# 1Q21 RESULTS



## Disclaimer

Certain statements and estimates in this material may represent expectations about future events or results, which are subject to risks and uncertainties that may be known or unknown. There is no guarantee that the events or results will take place as referred to in these expectations.

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These expectations are based on the present assumptions and analyses from the point of view of our management, in accordance with their experience and other factors such as the macroeconomic environment, market conditions in the electricity sector, and expected future results, many of which are not under our control.

Important factors that could lead to significant differences between actual results and the projections about future events or results include Cemig's business strategy, Brazilian and international economic conditions, technology, our financial strategy, changes in the electricity sector, hydrological conditions, conditions in the financial and energy markets, uncertainty on our results from future operations, plans and objectives, and other factors. Due to these and other factors, our results may differ significantly from those indicated in or implied by such statements.

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To evaluate the risks and uncertainties as they relate to Cemig, and to obtain additional information about factors that could give rise to different results from those estimated by Cemig, please consult the section on *Risk Factors* included in the *Reference Form* filed with the Brazilian Securities Commission (CVM) – and in the 20-F form filed with the U.S. Securities and Exchange Commission (SEC).

In this material, financial amounts are in **R\$ million** (R\$ mn) unless otherwise stated. Financial data reflect the adoption of IFRS.

**Highlights** 



| Ebitda                   | Ebitda<br>Adjusted El     |                                       | up<br>up           | 133.2%<br>22.9%        | from 1Q20<br>from 1Q20                 |            |
|--------------------------|---------------------------|---------------------------------------|--------------------|------------------------|--|------------|
| Net profit               | Net profit<br>Adjusted ne | <b>R\$ 422 million</b><br>et profit:  | vs. <b>R</b><br>up | \$ 68 million<br>36.5% | in 1Q20<br>YoY                         |            |
| Quality<br>indicator     | 0                         | e indicator of Cen<br>onsumer outage: | 0                  |                        | nprove:<br>/year (annualized)          | $\bigcirc$ |
| Strong cas<br>generation |                           | position:<br>compliance with th       |                    | •                      | at March 31,<br>and management of debt |            |

## Cemig D: Best-ever DECi outage indicator





• Averages for 12 months (moving window, April 2020 – March 2021).

## Cemig D – Energy losses



#### Losses in distribution



\* 12 months (moving window, April 2020 – March 2021).

## **CEMIG D: Combating default**

In March 2021 Cemig adopted enhanced criteria for accounting default provisions, seeking more accuracy for the *Residential* and *Commercial* user categories

Actions for collection:

- Increase of more than 60% in disconnections (330,000 suspensions of service); start of massive 'Remote Disconnection' operation, and 85% use of the other collection tools.
- Easing of rules for installment payments; incentives for payment at sight. More recently, we launched a dedicated campaign for low-income clients and small retail traders.
- We expanded negotiating channels, with more digitalization (e.g. payment by installments via WhatsApp).
- We further diversified means of payment (credit and debit cards, cashback, Pix, accreditation of online banks).

Receivables Collection Index ('ARFA') – (Collection/Billing) % - 12-month moving average

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## PDVP 2021 – Voluntary severance program

In May 2021 the Board approved a new voluntary severance program:

- Available to employees of Cemig, Cemig D or Cemig GT joining between May 4 and 31, 2021, with a few exceptions.
- Payment of full formal severance payments, in the "On Request" mode
  - plus additional indemnity bonus:

| Time with Cemig (years) | Multiple for each year of work          |
|-------------------------|---|
| 0 to 20                 | 20% of compensation                     |
| 21 to 35                | 30% of compensation                     |
| As from 36              | Fixed amount of 10.5 times compensation |



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## GSF agreement increases concession contract periods

