

# ACCELERATING CEMIG'S VALUE CREATION AND TRANSFORMATION











# Disclaimer



Some statements and estimates in this material may represent expectations about future events or results that involve risks and uncertainties known and unknown. There is no guarantee that the events or results referred to in these expectations will occur.

These expectations are based on present assumptions and analyses from the viewpoint of our management, based on their experience, the macroeconomic environment, market conditions in the energy sector and our expected future results, many of which are not under Cemig's control.

Important factors that can lead to significant differences between actual results and projections about future events or results include Cemig's business strategy, Brazilian and international economic conditions, technology, Cemig's financial strategy, changes in the energy sector, hydrological conditions, conditions in the financial markets, uncertainty regarding future results of operations, plans and objectives as well as other factors. Because of these and other factors, our actual results may differ significantly from those indicated in or implied by these statements.

The information and opinions contained herein should not be understood as a recommendation to potential investors and no investment decision should be based on the truthfulness, or completeness as of the date hereof of this information or these opinions. None of Cemig's professionals nor any of their related parties or representatives shall have any liability for any losses that may result from the use of the content of this presentation.

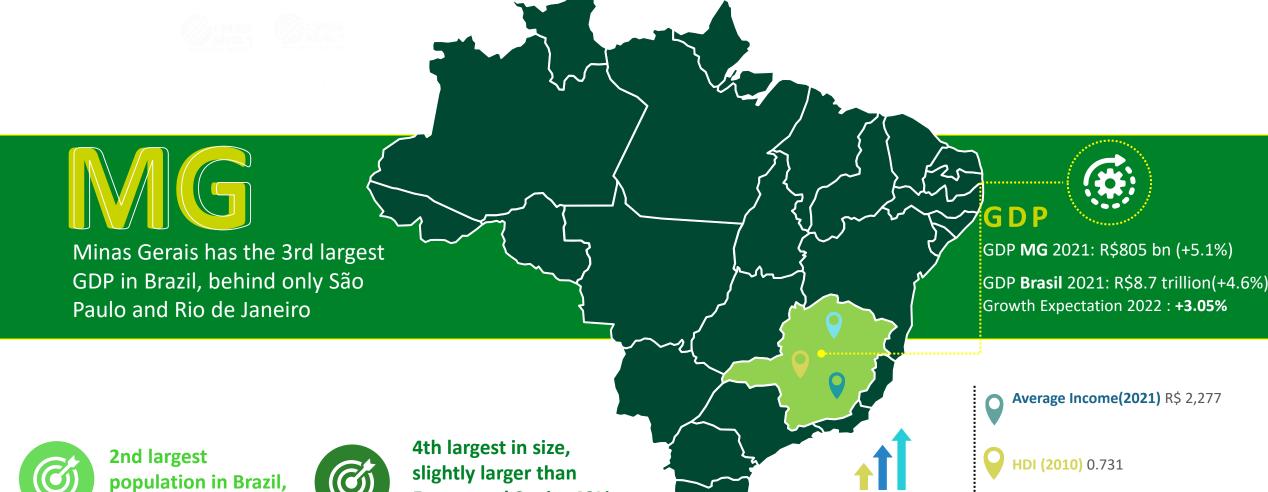
To evaluate the risks and uncertainties as they relate to Cemig, and to obtain additional information about factors that could lead to different results from those estimated by Cemig, please consult the section on Risk Factors included in our Formulário de Referência filed with the Brazilian Securities Commission – CVM, and in Form 20-F filed with the U.S. Securities and Exchange Commission – SEC.

In this material, financial amounts are in R\$ million (R\$ mn) unless otherwise stated. Financial data reflect the adoption of IFRS



# Our energy transforming the lives of the people of Minas Gerais





country's population

approx. 10% of the



France and Spain, 40% larger than California

21MM

IDEB - Early years in elementary school (2019) 6.3

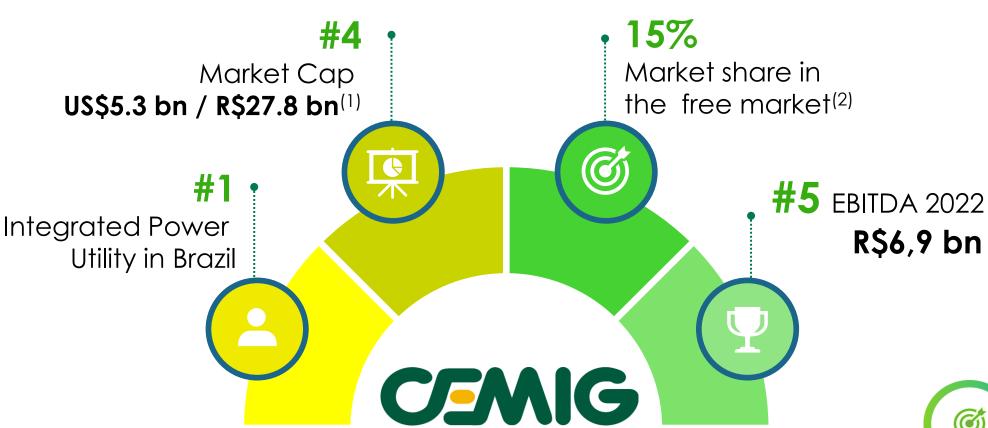
Source: IBGE

Inhabitants

# **Brazil's Leading Power Utility**



# In the Power Industry since 1952







(2) In the Brazilian Energy Industry



# **Cemig: in Numbers**

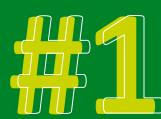


Integrated portfolio making it possible to capture synergies and reduce risks



# **Cemig is Uniquely Positioned**





Integrated - Leader in Renewable 100% of our generation is renewable

**CEMIG GT** 

**4** º largest transmission group\* **6** º largest generator group Largest trading company

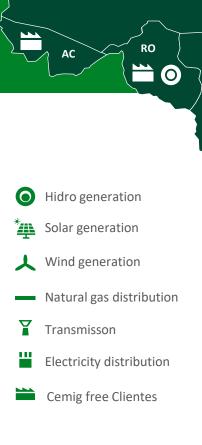
Largest energy supplier for free clients 15% market share

#### **CEMIG D**

Largest energy distribution concession in the country

- √ 9 million clients in 9M22
- ✓ 34.7 thousand GWh of distributed energy in 9M22
- ✓ 558 thousand Km of lines

\*Considering a proportional 21.68% stake in TAESA's RAP

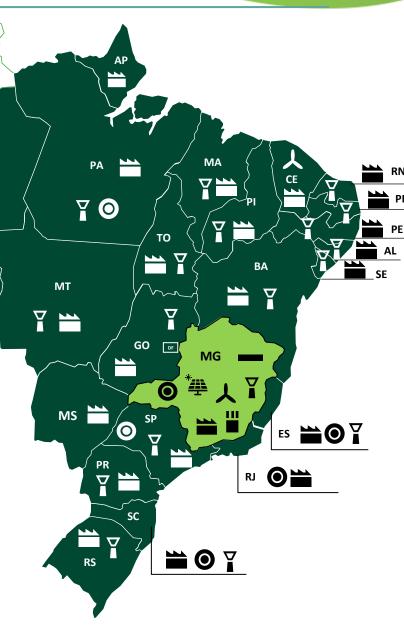


Presence in

**States** 

RR

AM



# Cemig at a Glance



### Shareholder structure - Based in State of Minas Gerais

### Minas Gerais State

50.97% ON 0.00% PN

Total 17.04%

### **BNDESPAR**

11.14% ON Total 0.00% PN 3.73%

### FIA Dinâmica

31.96% ON Total 8.00% PN 16.01%

### Others

5,93% ON Total 92.00% PN 63.22%

Jan/23

# CEMIG



### Among the most liquid stocks in Brazil's electricity sector

- Listed on New York, São Paulo and Madrid
- More than 220,000 shareholders in 40 countries
- Average daily trading volume in 2022
   R\$130.0 mn in B3 and US\$15.2mn (R\$79.5 mn) in NYSE



### Solid dividend policy

Payout - 50%



### **Best-in-Class Corporate Governance**

- Board of Directors eleven members
  - ✓ Ten members have the characteristics of an Independent Board Member, by the criteria adopted by the Dow Jones Sustainability Indexes (DJSI) / nine by IBGC
- Present for 23 years in the Dow Jones Sustainability Index (the only company in the sector in Latin America) and main indexes (ISEE, ICO2, IGCX, among others)

# Private Sector Mindset - Key for change



### Selection of leadership



### Selection through headhunter program

- ✓ Executive Board all members selected by headhunter
  - ✓ 13 of 15 from the market
- ✓ New hiring model approved by the Board of Directors
  - ✓ Renewal of leadership roles 40% may come from the market

