3	HPP	Miranda	Dec/2016	408	202
	ΤΟΤΑ	2,542	1,819		

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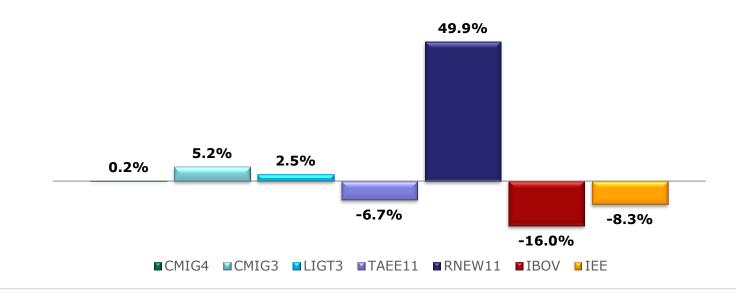
Contracts maturing of transmission plants

#	Plant	Location	Expiry of concession	
	ТВЕ			
1	EBTE – LT Juína-Brasnorte	Mato Grosso	out/38	
2	ETEP – LT Tucuruí – Vila do Conde	Pará	jun/31	
3	ENTE – LTs Tucuruí – Marabá – Açailândia	Pará/Maranhão	dez/32	
4	ERTE – LT Vila do Conde – Santa Maria	Pará	dez/32	
5	EATE – LT Tucuruí – Presidente Dutra	Pará	jun/31	
6	ECTE – LT Campos Novos – Blumenau	Santa Catarina	nov/30	
7	STC – LT Barra Grande	Santa Catarina	jun/36	
8	Lumitrans – LT Machadinho	Santa Catarina	jul/34	
9	ESDE – LT Barbacena2-Juiz de Fora 1 (Projeto em andamento)	Minas Gerais	nov/39	
	Taesa			
10	TSN	Goiás/ Bahia	dez/30	
11	Munirah	Bahia	fev/34	
12	Gtesa	Pernambuco/ Paraíba	jan/32	
13	Patesa	Rio Grande do Norte	dez/32	
14	NVT	Maranhão/Distrito Federal	dez/30	
15	ETAU	Santa Catarina/Rio G. do Sul	dez/32	
16	ETEO	São Paulo	mai/30	
17	Brasnorte	Mato Grosso	mar/38	
18	STE	Rio Grande do Sul	dez/32	
19	ATE	Paraná/São Paulo	fev/34	
20	ATE II	Tocantins/Piauí/Bahia	mar/35	
21	ATE III	Tocantins/Pará	mar/36	
22	São Gotardo (Projeto em andamento)	Minas Gerais	ago/42	
	Others			
23	Transchile – LT Charrua – Nueva Temuco	Chile	mai/28	
24	Centroeste de Minas – LT Furnas – Pimenta	Minas Gerais	mar/35	
25	Rede Básica	Minas Gerais	jul/15	
26	Sub-Estação – SE Itajubá – 3	Minas Gerais	out/30	
27	Transleste – LT Irapé – Montes Claros	Minas Gerais	fev/34	
28	Transudeste – LT Itutinga – Juiz de Fora	Minas Gerais	mar/35	
29	Transirapé – LT Irapé – Araçuaí	Minas Gerais	mar/35	

Capital market



Share performance – 2013 up to Dec. 26th



Cemig: A global investment option

- Shareholders in more than 40 countries
 - ✓ Average daily trading volume*:
 - Bovespa: R\$ 78 mn
 - NYSE: US\$ 27 mn
- > Over 200 meetings/conferences with investors in various countries in 2013

> Anefac Professional of The Year Award – Accountant, Leonardo George de Magalhães

Financial Statements Separated by Company (9M13)