#### Estimates of extensions of our concession periods

|  | ltem               | Offtake guarantee<br>MW <sub>average</sub> | Valuation<br>(IPCA+9.63%) Dec.<br>20: R\$'000 | Estimated concession<br>extension (months) | Estimated time<br>remaining (months) |
|--|--------------------|--|---|--|--------------------------------------|
|  | Cemig              | 1,674                                      | 1,146,469                                     |  |                                      |
|  | Emborcação         | 500  | 427,801                                       | 23   | 76                                   |
|  | Nova ponte         | 270  | 252,896                                       | 25   | 78                                   |
| Cemig's wholly-owned subsidiaries, and consortia | Sá Carvalho        | 56   | 48,909  | 22   | 67                                   |
| sobsidiaries, and consome                        | Rosal              | 29   | 25,451  | 46   | 180                                  |
|  | Lot D              | 420  | 310,185                                       | 84   | 382                                  |
|  | Others (11 plants) | 399  | 81,227  | -  | -                                    |
|  | Aliança            | 302  | 137,521                                       | -  | -                                    |
|  |                    |  |   |  |                                      |
|  | Norte Energia      | 560  | 1,914   | 1  | 25                                   |
| Cemig<br>equity interests                        |                    |  |   |  |                                      |
|  | Brasil PCH         | 40   | 3   | -  | -                                    |
|  |                    |  |   |  |                                      |
|  | Santo Antônio      | 376  | 47,716  | 23   | 326                                  |
|  | Total              | 2,952                                      | 1,333,623                                     |  |                                      |

• The asset referring to Lot D was effectively recognized by Aneel, which adjusted the text of Normative Resolution 895/2020 in order to include these plants after deliberation by its Collegiate Board of Directors

• Awaiting ratification of the amounts sent by CCEE to Aneel on March 2. From date of ratification, Cemig will have 60 days to accept (sign up).

• (1) (Monetary updating by IPCA inflation + 9.63%)

## Disinvestment: Cemig's stake in Taesa

Plan for transaction by special auction under B3 rules



#### Shares owned by Cemig

|      | ON (common)<br>shares | PN (Preferred)<br>shares | Total shares   | Market value    |
|------|-----------------------|--------------------------|----------------|-----------------|
| Qty. | 218,370,005           | 5,646,184                | 224,016,189    | 2.961 MM        |
| %    | 36.97%                | 1.28%                    | <b>21.68</b> % | on May 14, 2021 |

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| Tentative timetable for disinvestment process |   |  |  |
|---|---|--|--|
| May 6 – July 30, 2021                         | Period for diligence                      |  |  |
| First half of June, 2021                      | Auction Tender disclosed                  |  |  |
| By July 30, 2021                              | Delivery of envelopes                     |  |  |
| By August 16, 2021                            | Ratification of the result of the Auction |  |  |

Cemig reserves the right to revoke or alter this tentative timetable, and the above conditions and characteristics of the Transaction, at any time. They are still pending additional corporate approvals. For details on the process see: <a href="https://www.cemig.com.br/leilaotaesa">www.cemig.com.br/leilaotaesa</a>



## Main factors in the 1Q21 results





Equity method gain in subsidiaries **up 45.1% YoY** 

• **R\$ 119 million** in 1Q21 vs. **R\$ 82mn** in 1Q20

Positive effect in Taesa; reversal of impairment in Guanhães



Volume of electricity distributed **up 3.3% YoY**:

- Captive market:
- Transport for clients:
- 1.7% lower
  9.7% higher

Opex within regulatory target



Effects of FX variation and marking to market of the Eurobond:

Negative effect of R\$ 619 million (net of tax) in 1Q21



## Mark-to-market effects on Eurobond and hedge instruments

Depreciation of BRL (to R\$ 5.697/US\$ at end of March): significant effect on 1Q profit

| Item                              | 2020  | 1Q21  | Change |
|-----------------------------------|-------|-------|--------|
| Hedge: Swap (interest)            | 1,389 | 1,175 | -214   |
| Hedge: Call spread (principal)    | 1,560 | 1,586 | 26     |
| Hedge – total                     | 2,949 | 2,761 | -188   |
| Debt (principal)                  | 7,795 | 8,546 | -751   |
| Impact on                         |       |       |        |
| 1Q21 Financial revenue (expenses) |       |       | -939   |
| Impact on net profit in 1Q21      |       |       | -619   |