# Simplification of the contracting and procurement process



# Adequacy in the hiring process Agility in decision making

- More digital, more reliable, more efficient and cheaper
- ✓ Omnichannel: integration of customer service channels (IBM)

### **New Career and Salary Plan**



### Internal mobility - focus on talent retention

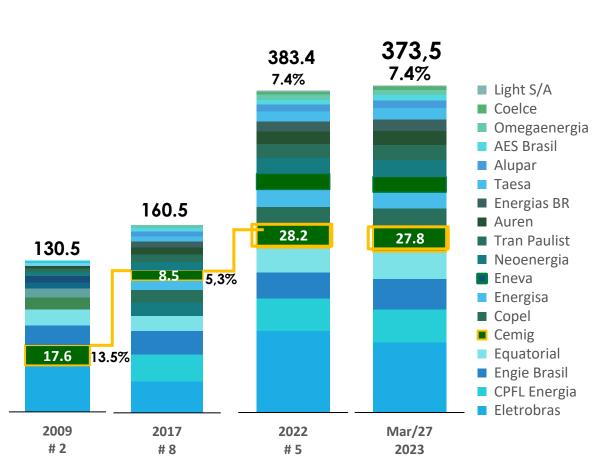
- ✓ New Model of Career Management; valuing meritocracy
- ✓ Flexibility of internal movement within the company

# Cemig - Recovery of representativeness in the sector

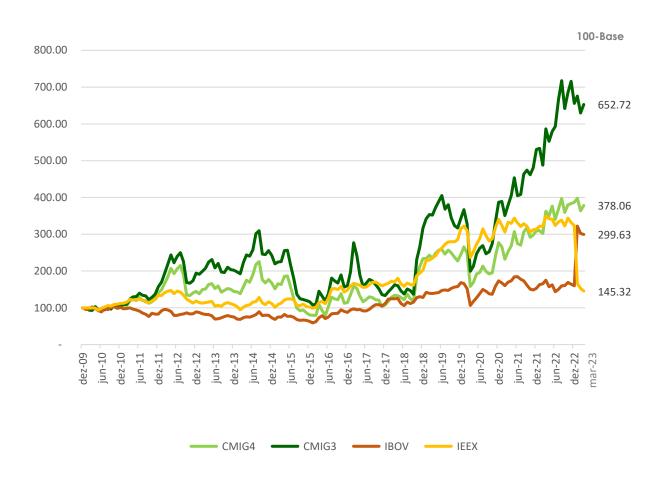


### **Market Cap**

Electric sector (R\$ bn)



### **Stock Evolution**

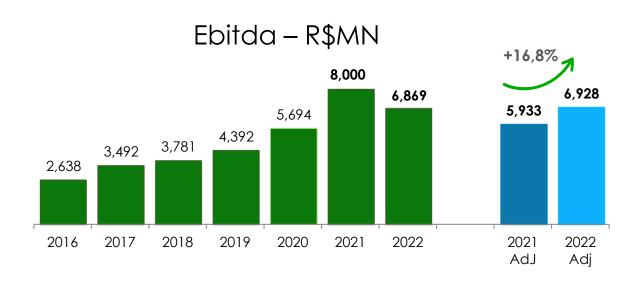


Cemig position in the ranking

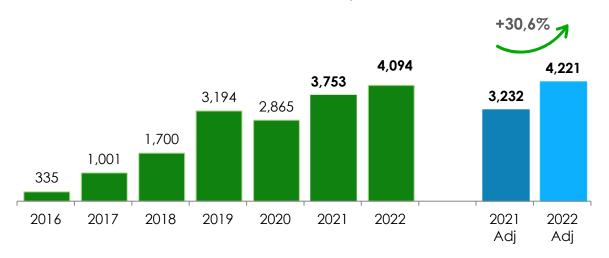
Source: Economática 12/30/2022

# Cash generation



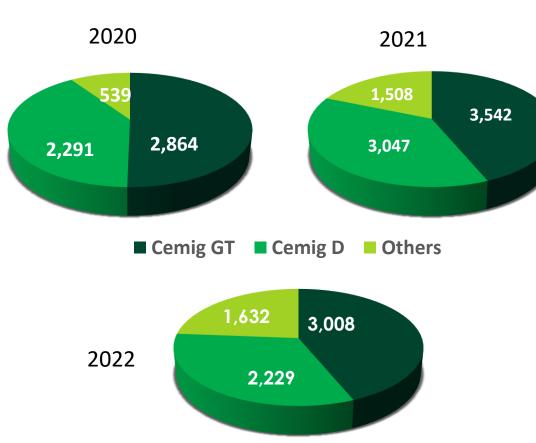


Net Income - R\$MN





### Breakdown of Ebitda (IFRS)



# Solid dividend policy



**Shareholder** remuneration is **among the highest** in the industry.

Our dividend policy, **payout de 50%**, provides adequate remuneration to our shareholders and allows us to execute our **Investment Plan** 



The Board of Directors resolved to submit to the Annual General Meeting ("AGO") to be held in April 2023, the following proposal for allocation of net income for 2022.

For more details about record date, ex-dividend date, values per share, visit the IR website DIVIDENDS - CEMIG RI

# Best ratings in Cemig's history



**Upgrades** of Cemig's ratings reflect

• reduction of leverage and improved operational performance

		Investment Grade										Speculative grade						
ritematings		AAA	AA+	AA	AA-	A+	Α	A-	BBB+	BBB	BBB-	BB+	BB	BB-	B+	В	B-	CCC+
	2009																	
	2018															Bond		
	2022												Bond					

		Investment Grade									Speculative grade							
STANDARD		AAA	AA+	AA	AA-	A+	Α	A-	BBB+	BBB	BBB-	BB+	ВВ	BB-	B+	В	B-	CCC
SIANDARD	2009																	
&POOR'S	2018															Bond		
	2022													Bond				

		Investment Grade									Speculative grade							
WIOODIS		AAA	AA+	AA	AA-	A+	Α	A-	BBB+	BBB	BBB-	Bal	Ba2	ВаЗ	B1	B2	В3	Caal
	2009																	
	2018																	
	2022																	

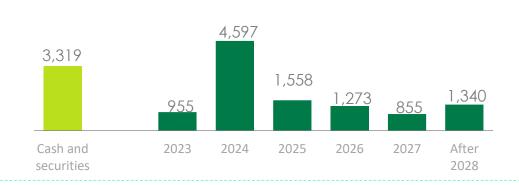
# Debt profile – consolidated 2022



Debt and leverage continue to be low – ensuring sustainability of operations and execution of investment program

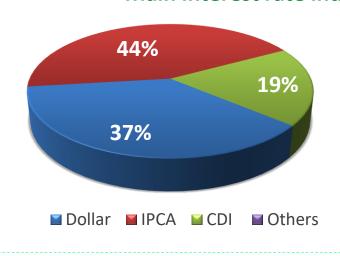
### Maturities timetable | Average tenor: 3.2 years

Net debt (Debt – Cash and securities): **R\$7.3 bn**Total net debt (Net debt – Hedge): **R\$ 6.6 bn** 

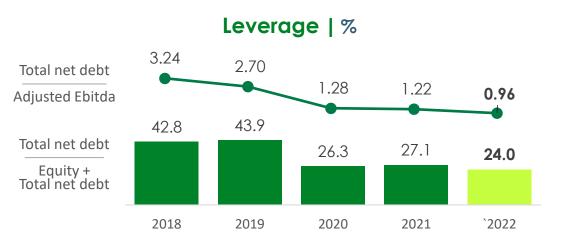


#### Cost of debt | % 14.13 15.27 9.67 7.33 6.13 8.96 5.30 3.72 3.18 1.79 2018 2019 2020 2021 Jul-05 ----Real Nominal

#### Main interest rate indexors



The debt in USD is protected by a hedge instrument, within an FX variation band – converted to % of Brazilian CDI rate.



