

#### **Guidance for 2015–2019**

Belo Horizonte, May 25, 2015

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#### Disclaimer

Certain statements and estimates in this material may represent expectations about future events or results, which are subject to risks and uncertainties that may be known or unknown. There is no guarantee that the events or results will take place as referred to in these expectations.

These expectations are based on the present assumptions and analyses from the point of view of our Senior Management, in accordance with their experience, and also on factors, such as the macroeconomic environment, market conditions in the electricity sector, and expected future results, many of which are not under Cemig's control.

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To evaluate the risks and uncertainties as they relate to Cemig, and to obtain additional information about factors that could give rise to different results from those estimated by the Company, we recommend consulting the section Risk Factors included in the Reference Form filed with the Brazilian Securities Commission (CVM) and in the 20-F Form filed with the U.S. Securities and Exchange Commission (SEC).





# Main assumptions for 2015-2019 Guidance



















### 2015-2019 guidance: Main assumptions

Cemig will continue to grow in the long term, with capital discipline, while preserving additional value generation and return on shareholder's investments.

Cemig will adopt numerous initiatives to achieve the intended results – **operational efficiency**, **synergy gains**, **and growth** both through **acquisitions** and through **interests in new enterprises**.

Cemig will maintain a **trading policy** in line with the short and medium-term challenges, focusing on revenue optimization of the group.

Cemig will seek to maintain its generation and distribution concessions in a balance manner and following with the interests of both its stockholders and consumers.





### Main assumptions for 2015-2019 guidance

Our **proactive** response to the challenges would focus on:

- Productivity We will continue seeking greater productivity in all processes within all the companies in the Group, including practices such as benchmarking, automation, combat of fraud and default, re-engineering of processes, and optimization of routines, among others.
- Synergies Part of this initiative is the quest to find synergies between companies amongst the group, especially with Light. Since 2014, Cemig D (Distribution) has been developing a formal joint operation program with Light.
- Trading strategy focused on maximizing profit at all times.
- Be proactive in managing debt profile at all times.
- **Investment** focus on rigorous **capex allocation** in selected projects that are most profitable to the Group.
- These initiative and others were considered in preparing this Guidance for 2015-2019.





Cemig D
(Distribution)











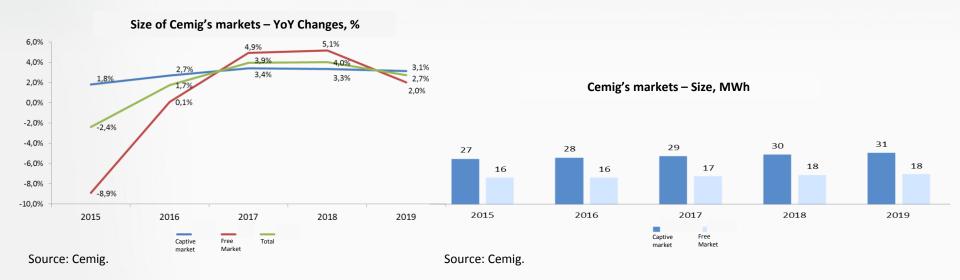








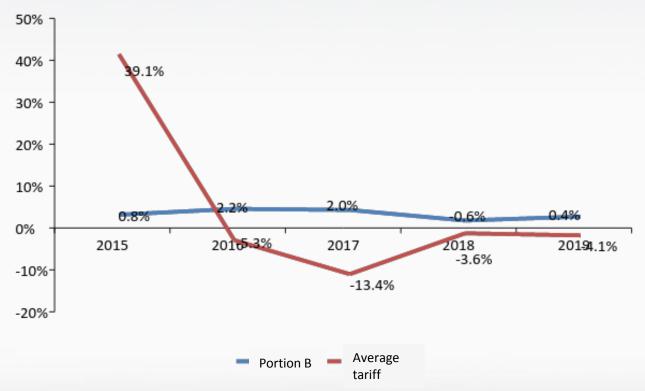
### Market growth expectation of 3% between 2016 and 2019







## Cemig expects average tariff to fall and 'Portion B'(\*) to be stable





<sup>\*</sup> Assuming that the present concession contracts are maintained.



### Expected productivity gains over 2016– 2019 Costs increasing below market growth







#### Capex 2015-2019

Constant June 2015 R\$ million

Item	Total planned, multi-year
Electricity system	3,914
Infrastructure/other	344
Subtotal	4,258
Client funds	802
Total	5,060

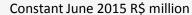
Source: Cemig.