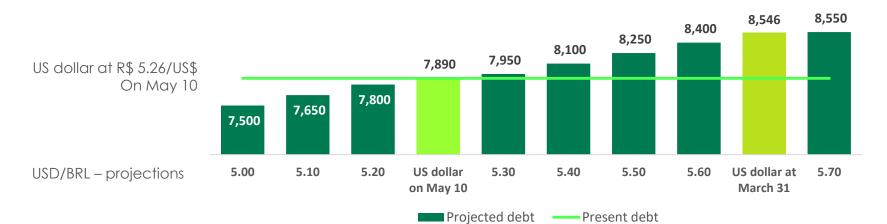
Hedge transactions contracted to protect against foreign currency variation risk

 Full swap for interest: set at 142% of CDI rate (average for main issue and retap)

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Call spread for principal: protection for range
 US\$= R\$ 3.45 to R\$ 5.00

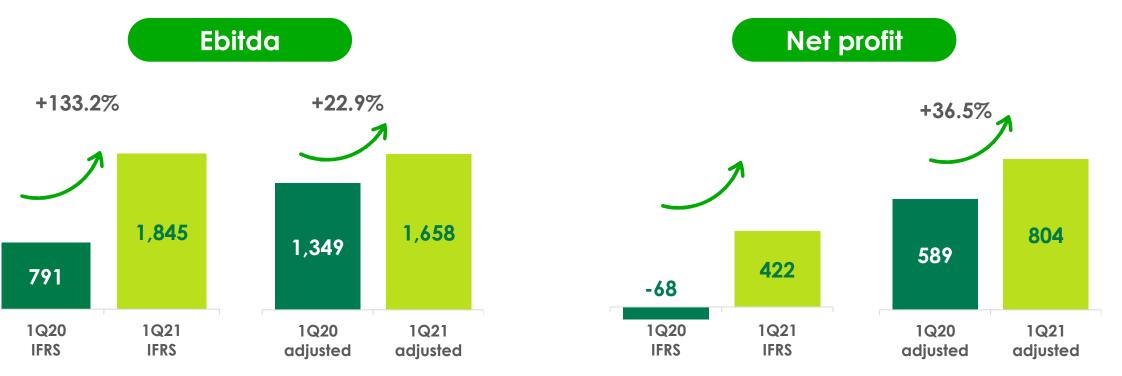
### Depreciation of USD against BRL would positively affect net profit



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## 1Q21 consolidated Ebitda and Net profit



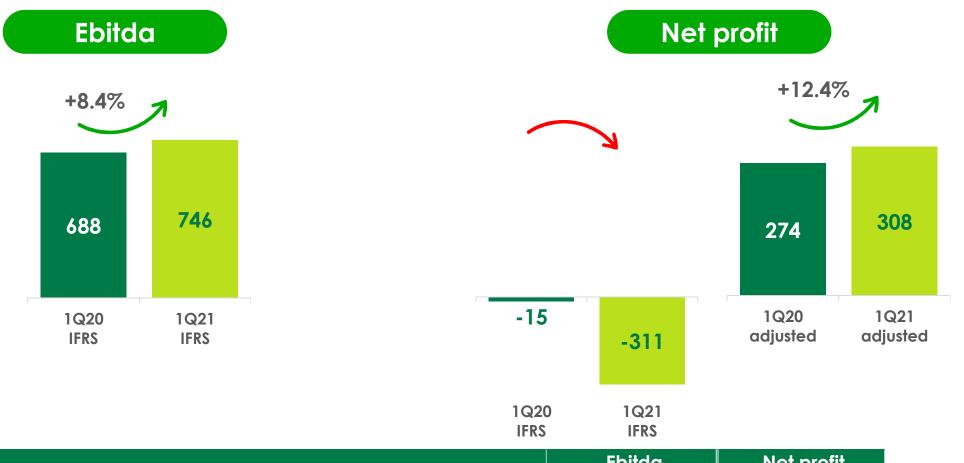
|  | Ebitda |       | Net profit |       |
|--|--------|-------|------------|-------|
|  | 1Q20   | 1Q21  | 1Q20       | 1Q21  |
| IFRS   | 791    | 1,845 | (68)       | 422   |
| Adjustments to fair value – Light                              | 609    | _     | 402        | _     |
| Result of business combination (Centroeste)                    | (51)   | _     | (34)       | _     |
| FX exposure – Eurobond   | _      | _     | 289        | 619   |
| Disposal of asset held for sale                                | _      | (108) | _          | (185) |
| Reversal of tax provision in Cemig D related to profit sharing | _      | (79)  | _          | (52)  |
| Adjusted   | 1,349  | 1,658 | 589        | 804   |