# **Bonds CEMIG - Liability Management**



#### **Characteristics:**

Volume	Coupon	Issue	Call	Matures					
US\$ 1.5 bn	9.25% p.a.	Dec. 2017	Dec. 2023	Dec. 2024					
Hedge Stru	cture	Cost	Call – floor	Call – ceiling					
Call Spread Principal / Int	terest Swap	142% CDI	R\$3.45	R\$5.00					
Income tax – no hedge	Income tax – no hedge 185% CDI* Cost considering effect of income tax								
Cacandami manikat		Premium	Date	Premium					
Secondary market		3,18% a.a.	15,13%	20/04/2021					

### Eurobonds 2018-2022 (R\$ mn)

Date of payment	Sep. 2018	Sep. 2019	Sep. 2020	Sep. 2021	Sep. 2022
Bonds: Gross debt	5.949	6.196	8.418	5.605	5.577
Hedge	273	1.870	3.284	1.069	721
Bonds: Net debt	5.676	4.326	5.134	4.536	4.856

Fonte: ITRs Cemig GT



### **Maturity / Execution Strategy**



2. Repurchase in secondary market (OMR) / Local issue (cash tender).



# Repurchase of **US\$ Debt** and issue in **R\$** (December 2022)

- Successful of Tender Offer US\$ 243.9 mm
- Cemig GT issues **GREEN BONDS**The 2nd Series of the 9th Issue of Simple

  Debentures is characterized as **green debentures**

## AN NEW WAY OF DOING BUSINESS



Consolidation of a progressive organizational culture, creating a secure, meritocratic, diverse and inclusive environment, enabling sustainable enterprise results

# CULTURE THAT VALUES THE CLIENT

Client satisfaction as principal factor directing the organization's culture



# CULTURE OF **EXCELLENCE**

Inspirational leadership, high-performance teams, meritocracy and excellent results

### RECENT ESG ACTION









Annual Global ranking of the 200 listed companies that led initiatives for transition solutions – for a CLEAN ENERGY FUTURE



Planting of more than

1 million saplings
In the next 5 years



Maintenance of **1200 hectares** (equivalent to 1,200 soccer fields)



Investment of More than **R\$ 107 mn** in **2022** 



In line with the Global
Biodiversity Framework
and SDG15

### RECENT ESG ACTION



THE **ENERGIA LEGAL** ('LEGAL ENERGY')

PROGRAM TO REGULARIZE ELECTRICITY SUPPLY

**TO 240,000 FAMILIES** 

IN LOW INCOME COMMUNITIES

BY 2027, WITH FOCUS ON

CITIZENSHIP AND SOCIAL RESPONSIBILITY

- Prevention of accidents
- Improvement of quality in supply of energy
- Less overload on lines, less burnout of equipment
- Mitigation of impacts on the environment
- Less waste in energy consumption
- Less losses for the distributor, society and Minas Gerais state









# Presence in Major Sustainability Indexes





Cemig has been on the index for 23 consecutive years, and is the only company in the Americas in the electric sector



Rating AA, Best rating of the Brazilian electric sector



Member of the FTSE4Good Global Index (UK), with a score of 3.5, higher than the electricity sector average of 2.7



Present in B3's
Corporate
Sustainability Index
since its creation,
being one of the 39
Brazilian companies



One of the leading companies in water management practices in Latin America, included in the "A list" for the third consecutive year



Considered as "medium risk" by Sustainalytics



Cemig is part of B3's ICO2 Carbon Efficient Index portfolio



2021: "PRIME" rating, with maximum score in Eco-Efficiency

The Sustainability Yearbook 2021

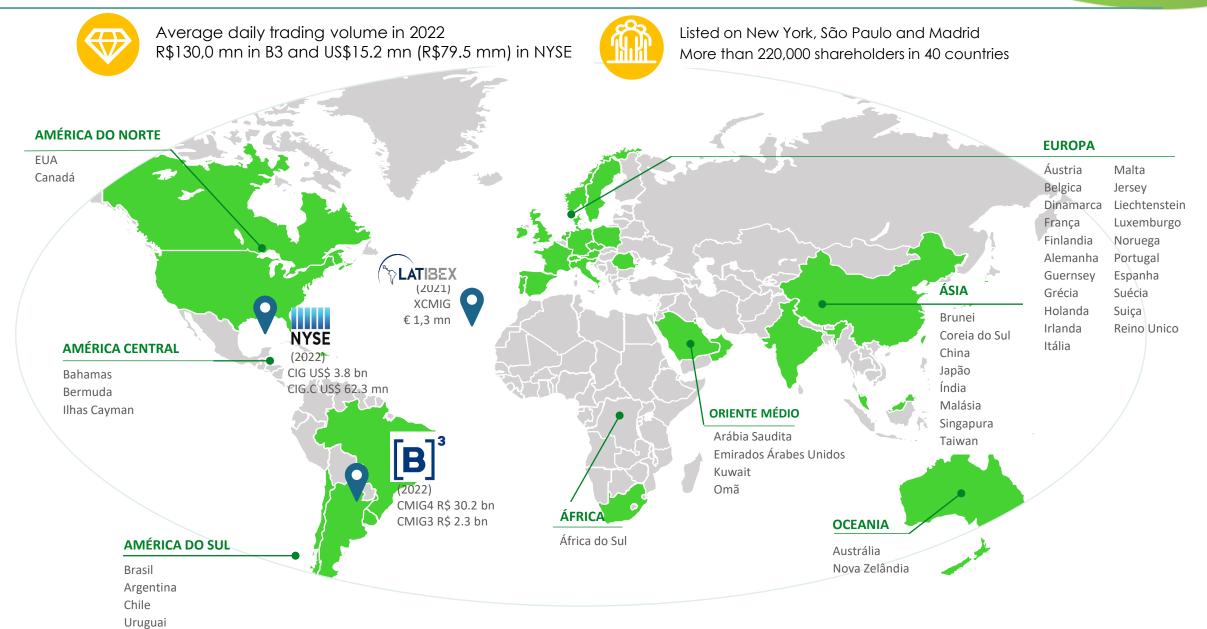
Bronze classification in Standard & Poor's sustainability ranking. 15th position, with 220 companies in the electrical sector evaluated



Cemig ranks 24th - and 2nd best among Brazilian companies in the Top 100 Green Utilities Ranking based on carbon emissions and renewable energy

### Strong shareholders base assures liquidity







# Summary of the Focus and Win strategy





Focus on the client (top 3 in NPS).

Excellence in capex, investing R\$ 12.5 billion in five years.

Management of revenue.

Operational efficiency

Proactiveness with the regulator.



Add ~1GW of capacity (~0.5 GWaverage)1, investing ~R\$ 4.5 billion, preferably renewable.

Optimize generation costs by 10-15%.

Review of the portfolio of equity interests

Proactiveness with the regulator.



Investments at R\$ 1.1 bn in Updating and Enhancement.

Optimize
Transmission
costs to >5%
below
regulatory level.

Expand
Transmission
assets
(~500km).

Proactiveness with the regulator.



Strengthen positioning in the most profitable segments.

Active management of contracts.

Excellence in risk management.

Agile operational model.

Expand offer of attractive products.



Develop projects of new solar farms with capex of ~R\$ 1 billion.

Trading model and digitalized client service.

Sustainability of the GD Model



Potentialize the business and improve governance. investing R\$ 1 billion in five years.



Disinvest other businesses (including minority holdings and jointly-controlled entities).



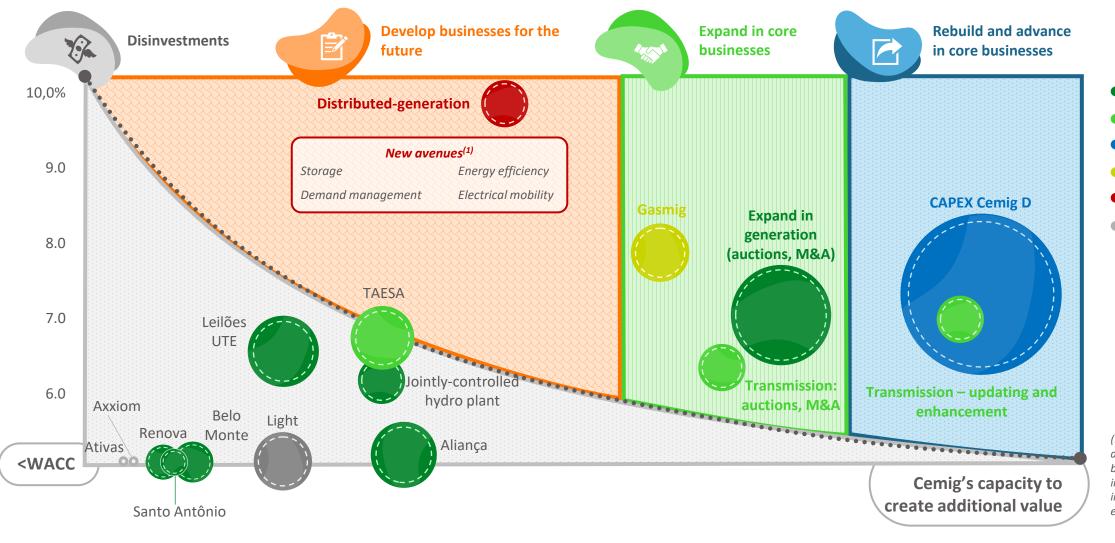
Invest R\$ 0.5 billion in new growth avenues and opportunities to increase efficiency of present businesses.