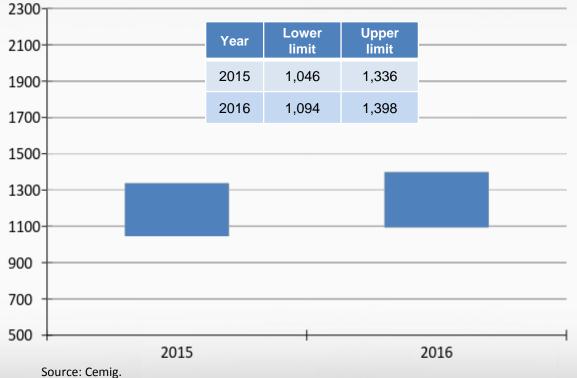
Investments in full compliance with regulatory requirements.





### Ebita Guidance 2015-2016









### Cemig GT

(Generation and Transmission)











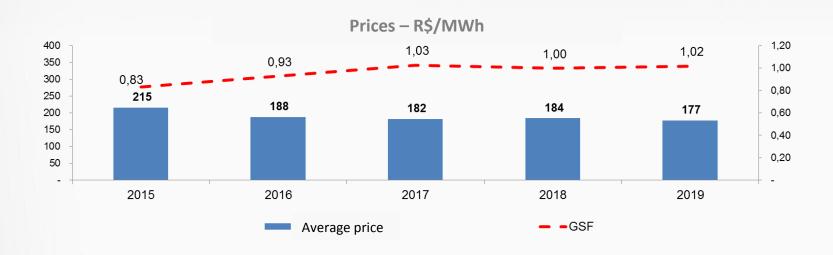








### Average prices and the GSF (Generation Scaling Factor)





Constant June 2015 R\$



#### Capex 2015-2019

Constant June 2015 R\$ million

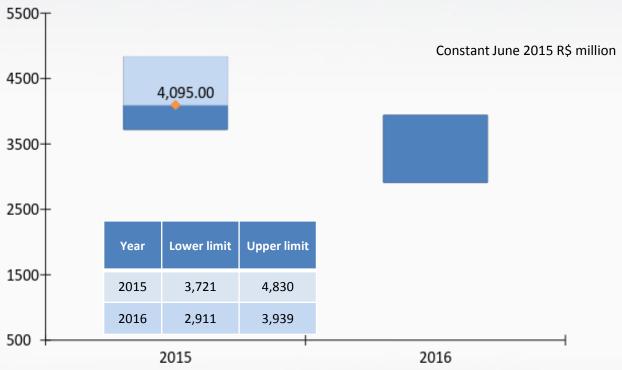
Item	Total planned, multi-year
Generation	340
Injections of capital	1,229
Transmission	1,001
Total	2,570

Assets contribution: Aliança Norte, Santo Antônio, Belo Monte, Itaocara.





### Ebitda Guidance 2015–2016





Source: Cemig.

Consolidated Ebitda using IFRS criterion.

The R\$ 4.095 billion excludes a non-recurring gain of R\$ 735mn resulting from the *Aliança* transaction.



#### **CEMIG PARENT COMPANY**



















#### Capex 2015-2019

Constant June 2015 R\$ million

Item	Total planned, multi-year
Capital injections	662
Other	5
Total	667

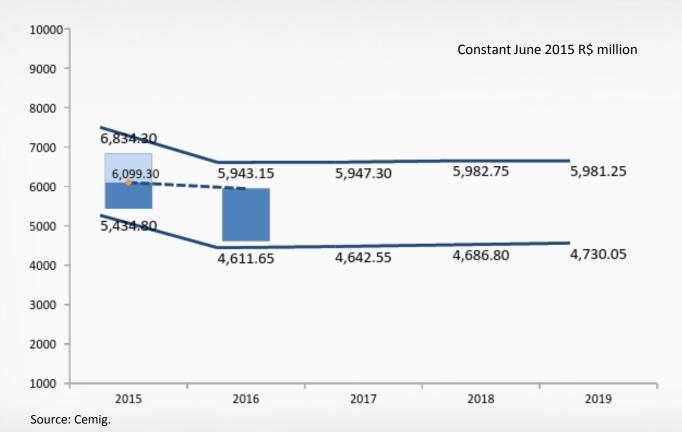
Source: Cemig.



Capital contributions: Jacobina, Cemig PCH, Cemig Overseas, Horizontes Energia, and Efficientia.



#### Ebitda Guidance 2015-2019





The R\$ 6.099 billion excludes a non-recurring gain of R\$ 735mn resulting from the *Aliança* transaction.



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