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## Cemig GT: 1Q21 Ebitda and net profit

Ebitda growth supported by performance of the trading business



|                     | Ebitda |      | Net profit |      |
|---------------------|--------|------|------------|------|
|                     | 1Q20   | 1Q21 | 1Q20       | 1Q21 |
| IFRS                | 688    | 746  | -15        | -311 |
| FX exposure – Hedge | _      | _    | 289        | 619  |
| Adjusted            | 688    | 746  | 274        | 308  |



## Market of Cemig D, 1Q21 – GWh

Strong resumption of industrial consumers in 1Q21

- Consumption by clients migrating from captive to Free market in 1Q21: 181 GWh
  - Energy carried for clients would have
    grown

7.9% YoY, vs. 9.7%

- Consumption by final consumers would have been **up 0.9%**, instead of **up 1.7%**
- Distributed Generation in the Cemig D concession area

430

1Q21

Injected energy

+120.5%

195

1Q20

**Billed market + Transport** +3.3% 7 11,577 11,207 969 Other 973 -0.4% 847 779 1,473 5,431 4,953 1,678 Rural +8.8% 9.7% Commercial 5,413 -12.2% 4,993 Industrial 6,254 6,146 +8.4% 🖊 -1.7% 2,875 2,785 Residential +3.2% 1Q20 1021 1Q20 1Q21 Final consumers

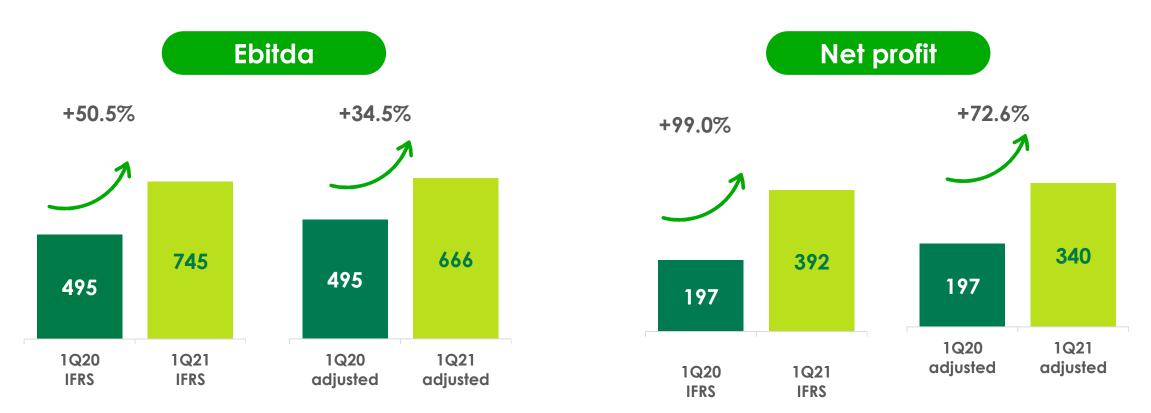
Energy transported

**Distributed generation:** Significant potential impacts for Cemig D's tariff:

important need for discussion on subsidies through a nationwide tariff policy

## Cemig D: 1Q21 Ebitda and net profit

Growth in energy market, and revised provisions, contributed to strong profit in 1Q