Modernize platforms and infrastructure, with capex of R\$ 0.7 billion

# Focus and Win strategy - Capital allocation



### Market attractiveness | Expected ROIC or IRR



- Generation
- Transmission
- Distribution
- Gasmig
- GD
- Others

Size of the opportunity

(1) Develop competencies, applications and new business models through innovation projects and invest to gain scale, when economically viable.

# **Execution of the divestment program**



**R\$2.1 bn** cash inflow from disinvestments since 2019

R\$1.9 bn of cash injections avoided (in the investees divested)

**R\$1.1 bn** in tax credits

Jan. 2019



Feb. 2023

Advantages gained (obligations reduced)

- Guarantees reduced
- PPA released
- Cash preserved (no cash injections)

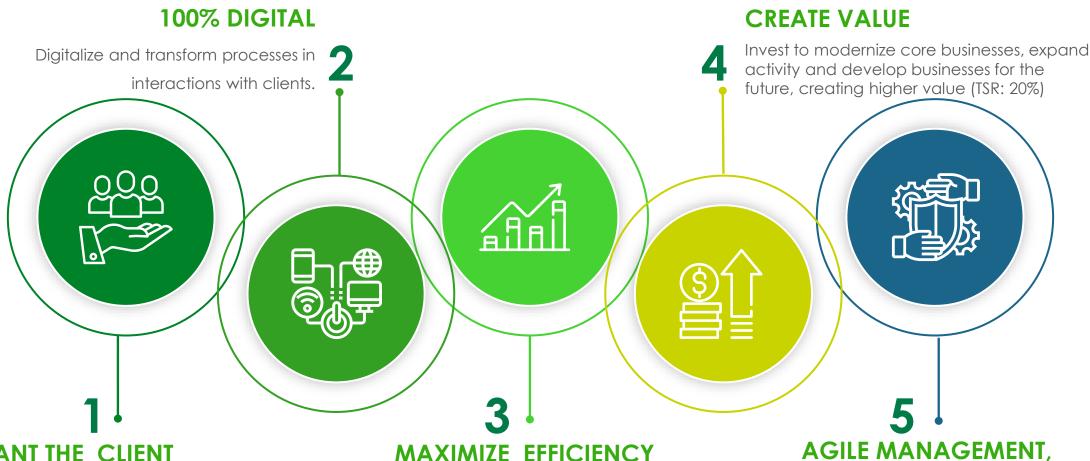
Disposals completed: Light, Renova, Santo Antônio, Ativas, Axxiom

2023+

# **Accelerating Cemig's transformation**



Focus on Cemig D and GT: lead in customer satisfaction and safety; achieve regulatory efficiency levels, through management with a modern, sustainable and private logic, TSR of 20%, making investments of around R\$22.5 billion with a focus on Minas Gerais



### **ENCHANT THE CLIENT**

Transform the client's experience to achieve top position in client satisfaction (NPS: top 3; IASC: score 80)

### **MAXIMIZE EFFICIENCY**

Increase profit of current businesses, with Ebitda impact of R\$ 600mn and risks reduction.

# WITH SECURITY

Implement modern, private-sector, sustainable management principles, and culture of results.

# Success in execution of investment program



# PROGRAM IN CEMIG'S HISTORY ENSURES

# MODERNIZATION AND RELIABILITY OF CEMIG'S ELECTRICITY SYSTEM





### **DISTRIBUTION**

R\$ 2,923 m

Investments in maintenance and modernization of the electricity

cyctom



### **GENERATION**

R\$ 137 mn

Expansion and modernization of generation



### **TRANSMISSION**

R\$ 339 mn

Strengthening and upgrading – with increase in RAP



R\$ 82mn

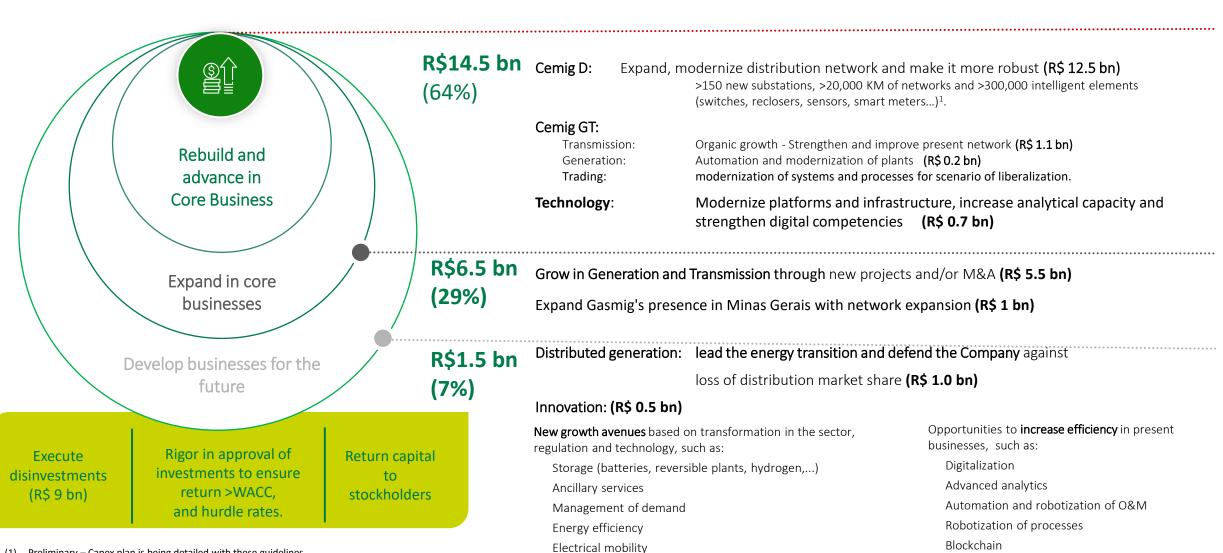
GAMIG

R\$ 53 mn Infrastructure

### Investments



Cemig will invest ~R\$ 22.5 bn in next 5 years to strengthen and expand present businesses and explore new opportunities



# Execution of the strategic plan



Structural **investments**, with strong focus on **modernization and digitization** of assets, resulting in improved electricity supply **quality**, and **efficiency** of operational processes



Cemig Strategic Plan, 2021–2025

**R\$ 22.5 Billion** 

**Capex contracted** 

R\$ 18.2 Billion (81%)

Amount executed, 2021–2022

R\$ 5.7 Billion (25%)

ACCELERATING

**CEMIG'S** 

TRANSFORMATION

# Updated strategic plan, 2023–2027



Largest investment plan in Cemig's history – underlines the strategy: "FOCUS AND WIN!"

### Focus on Minas Gerais

in power generation, transmission and distribution, providing excellent service to the client, with safety and maximum efficiency, through sustainable management based on results, while making the largest investments in the company's history.



### Investments of R\$ 42.1 bn in 2023–2027

### Regulated sectors – networks with monopoly

- R\$ 18.4 bn in Distribution
- R\$ 3.5 bn in Transmission
- R\$ 2.3 bn in natural gas

### Free markets – competitive environments

- R\$ 13.4 bn in generation
- R\$ 1.4 bn in innovation and IT
- R\$ 3.2 bn in distributed generation

# Mais Energia Program - ("more energy")



The Mais Energia program will amplify Cemig's transformation capacity, providing more quality, safety and reliability in the system to meet clients' needs.



#### 200 new substations

bringing the total to 615 in operation until 2027

• 45 substations in 2022



Total investment of **R\$ 5 bn** by 2027



**9 million** clients benefited



Click here to see map of Cemig's substations.

https://geo.cemig.com.br/programa-mais-energia/

# The Minas Three - phase program



Better **Reliability** and **Quality** in service to clients in the countryside



Conversion of these networks from **single-phase** to **three-phase**Interconnections for operational flexibilities and automation of protection systems



Transforming subsistence agriculture into agribusiness

• Making more energy available for development of the countryside areas of Minas Gerais



Total investment planned from 2021 through 2027: R\$ 1.8 bn

# **Post-retirement**



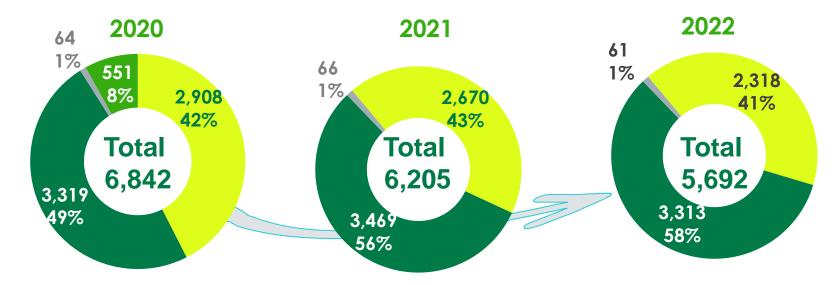
Reduction in post-employment expenses in line with our strategic planning

R\$ mn



### insurance benefits

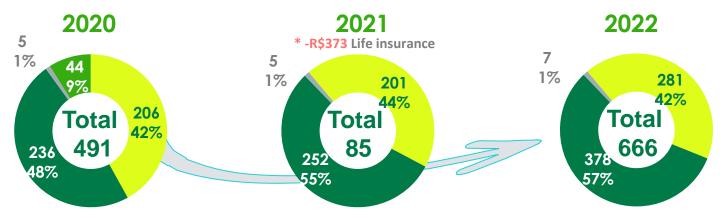
Extinction of postemployment life insurance benefits for retirees





### **Results**

Estimated total expense in 2022 as per actuarial report



■ Pension and Supplementation Plan ■ Health Plan ■ Dental Plan ■ Life insurance Studies for adaptation of the pension and health plans, to reduce actuarial risk and obligations.