											— C	MIG
FINANCIAL STATEMENTS SEPARATED BY COMPANY - SEPTEMBER 31, 2013												
ITEM	HOLDING	CEMIG GT	CEMIG D	LIGHT	TAESA	GASMIG	CEMIG TELECOM	SÁ CARVALHO	ROSAL	OTHERS	ELIMINATIONS/TR ANSFERS	TOTAL
ASSETS	14,835,981	12,586,529	12,543,353	4,975,832	4,867,312	1,071,575	427,251	176,385	154,770	3,874,234	(16,417,096)	39,096,126
Cash and equivalents	426,884	896,246	632,464	615,617	241,878	38,888	22,459	9,499	12,176	222,760	-	3,118,871
Securities	1,107,621	788,388	468,687	-	82,445	46,354	40,060	11,566	10,515	158,957	-	2,714,593
Accounts receivable		610,217	1,633,317	450,112	88,151	138,938	-	5,727	3,912	64,607	(34,873)	2,960,108
Taxes	425,826	96,436	1,452,490	359,148	315,868	65,869	28,581	554	89	16,124	-	2,760,985
Other assets	584,774	304,717	1,525,699	495,492	92,072	156,247	57,896	4,010	53	151,039	(532,810)	2,839,189
Investments/Fixed Intangible/Financial Assets of Concession	12,290,876	9,890,525	6,830,696	3,055,463	4,046,898	625,279	278,255	145,029	128,025	3,260,747	(15,849,413)	24,702,380
LIABILITIES	14,835,981	12,586,529	12,543,353	4,975,832	4,867,312	1,071,575	427,251	176,385	154,770	3,874,234	(16,417,096)	39,096,126
Suppliers and supplies	7,485	214,792	804,163	201,240	26,196	44,028	15,995	844	1,693	60,852	(52,828)	1,324,460
Loans, financings and debentures		4,121,585	5,300,092	1,934,679	2,107,296	209,632	139,458	-	-	1,632,255	-	15,444,997
Interest on Equity, and dividends	1,169,349	172,975	119,947	30,721	5,190	21,774	-	7,467	10,519	56,762	(425,354)	1,169,350
Post-retirement liabilities	212,833	611,595	1,867,137	446,285	-	-	756	-	-	-	-	3,138,606
Taxes	20,735	403,696	925,619	234,197	675,812	66,529	19,481	43,161	1,669	46,181	-	2,437,080
Otherliabilities	227,653	534,603	876,983	314,372	59,060	183,249	3,413	3,667	2,079	190,929	(12,300)	2,383,708
Stockholders' equity	13,197,926	6,527,283	2,649,412	1,814,338	1,993,758	546,363	248,148	121,246	138,810	1,887,255	(15,926,614)	13,197,925
PROFIT AND LOSS ACCOUNT												
NET OPERATIONAL REVENUE	241	3,721,617	6,799,591	1,820,132	746,884	531,608	106,672	43,103	32,829	424,662	(315,958)	13,911,381
OPERATIONAL COSTS AND EXPENSES	(96,593)	(2,022,718)	(5,856,116)	(1,474,636)	(118,981)	(439,963)	(92,796)	(10,203)	(13,926)	(200,390)	234,492	(10,091,830)
Electricity bought for resale		(903,049)	(2,925,655)	(958,151)	-	-	-	(1,058)	(4,149)	(60,990)	152,703	(4,700,349)
Charges for use of the national grid		(188,072)	(275,724)	-	-	-	-	-	(1,638)	(23,436)	112,631	(376,239)
Gas bought for resale				-	-	(398,595)	-	-	-	-	-	(398,595)
Personnel	(38,383)	(245,980)	(694,898)	(75,213)	(28,666)	(10,537)	(31,025)	(974)	(1,074)	(16,911)	-	(1,143,661)
Employee profit share	(8,948)	(44,387)	(54,895)	-	(3,481)	-	(1,152)	(123)	(150)	(868)	-	(114,004)
Post-retirement liabilities	(8,285)	(28,456)	(89,130)	-	-	-	-	-	-	-	-	(125,871)
Materials	(131)	(59,383)	(36,121)	(4,802)	(14,099)	(573)	(155)	(216)	(153)	(693)	-	(116,326)
Outsourced services	(6,623)	(99,659)	(530,848)	(108,004)	(33,221)	(2,650)	(17,601)	(1,987)	(2,200)	(37,268)	23,421	(816,640)
Depreciation and Amortization	(324)	(215,971)	(313,483)	(95,062)	(1,494)	(16,612)	(28,259)	(4,160)	(3,275)	(42,792)	(17,042)	(738,474)
Royalties for use of water resources	-	(90,168)	-	-	-	-	-	(1,322)	(965)	(3,476)	-	(95,931)
Operational provisions (reversals)	(8,050)	(8,267)	(127,185)	(49,770)	681	-	(32)	7	(7)	(3,510)	-	(196,133)
Infrastructure construction cost	-	(80,696)	(616,958)	(147,898)	(30,813)	-	-	-	-	(822)		(877,187)
Other expenses, net	(25,849)	(58,630)	(191,219)	(35,736)	(7,888)	(10,996)	(14,572)	(370)	(315)	(9,624)	(37,221)	(392,420)
Equity gain (loss) in subsidiaries	2,104,917	340,794	-	54,677	15,973	-	-	-	-	2,471	(2,515,993)	2,839
Net income not performed	(80,959)	-	-	-	-	-	-	-	-	-	-	(80,959)
Gain (loss) on investment alienation	378,378	(94,080)	-	-	-	-	-	-	-	-	-	284,298
Financial revenue	111,884	85,462	211,394	76,940	67,347	21,731	5,476	1,378	1,028	21,840	-	604,480
Financial expenses	(25,372)	(365,704)	(464,331)	(191,005)	(193,078)	(15,632)	(11,086)	(261)	(68)	(54,993)	4	(1,321,526)
PRE-TAX PROFIT	2,392,496	1,665,371	690,538	286,108	518,145	97,744	8,266	34,017	19,863	193,590	(2,597,455)	3,308,683
Income tax and Social Contribution tax	(82,918)	(491,019)	(201,019)	(33,964)	(66,529)	(32,983)	(5,788)	(12,317)	(1,355)	(39,214)	-	(967,106)
Deferred income tax and Social Contribution tax	(38,152)	46,883	(33,886)	(46,895)	3,238	-	(1,810)	783	(81)	(227)		(70,147)
NET INCOME FOR THE PERIOD	2,271,426	1,221,235	455,633	205,249	454,854	64,761	668	22,483	18,427	154,149	(2,597,455)	2,271,430

Market Recognition

Dow Jones Sustainability Indices

In Collaboration with RobecoSAM 🐢

In DJSI since 1999



Included in Bovespa Corporate Sustainability Index.





Utilities 2013



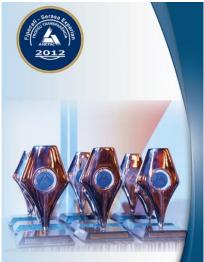
Included in The Global Dow Index as the only Latin American electricity company in this 150-company index, and one of the 10 selected to represent emerging markets.

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