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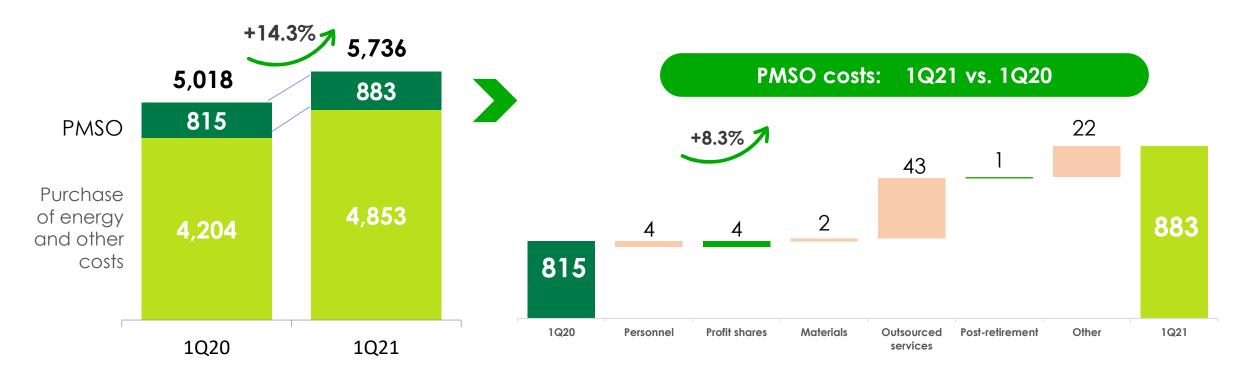
|  | Ebitda |      | Profit |      |
|--|--------|------|--------|------|
|  | 1Q20   | 1Q21 | 1Q20   | 1Q21 |
| IFRS   | 495    | 745  | 197    | 392  |
| Reversal of tax provision in Cemig D related to profit sharing | _      | -79  | _      | -52  |
| Adjusted   | 495    | 666  | 197    | 340  |



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## 1Q21: Consolidated operational costs and expenses

Operational expenses below regulatory benchmark

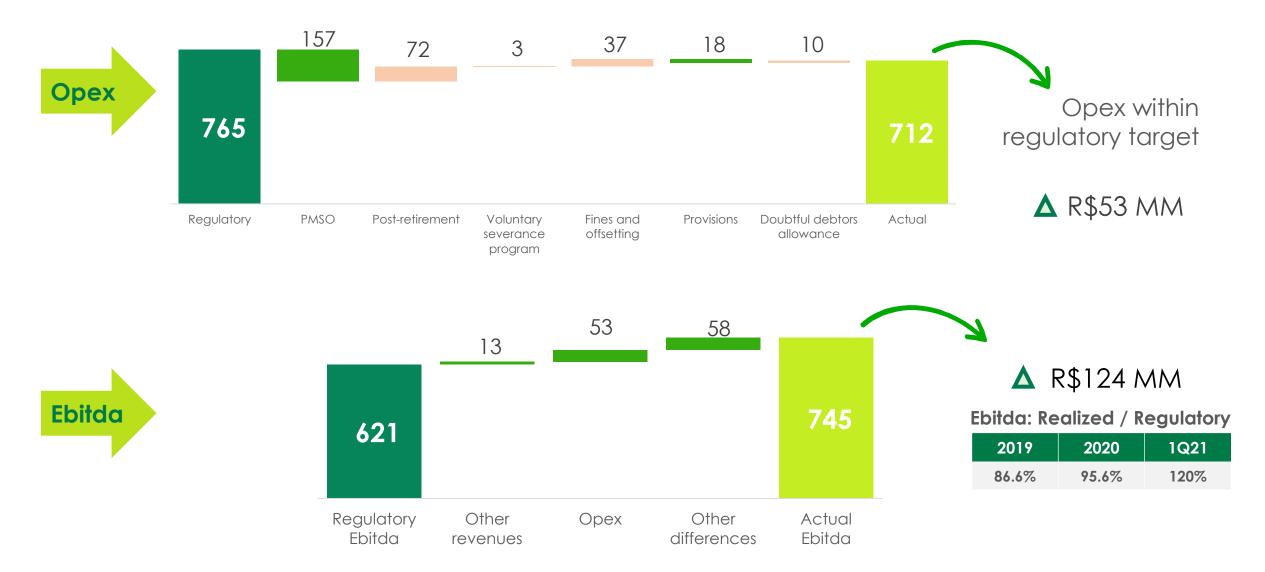


- 21% increase in cost of energy purchased for resale and Charges for use of the National Grid in 1Q21
  - Energy: R\$ 3,108 vs. R\$ 2,814
  - Charges: R\$ 476 vs. R\$ 365

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# Cemig D: 1Q21 Regulatory Opex and Ebitda