# **Cemig Distribution**





Transform Cemig D into a benchmark for the distribution sector and an inducer of development of the state of Minas Gerais: Leader in client experience (top 3 in NPS) and safety – with performance at least at regulatory levels (increase Ebitda by R\$ 1bn, DEC at 95% of regulatory limit, FEC at 70% of regulatory limit) – prepared for the future through investments in smart grids, smart networks, digitalization and analytical capacity. Capex R\$12.5 bn (2021-2025)





#### **Center on the client:**

transform their experience, investing in digitalization.



Increase operational efficiency, applying innovative and technological solutions to keep costs below regulatory levels.



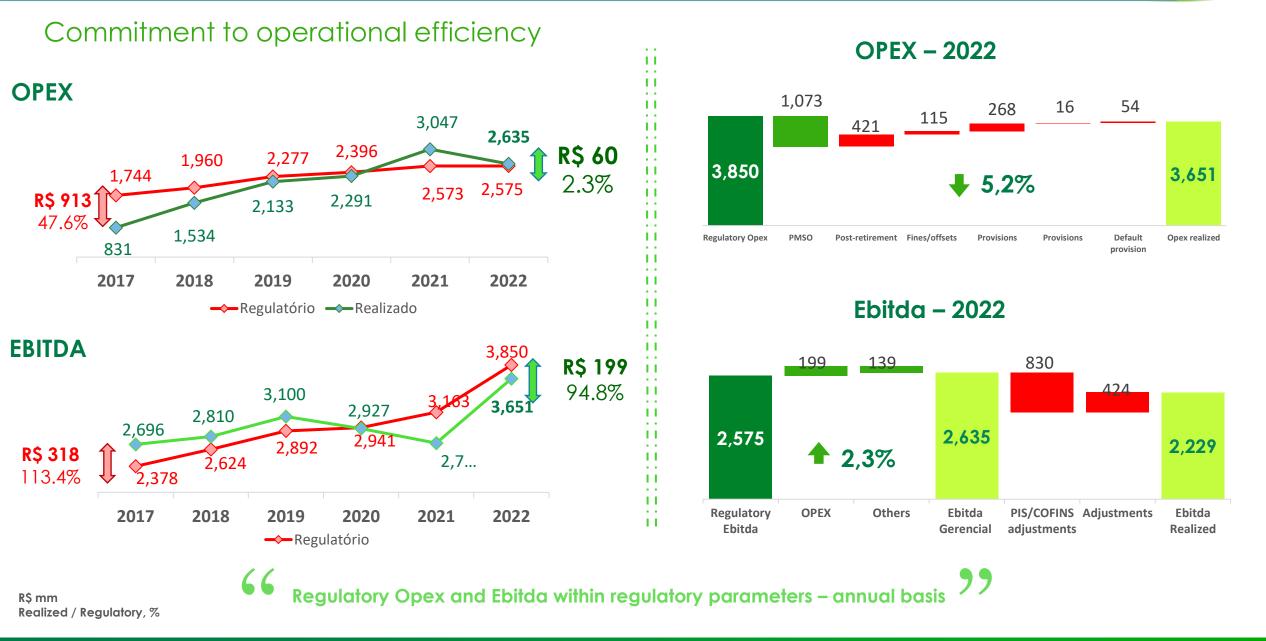
Be an inducer of market expansion, through the increase in investments, to create a virtuous cycle of expanded regulatory remuneration and improvement of performance.



Optimize management
of revenue making
maximum use of
analytical and data
capacity to reach
regulatory levels of
power losses and default.

# Cemig D - Opex and Ebitda x regulatory level

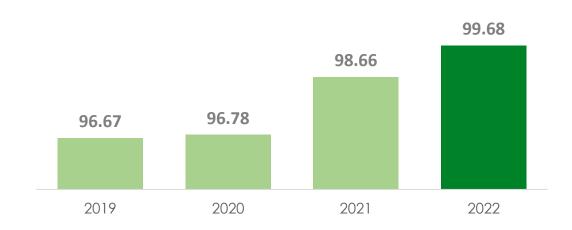




### **COMBATING DEFAULT - CEMIG D**



### COLLECTION/BILLING INDEX | ARFA (%)





New annual record of 99.68% in our Collection/Billing ('ARFA') index

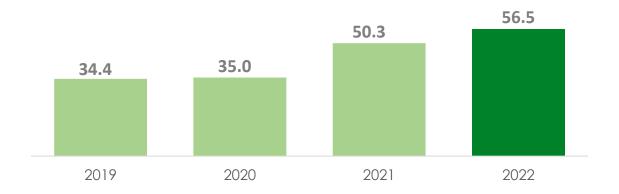
strengthened by clients
 migrating to online payment
 methods

### COMBAT OF DEFAULT IN CEMIG D



#### **COLLECTION VIA PAYMENT ONLINE (%)**

PIX, credit card, apps, automatic direct debit, terminals, other media





Opex benefit: **Change in client payment habits**, boosted by our campaigns and availability of new channels, has improved the collection mix, benefiting Opex:

Collection costs: 10.5% lower in 2022 – saving of R\$ 9.0 million.

In Feb. 2023, clients already used **PIX** instant payment system for **12.8%** of all collections

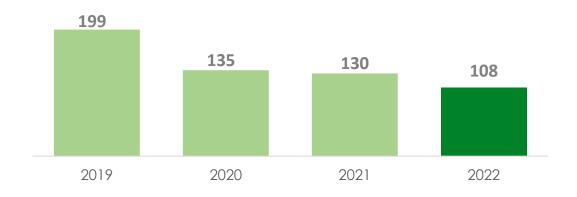
(PIX was first made available to clients in May 2021)

### **COMBATING DEFAULT - CEMIG D**



#### Default provisions (R\$ mm)

Supply of energy and use of network





Default provision reduced – main reasons:

Collection activities strengthened: 20% increase from 2021

Accounting rules improved (good market practices; collection criteria evolved via Machine Learning);



Revenue of R\$ 104.4mm from billing of irregular consumption in prior periods (up 29% from 2021).

## **Energy Losses - Cemig D**



### 2022 - Principais iniciativas

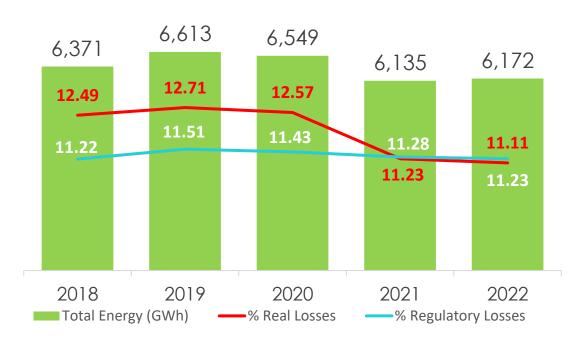
#### 2022 - Main initiatives

- √ 401,000 client inspections
- √ 612,000 obsolete meters replaced
- ✓ **235,000** conventional meters replaced by smart meters
- √ 4,300 clandestine connections regularized

### 2023 – Initiatives planned

- ✓ Control of technical losses more capacitor banks
- √ 380,000 field inspections where irregular consumption suspected
- ✓ Replace more than 600,000 obsolete meters
- ✓ Install telemetering in Distributed Generation clients, and irrigation users
- ✓ Inspection of all Public Lighting situations







Commitment to **keep** energy **losses** within **regulatory** limits

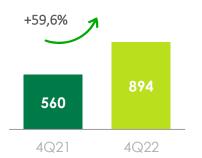
## Cemig D market evolution







#### Injected energy DG – GWh



Losses of revenue from **DG** equated with Law 14,300



Represented the Distributed Generation of the total energy consumed in Cemig's concession area

## Tariff Review and Readjustment



Aneel approved tariff review in the Technical Note 45/2018

Regulatory asset base (RAB)	2013	2018
Remuneration Base – gross R\$	15,724	20,490
Remuneration Base – net R\$	5,849	8,906
Average depreciation rate	3.84 %	3.84%
WACC	7.51%	8.09%
Remuneration of the special obligations	-	149
CAIMI R\$	147	333
QRR R\$ - Depreciation (Gross RAB x Deprate)	590	787
Remuneration of capital R\$ (Net RAB x WACC)	587	1,236

Readjustments: residential consumers have had zero increase in tariffs in 2020 and 2021



The tariff reviews occur every 5 years, and the next one will take place in May 2023



### Generation







Add ~1GW of installed capacity (~450 MW) by 2025, with investment of R\$4.5 billion focused on renewable sources and increasing efficiency of the portfolio





Add ~1GW of capacity (~450 MWaverage of physical guarantee) to Cemig's portfolio, through projects in hydroelectric, wind and solar sources with appropriate financial returns.



Increase operational efficiency, achieving market levels of PMSO.



**Disinvest in assets that destroy value** and have no opportunity for turnaround.



Be proactive with the regulator, promoting speed in the Generation agenda.

Renewal of concessions of the expiring plants

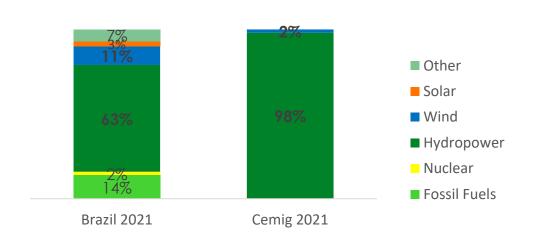
## **Energy Matrix -100% renewable**

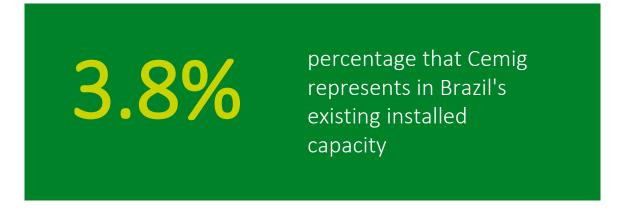


Source	Installed Capacity (MW)			
	2020	%	2019	%
Hydro	5,969.4	98.18	5,903.4	98
Wind	115.2	1.9	115.2	1.1
Solar	1.4	0.02	1.4	0.02
TOTAL	6,086.0	100	6,020.0	100



### **Energy Matrix**





## Expansion of generation – 100% RENEWABLE



Development of 100% renewable projects

Under construction: Boa Esperança and Três Marias Jusante photovoltaic plants

Boa Esperança photovoltaic plant: 100 MWp



- Municipality: Montes Claros (Minas Gerais)
- Planned capex: R\$ 500 mn
- Planned operational start date: September 2023

Três Marias Jusante photovoltaic plant: 70 MWp



- Municipality: Três Marias, Minas Gerais.
- Planned capex: R\$ 400 mn
- Planned operational start date: September 2023

## Expansion of generation – 100% RENEWABLE



Development of 100% renewable projects

Largest floating photovoltaic projects in Brazil, with concession grants issued

Três Marias Distributed Generation solar plant: **78 MWp** 

Emborcação Distributed Generation solar plant: **157MWp** 

Cajuru Distributed Generation solar plant: **39MWp** 







- Municipality: Três Marias, Minas Gerais.
- Expected start of operation: 2026

- Municipality: Araguari, Minas Gerais
- Expected start of operation: 2026

- Municipality: Carmo do Cajuru, Minas
- Expected start of operation: 2025

## Cemig G: Renewal of concessions



Preservation of existing generation plants:

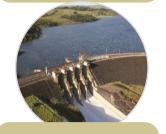
- ✓ These assets have 53% of Cemig GT's total offtake guarantees
- ✓ Actions in progress:
  - Interactions with MME
  - Authorizations for creation of SPCs;
  - Request for statement by Attorney General's Office, and competent bodies of Minas Gerais State, to authorize privatization
- Cemig has formally advised the Energy Ministry of its interest in extension



**Emborcação** 

• Physical guarantee: 499.7 MW<sub>avg</sub>

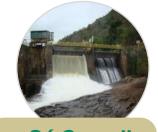
Concession expires: May-2027



**Nova Ponte** 

• Physical guarantee : 270 MWavg

Concession expires: August-2027



Sá Carvalho

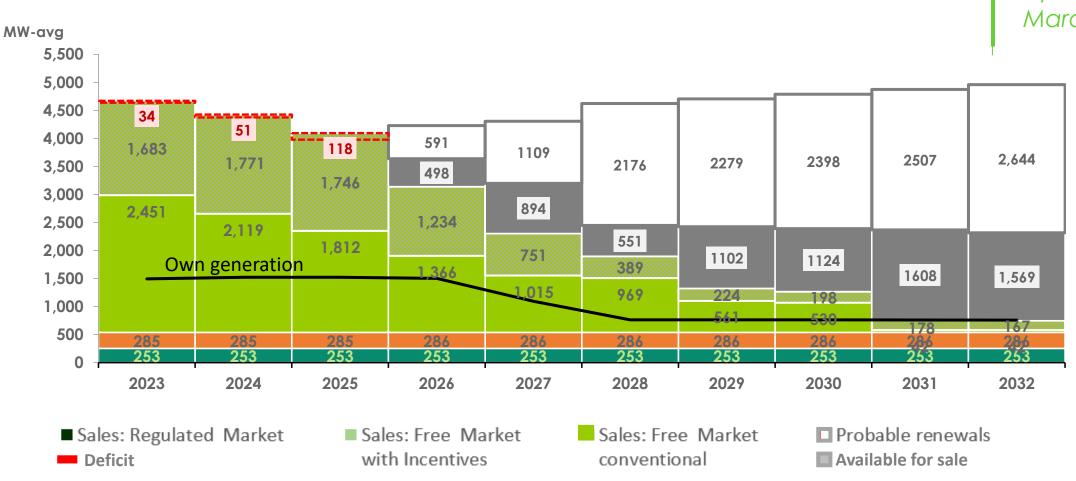
• Physical guarantee: 56 MWavg

Concession expires: August-2026

## Cemig group: Supply and demand





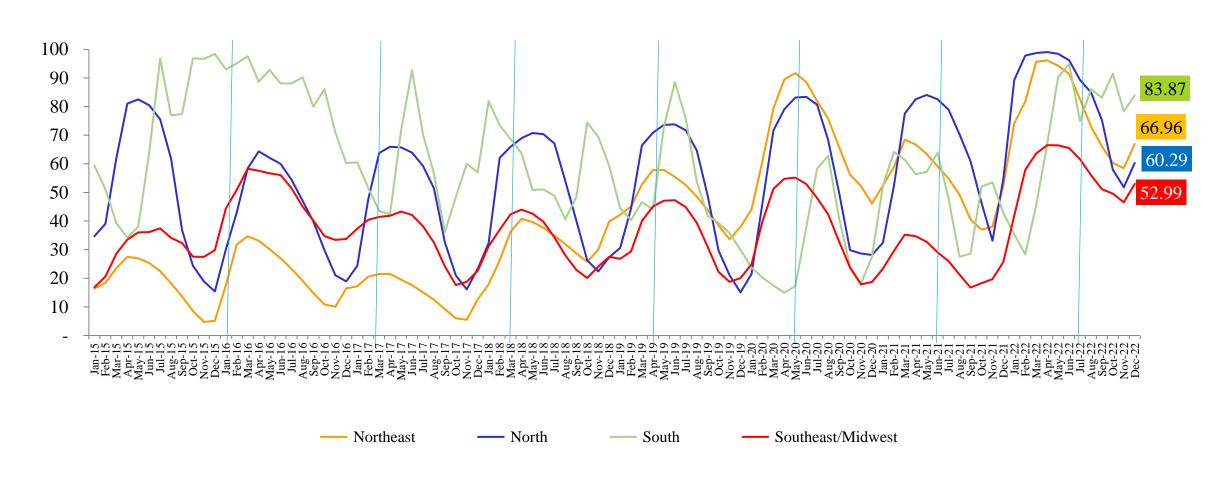


Cemig group - Considers the total availability of the Cemig group's generation companies (Cemig GT, Sá Carvalho, Horizontes, Cemig PCH, Rosal, Cemig Geração Três Marias, Cemig Geração Salto Grande, Cemig Geração Itutinga, Cemig Geração Camargos, Cemig Geração Leste, Cemig Geração Oeste, Cemig Geração Sul), plus purchases from outside sources.