R\$ mn

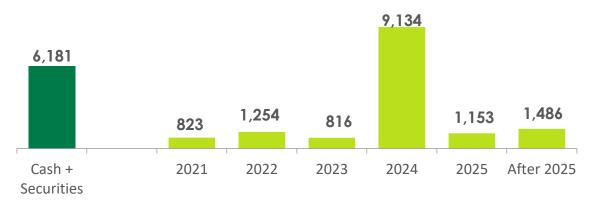


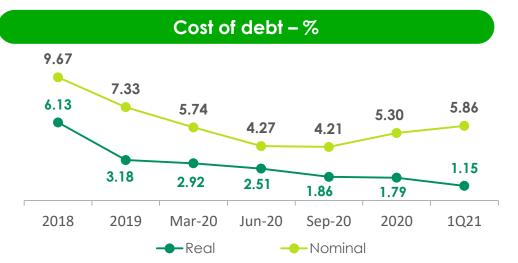
# Debt profile – consolidated

Effective strategy reduced costs and leverage

#### Maturities timetable – Average tenor: 3.8 years

Net debt ( = Debt – Cash and securities): **R\$ 8.5 bn** Total net debt ( = Net debt – Hedge): **R\$ 5.7 bn** 

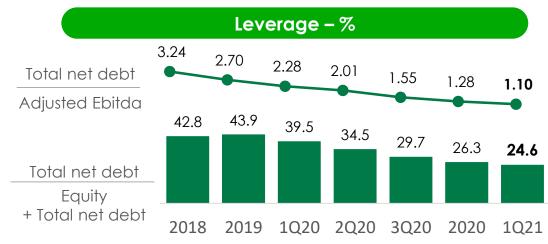






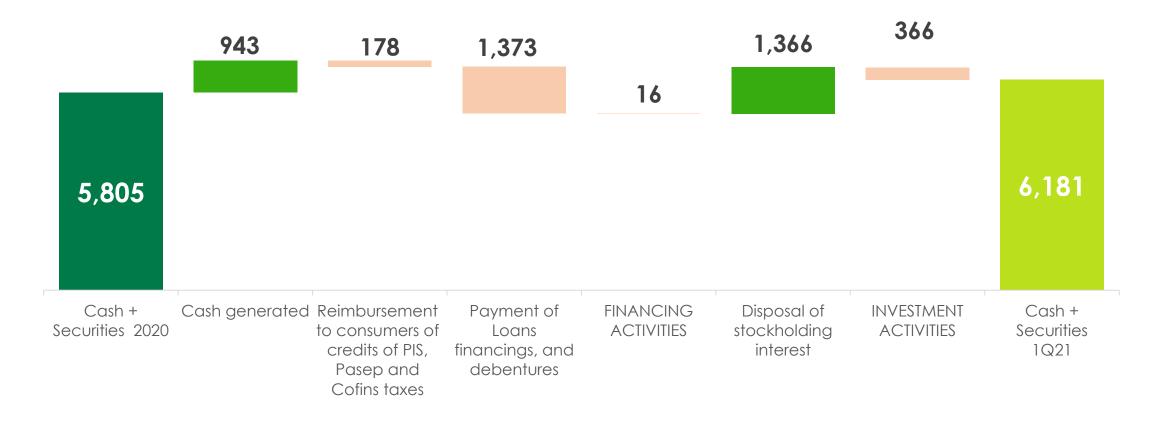
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Debt in USD protected by hedge instrument, within an FX variation band – converted into % of Brazilian CDI rate.



## Consolidated cash flow

Robust cash position – sustains our program for investments and amortization of debt



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#### **CEANG** NOSSA ENERGIA, SUA FORÇA

## Management's priorities

| Opex within regulatory limit                                | Achieved                          |
|---|-----------------------------------|
| Strengthening of Cemig D's Investment Program               | Achieved                          |
| DEC within regulatory limit                                 | Achieved                          |
| Optimization of capital allocation                          | ✓ <sup>™</sup> Partially achieved |
| Definitive solution for Renova                              | ✓ <sup>™</sup> Partially achieved |
| Renewal of concessions                                      | 🙆 In progress                     |
| Investment in renewable generation sources (wind and solar) | 🙆 In progress                     |
| Non-technical losses – reduction to regulatory level        | 🔯 In progress                     |
| Restructuring of retirement benefit plans                   | 🙆 In progress                     |
| Liability management for Eurobonds                          | 🙆 In progress                     |
| Digital transformation                                      | 🙆 In progress                     |
| Growth in retail electricity sales                          | In progress                       |

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