## Level of reservoirs (%)



By region (%)\*

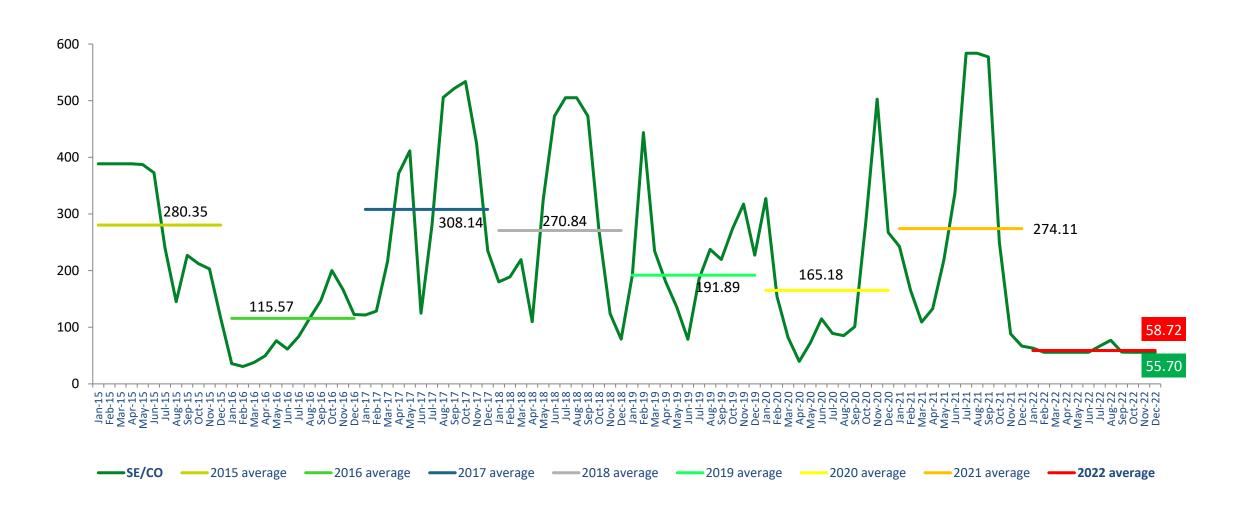


Source: <a href="http://www.ons.org.br">http://www.ons.org.br</a>

## Spot price



Brazil: eletricity spot price – monthly average (R\$/MWh)



### **Transmission**







Focus on investments in Updating and Enhancements (~R\$ 1.1bn), in new projects (~R\$ 1bn), and continuous improvement of efficiency, boosting share of transmission in MG. Expand portfolio of Transmission in Minas Gerais through auctions





Intensify plan for Updating and Enhancements to renew depreciated base through good investments (meeting deadlines, low financing cost, and returns above regulatory WACC).



Continue with operational efficiency, remaining within regulatory PMSO level.



Expand portfolio of Transmission in Minas Gerais through project auctions and M&A, to protect market share.



To be proactive with the regulator, speeding up the approval/launching of new projects

### **Transmission**



#### RAP – Annual Permitted Revenue

Aneel Ratifying Resolution (REH) 3067/2022 (2022–2023 cycle)				
Company	R\$ '000	% Cemig	Cemig (R\$ '000)	Expiration
Cemig	925,247	100.00%	925,247	
Cemig GT	810,629	100.00%	810,629	Dec. 2042
Cemig Itajubá	75,310	100.00%	75,310	Oct. 2030
Centroeste	30,575	100.00%	30,575	Mar. 2035
Sete Lagoas	8,734	100.00%	8,734	Jun. 2041
Taesa	3,453,500	21.68%	748,719	
TOTAL RAP - CEMIG			1,673,966	

REIMBUI	RSEMENT FOR AS	SETS - NAT	IONAL GRID	
R\$ '000 – per cycle	2020-2021	2021-2022	2022-2023	From 2023-2024, to 2027-2028
Economic	144,375	144,375	144,375	60,158
Financial	332,489	88,662	129,953	275,556
TOTAL	476,864	233,038	274,328	335,714

<sup>\*</sup> The figures for indemnity of National Grid components are included in the RAP of Cemig (first table).



Expand portfolio of Transmission in Minas Gerais through auctions



**Cemig GT** was the winner of Lot-1 of ANEEL's auction 2/2022

Lot-1 has important synergies and takes advantage of Cemig GT's existing operation and maintenance structure

LOT 1 - Details		
RAP	16,9 mn	
Discount	48,05%	
Localization	MG/ES	
Extension	165 KM, 230 KV	
CAPEX	199,3 mn	
Construction Period	60 months	

## Commercialization (Trading business)







Consolidate Cemig's leadership in trading of power supply to final clients, reaching sales volume of **4.4 GW**<sub>average</sub> in the **Free Market in 2032** 





Consolidate position in the Free Market and seek growth in the retail market



Trade energy at competitive prices, closing positions in the market at the appropriate moments



Perfect the best practices for monitoring and managing material risks, giving transparency to the organization



Develop digital
channels and
adapt the
operational
model

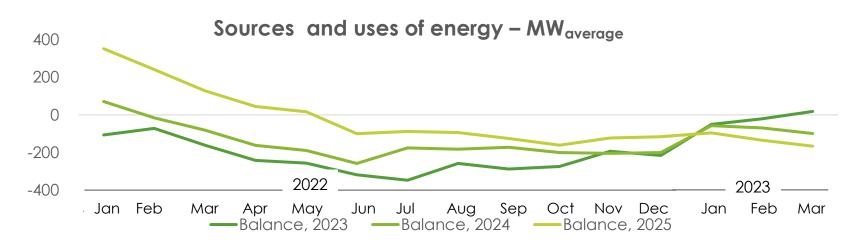


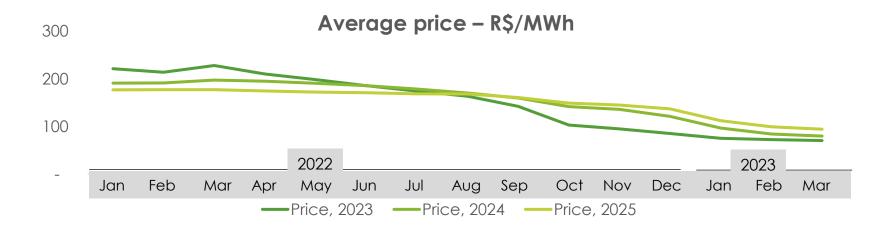
of energy
products and
widen the
marketing
strategy for the
Free Market

### **ACCURATE DECISION-MAKING**



Energy balance positions from Jan. 2022 to Mar. 2023 Correct analysis of the trend enables taking of accurate decisions





### TRADING STRATEGY



Carefully planned and executed **trading strategy** leads to **good results** in terms of **purchase** and **sale** prices, and **margins** 

Purchase and sale prices – R\$/MWh



<sup>(\*)</sup> Sale prices shown include purchases of conventional supply and incentive-bearing supply from outside parties.



## Strategy summary – Gasmig



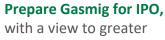


Ø

Strengthen the presence of Gasmig in Minas Gerais, with investment of R\$ 1 billion by 2025, with greater management and governance transparency, acting to increase commercial efficiency and expansion of the network – increasing Ebitda by ~R\$ 318 million in 2025







efficiency, efficacy and transparency of management.



Increase saturation of the existing network

expanding the client base of the urban segment



**Expand the HDPE and steel network,** reaching selected

major urban centers, investing in service to large industrial clients



Expansion in the Free Market

through trading in gas



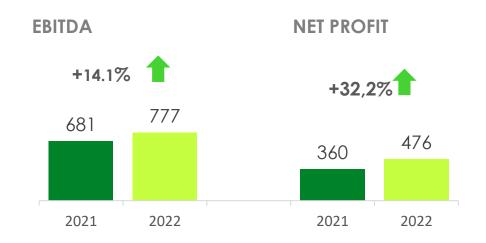
Actively monitor **new** regulatory frameworks in close separation

in close cooperation with the regulator

## Gasmig: in Numbers



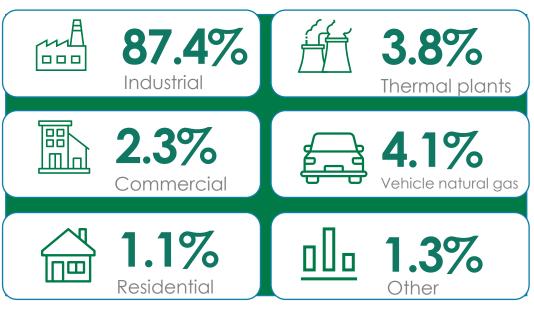
Ebitda up **14.1%** in 2022, in spite of volume sold to final consumers **27.1%** lower



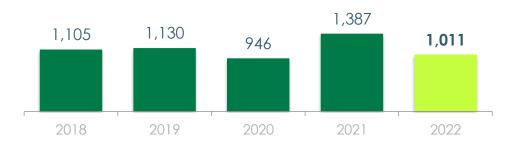


Gasmig supplies an average daily volume of **2.8 million m**<sup>3</sup>





### Natural gas volumes sold | million m³



### Action for 2023 –2027







Serve **2 more meso-regions** of Minas Gerais

Expand use of the **existing gas pipelines** 

Add 86,000 new clients

Build 917 km of network

Invest **R\$ 1.8 bilion** in the gas distribution system

Diversify suppliers of gas through public tenders

Study use of **Biomethane in distribution** 



Strengthen
Gasmig's
presence in
Minas Gerais
State

#### **CENTER-WEST PROJECT**

- 300 km of network to be built
- Investment of R\$ 780 mn
- 24 months of works from 2023

## EXTREMA PROJECT – POUSO ALEGRE

- Connection to transport pipeline
- 130 km of network to be built
- Investment of R\$ 780 mn
- Works from 2025

## Gasmig: Tariff review



The results of Gasmig's **second 5-year Tariff Review**, decided by the Minas Gerais Economic Development Department (SEDE), were published in **April 2022**:

In spite of the reduction averaging 10.05% across all the consumer categories, we highlight:

- ✓ WACC reduced from 10.02% p.a. to 8.71% p.a.
- ✓ Regulatory Ebitda for 2022: R\$ 620 mn
- ✓ Net Remuneration Base (BRL): R\$ 3,480 mn
- ✓ Cost of PMSO was recognized in full by the regulator.



Gasmig's concession contract is valid until the year 2053



## Strategy summary – Distributed generation







To reach a strong position in Distributed Generation, with focus on Minas Gerais State: investing R\$ 1 billion by 2025, in Distributed Generation projects from verticalized solar farms (equivalent to 275 MWp), with IRR equivalent to the market average – ensuring a significant market share (~30%) in solar farms in Minas Gerais, with annual Ebitda of R\$ 170 million.



#### WHERE TO PLAY

**Focus on Minas Gerais** 

Operate exclusively in solar farms

(verticalized operator)

Other products and services – less priority

Evolve competencies to operate in a majority stockholder structure model

### Develop solar farm projects in DG,

organically or through acquisition of assets, leveraging Cemig's internal capacities

#### HOW to WIN?

Establish a digitalized model for trading and optimized client service, seeking to operate with the minimum viable structure

Intervene to make DG entry model sustainable in the long term (i.e. with benefits appropriately included in the tariff model).

## Energy 100% clean and renewable



### **INVESTMENTS**

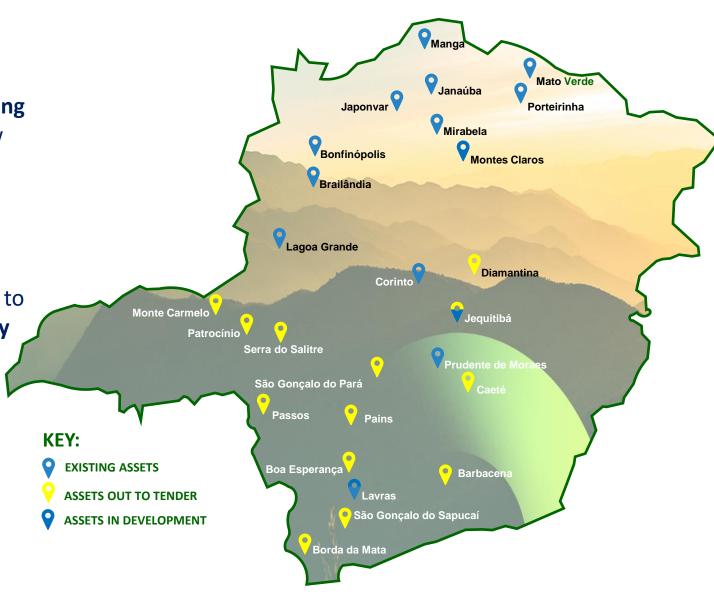
 From 2019 to 2022 R\$ 175 mm was invested in buying assets, and R\$ 70 mn in closing transactions for new photovoltaic plants

 R\$ 640 mm injected in 2023 for investments in expansion of the asset portfolio

• These new investments will add 125 MWp of supply to clients, doubling the company's operational capacity

Target: R\$ 3.2 bn by 2027, adding 540MWp

Average real return between 11% and 14%.



### Innovation with tradition and credibility



### Growth with a focus on Renewable Energy

#### 100% Renewable source

- Subscription Solar Energy
- Construction of solar power plants

### **Sustainability**

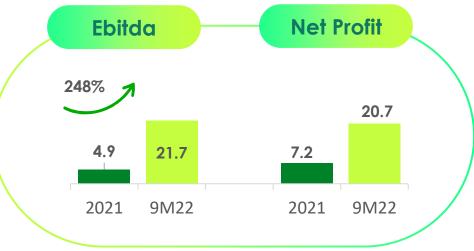
NIG SIM

- More than 25 thousand tons of CO2 avoided since the beginning of our operations in 2019
- More than R\$ 47 million saved by our customers, in the period

### Guarantee of 100% clean and renewable energy

REQUIREMENTS - Compliance with the demanding standards of the GHG Protocol, CDP and other standards

- Market Meeting the new requirements
- Traceable Complete traceability tool for renewable energy generation
- Certification Declaration of commercialization of renewable energy



\* Net Profit higher than Ebitda due to deferred taxes in the period



### **Cemig SIM in mumbers**



### **Number of plants**

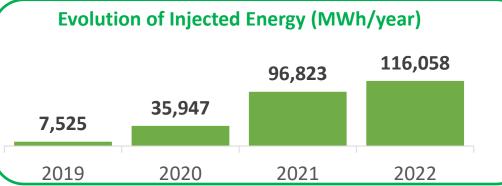
- In operation 21
- Under development 23

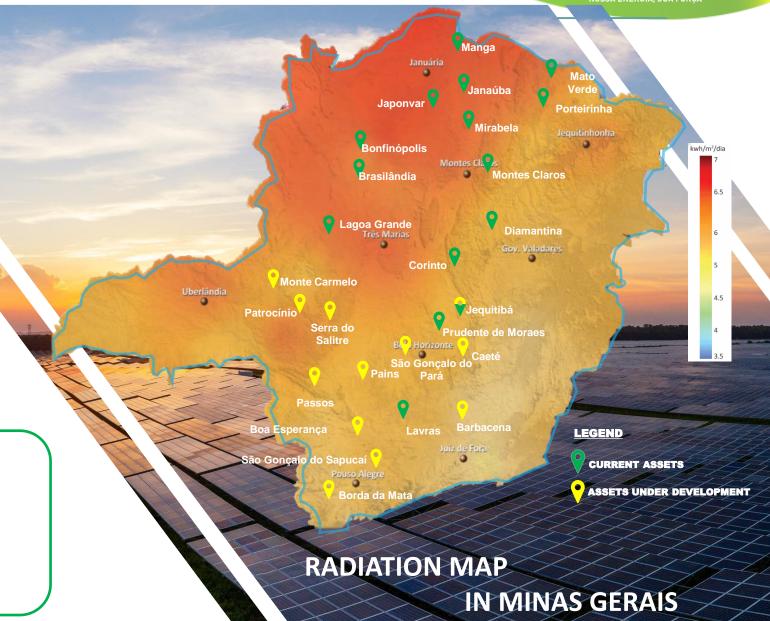
### **Installed capacity**

- In operation 88 MWp
- Under development 90 MWp

#### **Number of Clients**

Approximately 7,000





## Complying with commitments assumed





### ACHIEVED

- Opex below regulatory limit (annual basis)
- ✓ Non-technical losses below regulatory level
- ✓ DEC outage indicator within regulatory limit
- ✓ Bonds liability management
- Strengthening of Cemig D's Investment Program



#### **IN PROGRESS**

- ✓ **Divestment** of **non-strategic** assets
- Restructuring of postretirement benefit plans
- ✓ **Digital transformation** and investment in technology
- ✓ Investment in renewable generation sources (wind, solar)



- Renewals of concessions
- Growth in retail electricity sales



### WHY INVEST IN CEMIG?



Brazil's largest integrated power company



Turnaround already reflecting in the results



Solid expansion plan with well-defined goals



Robust governance, with clear accountability for results



Dividend policy with a minimum payout of 50%



Customer focus, competitiveness and efficiency



# Investor Relations

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